

Clerk of the House of Representatives
Legislative Resource Center
B-106 Cannon Building
Washington, DC 20515

Secretary of the Senate
Office of Public Records
232 Hart Building
Washington, DC 20510

SECRETARY OF THE SENATE
03 AUG 14 PM 2:09

LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) – All Filers Are Required to Complete This Page

1. Registrant Name Ford Motor Company			
2. Address <input type="checkbox"/> Check if different than previously reported One American Road, Room 725-A5, Dearborn, MI 48121-1899			
3. Principal Place of Business (if different from line 2) City: _____ State/Zip (or Country) _____			
4. Contact Name Larry R. Border	Telephone (313) 323-1009	E-mail (optional) lborder@ford.com	5. Senate ID # 15133-11
7. Client Name <input checked="" type="checkbox"/> Self			6. House ID # 15133-11

TYPE OF REPORT

8. Year 2003 Midyear (January 1-June 30) ☒ OR Year End (July 1-December 31) ☐

9. Check if this filing amends a previously filed version of this report ☐

10. Check if this is a Termination Report ☐ ⇒ Termination Date _____

11. No Lobbying Activity ☐

INCOME OR EXPENSES - Complete Either Line 12 OR Line 13

<p align="center">12. Lobbying Firms</p> <p>INCOME relating to lobbying activities for this reporting period was:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> ⇒ \$ _____</p> <p align="right">Income (nearest \$20,000)</p> <p>Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).</p>	<p align="center">13. Organizations</p> <p>EXPENSES relating to lobbying activities for this reporting period was:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input checked="" type="checkbox"/> ⇒ \$ <u>2,320,000</u></p> <p align="right">Expenses (nearest \$20,000)</p> <p>14. REPORTING METHOD. Check box to indicate expense accounting method. See instructions for description of options.</p> <p><input type="checkbox"/> Method A. Reporting amounts using LDA definitions only.</p> <p><input checked="" type="checkbox"/> Method B. Reporting amounts under section 6033(B)(8) of the Internal Revenue Code</p> <p><input type="checkbox"/> Method C. Reporting amounts under section 1 of the Internal Revenue Code</p>
---	---

Signature _____

Printed Name and Title

Larry R. Border. Finance Manager. Corporate Affairs

Registrant Name Ford Motor Company Client Name _____

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code,** provide information as requested. Attach additional page(s) as needed.

15. General issue area code AUT (one per page)

16. Specific lobbying issues

All authorizing legislation and some appropriation legislation dealing with, but not limited to:
Auto safety issues, energy issues, international harmonization, border security, clean water, pollution prevention, environmental quality, superfund reform, recycling, shipping and title branding issues.

Appropriations: S1382, S1424, S1426, S1391, S1356, S1383, S1357

HR2658, 2765, 2754, 2800, 2555, 2691, 2660, 2861

Safety focus: HR400, HR1137, HR1641, S579, S717, S1072, S1139.

Energy focus: HR6, HR1950, S14, S17, S139, S255, S485, S794, S795, S925, S1005, S1164

Other: Hres100, HconRes100, Sres100

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

House of Representatives and Staff, Senate and Staff, Department of Commerce, Department of Energy, Department of Justice, Department of State, Department of Transportation, Environmental Protection Agency, NHTSA, Department of Homeland Security, and White House Staff.

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Janet Mullins Grissom	Vice President, Washington Affairs
Jay R. Morgan	Legislative Manager – Energy, Envir. & Safety
Sarah L. Kirkish	Regulatory Manager – Safety
Gerald M. Roussel	Environmental Regulatory Manager
Curtis Magleby	Legislative Manager

19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

Signature _____

Printed Name and Title Larry R. Border, Finance Manager, Corporate Affairs

Registrant Name Ford Motor Company Client Name _____

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code,** provide information as requested. Attach additional page(s) as needed.

15. General issue area code BNK (one per page)

16. Specific lobbying issues

H.R. 333

Cramdown provisions

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

House of Representatives and Staff, Senate and Staff.

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Janet Mullins Grissom	Vice President, Washington Affairs
Mary P. Johannes	Legislative Manager – Financial Services

19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

Signature _____

Printed Name and Title Larry R. Border, Finance Manager, Corporate Affairs

Registrant Name Ford Motor Company Client Name _____

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code**, provide information as requested. Attach additional page(s) as needed.

