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# LOBBYING REPORT

Lobby Disclosure Act of 1995 (Section 5) — All Filers Are Required To Complete This Page

1. Registrant Name <b>JOHNSON &amp; JOHNSON</b>			
2. Address <input checked="" type="checkbox"/> Check if different than previously reported <b>One Johnson &amp; Johnson Plaza, New Brunswick, NJ 08933</b>			
3. Principal Place of Business (if different from line 2) City _____ State/Zip (or Country) _____			
4. Contact Name <b>Shannon Salmon</b>	Telephone <b>202-408-9482</b>	E-mail (optional)	5. Senate ID # <b>2068-12</b>
7. Client name <input checked="" type="checkbox"/> Self			6. House ID # <b>30348000</b>

**TYPE OF REPORT** 8. Year 1999 Midyear (January 1-June 30)  OR Year End (July 1-December 31)

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report  ⇔ Termination Date \_\_\_\_\_ 11. No Lobbying Activity

INCOME OR EXPENSES — Complete Either Line 12 OR Line 13	
<p><b>12. Lobbying Firms</b></p> <p>INCOME relating to lobbying activities for this reporting period was:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input checked="" type="checkbox"/> ⇔ \$ <u>5</u> Income (nearest \$20,000)</p> <p>Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).</p>	<p><b>13. Organizations</b></p> <p>EXPENSES relating to lobbying activities for this reporting period were:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input checked="" type="checkbox"/> ⇔ \$ <u>760,000</u> Expenses (nearest \$20,000)</p> <p><b>14. REPORTING METHOD.</b> Check box to indicate expense accounting method. See instructions for description of options.</p> <p><input checked="" type="checkbox"/> Method A. Reporting amounts using LDA definitions only</p> <p><input type="checkbox"/> Method B. Reporting amounts under section 6033(b)(8) of the Internal Revenue Code</p> <p><input type="checkbox"/> Method C. Reporting amounts under section 162(e) of the Internal Revenue Code</p>

Signature \_\_\_\_\_  
Printed Name and Title Shannon Salmon, Vice President Federal Affairs

Registrant Name JOHNSON & JOHNSON Client Name Self

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach individual page(s) as needed.

15. General issue area code AVI (one per page)

16. Specific lobbying issues

FAA privatization of air traffic control operations

17. House(s) of Congress and Federal agencies contacted  Check if None

United States House of Representatives  
FAA

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Craig Kramer		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature \_\_\_\_\_ Date \_\_\_\_\_

Printed Name and Title Shannon Salmon, Vice President Federal Affairs

Registrant Name JOHNSON & JOHNSON Client Name Self

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach individual page(s) as needed.

15. General issue area code RUD (one per page)

16. Specific lobbying issues

1997 Balanced Budget Act (P.L. 105-33)  
Balanced Budget Act Refinement Act (HR 3426)

17. House(s) of Congress and Federal agencies contacted  Check if None

United States Senate  
United States House of Representatives  
HCFA

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Don Bohn		<input type="checkbox"/>
Darrel Jodrey		<input type="checkbox"/>
Martha Naismith		<input type="checkbox"/>
Shannon Salmon		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature \_\_\_\_\_ Date \_\_\_\_\_

Printed Name and Title Shannon Salmon, Vice President Federal Affairs

Registrant Name JOHNSON & JOHNSON Client Name Self

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15. General issue area code CPT (one per page)

16. Specific lobbying issues

Hatch-Waxman Sec. 271

17. House(s) of Congress and Federal agencies contacted  Check if None

United States Senate  
United States House of Representatives

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Don Bohn		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature \_\_\_\_\_ Date \_\_\_\_\_

Printed Name and Title Shannon Salmon, Vice President Federal Affairs

Registrant Name JOHNSON & JOHNSON Client Name Self

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach individual page(s) as needed.

15. General issue area code HCR (one per page)

16. Specific lobbying issues

- Federal Supply Schedule (HR 1599)
- Disabilities Issues in Work Incentive Improvements Act (HR 1180, S 331)
- FDA Funding, Reuse of Single Use Devices (Ag Approps, HR 1906, S 1233)
- Reprocessed Single-Use Medical Device Patient Safety Act (HR 3148, S 1542)
- Medical Information Protection Act (S 881)
- Health Care Personal Information Nondisclosure Act (S 578)
- Genetic Information Nondiscrimination in Health Insurance Act (HR 2457, s 543)
- Health Care Worker Needlestick Prevention Act (HR 1899, S 1140)
- Hepatitis C funding (VA-HUD approps, HR 2684, S 1596)

17. House(s) of Congress and Federal agencies contacted  Check if None

United States Senate  
United States House of Representatives

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Don Bohm		<input type="checkbox"/>
Darrel Jodrey		<input type="checkbox"/>
Shannon Salmon		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature \_\_\_\_\_ Date \_\_\_\_\_

