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04 JAN -7 AM '03

## LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required to Complete This Page

1. Registrant Name The Council of Insurance Agents & Brokers			
2. Address <input type="checkbox"/> Check if different than previously reported 701 Pennsylvania Avenue NW, Suite 701 Washington, D.C. 20004-2608			
3. Principal Place of Business (if different from line 2) City: _____ State/zip (or Country) _____			
4. Contact Name Ken A. Crerar	Telephone (202) 783-4400	E-mail (optional)	5. Senate ID # 11903-12
7. Client Name <input checked="" type="checkbox"/> Self			6. House ID # 31856000

**TYPE OF REPORT** 8. Year 2001 Midyear (January 1-June 30)  OR Year End (July 1-December 31)

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report  ⇨ Termination Date \_\_\_\_\_ 11. No Lobbying

### INCOME OR EXPENSES - Complete Either Line 12 OR Line 13

12. Lobbying Firms	13. Organizations
<p><b>INCOME</b> relating to lobbying activities for this reporting period was:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> ⇨ \$ _____ Income (nearest \$20,000)</p> <p>Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).</p>	<p><b>EXPENSES</b> relating to lobbying activities for this reporting period were:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input checked="" type="checkbox"/> ⇨ \$ <u>470,000.00</u> Expenses (nearest \$20,000)</p> <p><b>14. REPORTING METHOD.</b> Check box to indicate appropriate accounting method. See instructions for description of options.</p> <p><input type="checkbox"/> <b>Method A.</b> Reporting amounts using LDA definition</p> <p><input type="checkbox"/> <b>Method B.</b> Reporting amounts under section 6033(b) Internal Revenue Code</p> <p><input type="checkbox"/> <b>Method C.</b> Reporting amounts under section 162(e) Internal Revenue Code</p>

Signature

*Ken A. Crerar*

Filing #c15c7565-3f3f-4f27-9ce8-147d592dbe05 - Page 1 of 12

Date

12/29/03

Signature

Date

Printed Name and Title

*Ken Crenshaw, President*

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PAGE 1 of .

Registrant Name the Council of Insurance Agents & Brokers Client Name \_\_\_\_\_

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant was engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code and information as requested. Attach additional page(s) as needed.

15. General issue area code CSP (one per page)

16. Specific lobbying issues

S 30 - Financial Information Privacy Protections Act of 2001 (Sarbanes Bill) Health Information Privacy - 66 FR 12738 (02/28/01), Request for Comments on Standards for Privacy of Individuality Identifiable Health Information.

17. House(s) of Congress and Federal agencies contacted  Check if None

House of Representatives  
Senate  
U.S. Department of Health and Human Services

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Joel Wood	
Nicole Allen	

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature *Kerale G* Date 12/29/03

Printed Name and Title Kent Weaver, President

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Registrant Name ie Council of Insurance Agents & Broke Client Name \_\_\_\_\_

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each cod information as requested. Attach additional page(s) as needed.

15. General issue area code TAX (one per page)

16. Specific lobbying issues

HR 1755 - Reinsurance Tax Equity Act of 2001. Amend IRC Section 832 to defer the deduction granted insurers for premiums paid to an affiliate for reinsurance of U.S. risks until the time of loss recovery.  
HR 10 - Comprehensive Retirement Security and Pension Reform Act of 2001 and Title VI of HR 1836, Economic Growth and Tax Relief Reconciliation Act of 2001 - would provide for pension reform.  
IRC Sections 953 and 954 - exceptions under Subpart F for Active financing income set to expire 12/31/01.

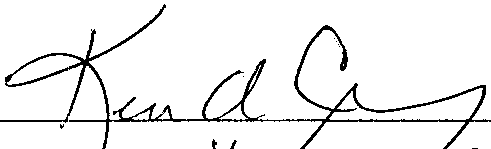
17. House(s) of Congress and Federal agencies contacted  Check if None

House of Representatives  
Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Joel Wood	

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature  Date 12/29/03

Printed Name and Title KEM WERDA, President

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Registrant Name ie Council of Insurance Agents & Broke Client Name \_\_\_\_\_

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code** information as requested. Attach additional page(s) as needed.

15. General issue area code DIS (one per page)

16. Specific lobbying issues

HR 785 - The policyholder Disaster Protection Act of 2001  
Would amend the IRC to provide for the creation of disaster protection funds by property and casualty insurance companies for the payment of policyholders' claims arising from future catastrophic events.

17. House(s) of Congress and Federal agencies contacted  Check if None

House of Representatives  
Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Joel Wood	

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature  Date 12/29/03

Printed Name and Title Ken Crenar ; President

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Registrant Name the Council of Insurance Agents & Brokers Client Name \_\_\_\_\_

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant was engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code and provide information as requested. Attach additional page(s) as needed.

15. General issue area code INS (one per page)

16. Specific lobbying issues

HR 1480 - Financial Services Antifraud Act of 2001 - Would facilitate the antifraud information sharing efforts of federal and state financial services regulators, including state insurance regulators while also giving state insurance regulators access to federal criminal history records to comply with 18 USC 1033, the Insurance Fraud Prevention Act.

Legislative proposals to create a federal reinsurance backstop to cover insured losses caused by terrorist acts. Specific legislation: S1743 - The National Terrorism Insurance Act; S 1751 - Terrorism Risk Insurance Act of 2001; S 1744 - Terrorism Insurance Act; HR 3210 - Terrorism Risk Protection Act.

17. House(s) of Congress and Federal agencies contacted  Check if None

House of Representatives  
Senate  
Treasury Department

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Joel Wood	
Nicole Allen	

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature  Date 12/29/03

Printed Name and Title Ken Coker / President

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Registrant Name the Council of Insurance Agents & Brokers Client Name \_\_\_\_\_

**Information Update Page - Complete ONLY where registration information has changed.**

20. Client new address

21. Client new principal place of business (if different from line 20)

City

State/Zip (or Country)

22. New general description of client's business or activities

**LOBBYIST UPDATE**

23. Name of each previously reported individual who is **no longer** expected to act as a lobbyist for the client

**ISSUE UPDATE**

24. General lobbying issues previously reported that **no longer** pertain

**AFFILIATED ORGANIZATIONS**

25. Add the following affiliated organization(s)

Name	Address	Principal Place of Business (city and state or country)


26. Name of each previously reported organization that is **no longer** affiliated with the registrant or client

**FOREIGN ENTITIES**

27. Add the following foreign entities

Name	Address	Principal place of business (city and state or country)	Amount of contribution for lobbying activities	Ownership Percentage

28. Name of each previously reported foreign entity that **no longer** owns, **or** controls, **or** is affiliated with the registrant, client or affiliated organization

Signature  Date 12/29/03

Printed Name and Title KEN CRAWFORD, PRESIDENT

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