15. General issue area code CAW (one per page)

16. Specific lobbying issues

H.R.6, S14, HR2209
S505, HR1054, S1149, S597
S481, S821

Clean Air Act, gasoline fuel quality, diesel sulfur levels, fuel cell incentives, Clear Act – advanced technology tax credits
Energy Policy packages, onboard diagnostics, and water quality authorization.

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

House of Representatives and Staff, Senate and Staff, Department of Energy, Department of Interior, Environmental Protection Agency, and White House Staff.

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Janet Mullins Grissom	Vice President, Washington Affairs
Gerald M. Roussel	Environmental Regulatory Manager
Curtis Magleby	Legislative Manager
Jay R. Morgan	Legislative Manager – Energy, Envir. & Safety

19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

Signature _____

Printed Name and Title Larry R. Border, Finance Manager, Corporate Affairs

Registrant Name Ford Motor Company Client Name _____

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code,** provide information as requested. Attach additional page(s) as needed.

15. General issue area code CSP (one per page)

16. Specific lobbying issues

HR2214
Commercial website privacy, internet taxation, unsolicited e-mail, and consumer privacy.

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

House of Representatives and Staff, Senate and Staff, and Federal Trade Commission.

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Janet Mullins Grissom	Vice President, Washington Affairs
Curtis Magleby	Legislative Manager
Mary P. Johannes	Legislative Manager – Financial Services

19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

Signature _____

Printed Name and Title Larry R. Border, Finance Manager, Corporate Affairs

Registrant Name Ford Motor Company Client Name _____

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code**, provide information as requested. Attach additional page(s) as needed.

15. General issue area code ENG (one per page)

16. Specific lobbying issues

HR6, HR1605, HR1436, HR1356, HR1491, HR1054
S255, S794, S795, S1169, S1149, S597, S505, S14

Fuel Economy, CAFÉ, Tax Incentives for Advanced Technology Vehicles. PNGV/Freedom Car.

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

House of Representatives and Staff, Senate and Staff, Department of Energy, Department of Transportation, and White House Staff.

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Janet Mullins Grissom	Vice President, Washington Affairs
Gerald M. Roussel	Environmental Regulatory Manager
Curtis Magleby	Legislative Manager
Jay R. Morgan	Legislative Manager – Energy, Envir. & Safety

19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

Signature _____

Printed Name and Title Larry R. Border, Finance Manager, Corporate Affairs

Registrant Name Ford Motor Company Client Name _____

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code,** provide information as requested. Attach additional page(s) as needed.

15. General issue area code FIN (one per page)

16. Specific lobbying issues

H.R. 2622 - Fair and Accurate Credit Transactions Act of 2003

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

House of Representatives and Staff, Senate and Staff.

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Janet Mullins Grissom	Vice President, Washington Affairs
Mary P. Johannes	Legislative Manager – Financial Services

19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

Signature _____

Printed Name and Title Larry R. Border, Finance Manager, Corporate Affairs

Registrant Name Ford Motor Company Client Name _____

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code**, provide information as requested. Attach additional page(s) as needed.

15. General issue area code FUE (one per page)

16. Specific lobbying issues

HR6, S14
HR2136, S195

Fuel Tax Credits, Hydrogen Reauthorization Act, MTBE policy and waiver issues related to oxygen.

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

House of Representatives and Staff, Senate and Staff, and Department of Energy.

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Janet Mullins Grissom	Vice President, Washington Affairs
Curtis Magleby	Legislative Manager
Gerald M. Roussel	Environmental Regulatory Manager

19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

Signature _____

Printed Name and Title Larry R. Border, Finance Manager, Corporate Affairs

Registrant Name Ford Motor Company Client Name _____

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code,** provide information as requested. Attach additional page(s) as needed.

15. General issue area code HCR (one per page)

16. Specific lobbying issues

S1, S2, HR2473, HR2596, HR2473
HealthCare Quality Issues, Prescription Drug Benefits

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

House of Representatives and Staff, Senate and Staff, and Department of Health and Human Services.