Printed Name and Title Shannon Salmon, Vice President Federal Affairs

Registrant Name JOHNSON & JOHNSON Client Name Self

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15. General issue area code MMM (one per page)

16. Specific lobbying issues

Medicare Prescription Drug Coverage proposals (including HR 664/S 731/HR 1885/S 1191/HR 1495/S 841/HR 723/S 1204/HR 1796/HR 2782/S 1840/HR 2925)  
Medicare Coverage Policy, including Coverage of Specific Products  
Medicare Diabetic Foot Ulcer Savings & Improvement Act (HR 236)  
Medicare Patient Access to Technology Act (HR 2030/S 1626)  
Self-Administration (DC approps, HR 3194)  
Medicare Preservation and Improvement Act (S 1895)  
Medigap reform (Jeffords proposal)  
Medicare Fraud and Abuse

17. House(s) of Congress and Federal agencies contacted  Check if None

United States Senate  
United States House of Representatives  
HCFA

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Don Bohn		<input type="checkbox"/>
Darrel Jodrey		<input type="checkbox"/>
Craig Kramer		<input type="checkbox"/>
Martha Naismith		<input type="checkbox"/>
Shannon Salmon		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature \_\_\_\_\_ Date \_\_\_\_\_

Printed Name and Title Shannon Salmon, Vice President Federal Affairs

Registrant Name JOHNSON & JOHNSON Client Name Self

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach individual page(s) as needed.

15. General issue area code TAX (one per page)

16. Specific lobbying issues

- R&D Tax Credit (HR 833/S 680)
- International Tax Simplification for Competitiveness Act (HR 2018/S 1164)
- Foreign Sales Corp. WTO case
- Deferral
- Export Source Rule (Admin. Budget)
- Corporate Tax Shelters (Admin. Budget; HR 2255)
- Hybrid Entities and Instruments (Notice 98-35)
- Puerto Rico-related (HR 2137/S212, 214)
- Pension Reform (HR 1102, 2124/S 741, 1132)

17. House(s) of Congress and Federal agencies contacted  Check if None

- United States Senate
- United States House of Representatives
- USTR
- Treasury

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Craig Kramer		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature \_\_\_\_\_ Date \_\_\_\_\_

Printed Name and Title Shannon Salmon, Vice President Federal Affairs

Registrant Name JOHNSON & JOHNSON Client Name Self

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15. General issue area code TOR (one per page)

16. Specific lobbying issues

Class Action Reform (HR 1875/S 353)

17. House(s) of Congress and Federal agencies contacted  Check if None

United States Senate  
United States House of Representatives

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
<u>Craig Kramer</u>		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature \_\_\_\_\_ Date \_\_\_\_\_

Printed Name and Title Shannon Salmon, Vice President Federal Affairs

Registrant Name JOHNSON & JOHNSON Client Name Self

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15. General issue area code TRD (one per page)

16. Specific lobbying issues

Duty Suspension legislation (HR 3474, 3475, 3476)  
China NTR (HJ Res 57)  
Vietnam NTR (HJ Res 58)  
Africa Growth & Opportunity Act (HR 434/S 666)  
Biosafety Protocol to Convention on Biodiversity  
Biological Weapons Convention  
Intellectual Property Rights  
Foreign Market Barriers & Unfair Trade Practices  
Unilateral Economic Sanctions (HR 1244/S 757)  
World Trade Organization Ministerial Meeting

17. House(s) of Congress and Federal agencies contacted  Check if None

United States Senate  
United States House of Representatives  
State, Commerce Departments  
FDA  
USTR

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Craig Kramer		<input type="checkbox"/>
Shannon Salmon		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature \_\_\_\_\_ Date \_\_\_\_\_

Printed Name and Title Shannon Salmon, Vice President Federal Affairs

Registrant Name JOHNSON & JOHNSON Client Name Self

**Information Update Page — Complete ONLY where registration information has changed.**

20. Client new address

21. Client new principal place of business (if different from line 20)

City

State/Zip (or Country)

22. New general description of client's business or activities

**LOBBYIST UPDATE**

23. Name of each previously reported individual who is **no longer** expected to act as a lobbyist for the client

**ISSUE UPDATE**

24. General lobbying issues previously reported that **no longer** apply

**AFFILIATED ORGANIZATIONS**

25. Add the following affiliated organization(s)

Name	Address	Principal Place of Business (city and state or country)


26. Name of each previously reported organization that is **no longer** affiliated with the registrant or client

**FOREIGN ENTITIES**

27. Add the following foreign entities

Name	Address	Principal place of business (city and state or country)	Amount of contribution for lobbying activities	Ownership percentage in client

28. Name of each previously reported foreign entity that **no longer** owns, or controls, or is affiliated with the registrant, client or affiliated organization

Signature  Date 2-14-00  
Printed Name and Title Shannon Salmon, Vice President Federal Affairs