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Janet Mullins Grissom	Vice President, Washington Affairs
Curtis Magleby	Legislative Manager
Mary Johannes	Legislative Manager – Financial Services

19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

Signature _____

Printed Name and Title Larry R. Border, Finance Manager, Corporate Affairs

Registrant Name Ford Motor Company Client Name _____

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code,** provide information as requested. Attach additional page(s) as needed.

15. General issue area code MMM (one per page)

16. Specific lobbying issues

S. 1 – Prescription Drug and Medicare Improvement Act of 2003
H.R. 1 – Medicare Prescription Drug and Modernization Act of 2003

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

House of Representatives and Staff, Senate and Staff.

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Janet Mullins Grissom	Vice President, Washington Affairs
Curtis Magleby	Legislative Manager
Mary Johannes	Legislative Manager – Financial Services

19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

Signature _____

Printed Name and Title Larry R. Border, Finance Manager, Corporate Affairs

Registrant Name Ford Motor Company Client Name _____

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code,** provide information as requested. Attach additional page(s) as needed.

15. General issue area code PHA (one per page)

16. Specific lobbying issues

S946, HR2640

PHA, Prescription Drug Costs, Generic Drugs' Access to Market

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

House of Representatives and Staff, Senate and Staff.

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Janet Mullins Grissom	Vice President, Washington Affairs
Curtis Magleby	Legislative Manager

19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

Signature _____

Printed Name and Title Larry R. Border, Finance Manager, Corporate Affairs

Registrant Name Ford Motor Company Client Name _____

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code,** provide information as requested. Attach additional page(s) as needed.

15. General issue area code RET (one per page)

16. Specific lobbying issues

H.R. 1776 – Pension Preservation and Savings Expansion Act of 2003
Pension Reform.

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

House of Representatives and Staff, Senate and Staff.

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Janet Mullins Grissom	Vice President, Washington Affairs
Curtis Magleby	Legislative Manager
Mary Johannes	Legislative Manager – Financial Services

19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

Signature _____

Printed Name and Title Larry R. Border, Finance Manager, Corporate Affairs

Registrant Name Ford Motor Company Client Name _____

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code**, provide information as requested. Attach additional page(s) as needed.

15. General issue area code TAX (one per page)

16. Specific lobbying issues

S505, S597, S1149, H.R.1054, HR2209
Tax Incentives for Advanced Technology.

HR2, S2, HR1769, HR2896, S1475, S664, S265
Corporate Tax Issues

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

House of Representatives and Staff, Senate and Staff, and Department of Treasury.

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Janet Mullins Grissom	Vice President, Washington Affairs
Gerald M. Roussel	Environmental Regulatory Manager
Curtis Magleby	Legislative Manager

19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

Signature _____

Printed Name and Title Larry R. Border, Finance Manager, Corporate Affairs

Registrant Name Ford Motor Company Client Name _____

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code,** provide information as requested. Attach additional page(s) as needed.

15. General issue area code TOR (one per page)

16. Specific lobbying issues

S. 274, H.R. 1115 – Class Action Fairness Act of 2003

Class Action Reform and Tort Reform.

S.413, S1115, S1125, HR1114, HR1586, HR2277, HR1737, HR2503
Asbestos litigation

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

House of Representatives and Staff, Senate and Staff.

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Janet Mullins Grissom	Vice President, Washington Affairs
Mary P. Johannes	Legislative Manager – Financial Services
Gerald Roussel	Environmental Regulatory Manager

19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

Signature _____

Printed Name and Title Larry R. Border, Finance Manager, Corporate Affairs

Registrant Name Ford Motor Company Client Name _____

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code,** provide information as requested. Attach additional page(s) as needed.

15. General issue area code TRD (one per page)

16. Specific lobbying issues

Singapore FTA: S1417
Chile FTA: S1416

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

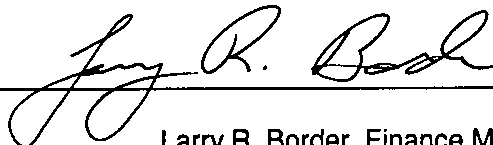
House of Representatives and Staff, Senate and Staff, and U.S.T.R.

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Janet Mullins Grissom	Vice President, Washington Affairs
Curtis Magleby	Legislative Manager

19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

Signature



5 Aug 03

Printed Name and Title

Larry R. Border, Finance Manager, Corporate Affairs

