

Clerk of the House of Representatives Legislative Resource Center B-106 Cannon Building Washington, DC 20515	Secretary of the Senate Office of Public Records 232 Hart Building Washington, DC 20510
-----------------------------------------------------------------------------------------------------------------------	--------------------------------------------------------------------------------------------------

SECRETARY OF THE SEN

03 FEB 13 AM 11:1

**LOBBYING REPORT**

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required To Complete This Page

1. Registrant Name Alliance of American Insurers			
2. Address <input type="checkbox"/> Check if different than previously reported 1211 Conn. Ave. NW, Suite 400, Washington DC 20036			
3. Principal Place of Business (if different from line 2) City: _____ State/Zip (or Country) _____			
4. Contact Name David M. Farmer	Telephone (202) 822-8811	E-mail (optional) dfarmer@allianceai.org	5. Senate ID # 30322
7. Client Name <input type="checkbox"/> Self			6. House ID # 30322

**TYPE OF REPORT** 8. Year 2002 Midyear (January 1-June 30)  OR Year End (July 1-December 31) 
9. Check if this filing amends a previously filed version of this report 10. Check if this is a Termination Report  ⇒ Termination Date \_\_\_\_\_11. No Lobbying **INCOME OR EXPENSES - Complete Either Line 12 OR Line 13**

<p align="center"><b>12. Lobbying Firms</b></p> <p><b>INCOME</b> relating to lobbying activities for this reporting period was:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> ⇒ \$ _____ Income (nearest \$20,000)</p> <p>Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).</p>	<p align="center"><b>13. Organizations</b></p> <p><b>EXPENSES</b> relating to lobbying activities for this reporting period were:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input checked="" type="checkbox"/> ⇒ \$ <u>125,000.00</u> Expenses (nearest \$20,000)</p> <p><b>14. REPORTING METHOD.</b> Check box to indicate accounting method. See instructions for description of method.</p> <p><input checked="" type="checkbox"/> Method A. Reporting amounts using LDA definition</p> <p><input type="checkbox"/> Method B. Reporting amounts under section 6011 Internal Revenue Code</p> <p><input type="checkbox"/> Method C. Reporting amounts under section 6013 Internal Revenue Code</p>
------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------	--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------

Signature \_\_\_\_\_

Printed Name and Title DAVID W. FARMER, SENIOR VICE PRESIDENT

LD-2 (REV. 6/98)

Registrant Name Alliance of American Insurers Client Name \_\_\_\_\_

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, information as requested. Attach additional page(s) as needed.

15. General issue area code AUT (one per page)

16. Specific lobbying issues

Highway safety funding issues in Transportation appropriation measures  
competitive auto parts  
NAFTA boarder opening—safety issues

17. House(s) of Congress and Federal agencies contacted

Check if None

House of Representatives  
Senate  
Department of Transportation

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Kenneth D. Schloman	

19. Interest of each foreign entity in the specific issues listed on line 16 above

Check if None

Signature \_\_\_\_\_ Date \_\_\_\_\_



Registrant Name Alliance of American Insurers Client Name \_\_\_\_\_

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code ENV (one per page)

16. Specific lobbying issues

General liability issues related to Superfund program as well as greenfield legislation  
Liability issues related to asbestos

17. House(s) of Congress and Federal agencies contacted

Check if None

House of Representatives  
Senate  
EPA

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Kenneth D. Schloman	.....
David M. Farmer	.....
	.....
	.....
	.....
	.....
	.....

19. Interest of each foreign entity in the specific issues listed on line 16 above

Check if None

Signature \_\_\_\_\_ Date \_\_\_\_\_



Registrant Name Alliance of American Insurers Client Name \_\_\_\_\_

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code LBR (one per page)

16. Specific lobbying issues

Issues generally related to OSHA reform  
ergonomics

17. House(s) of Congress and Federal agencies contacted

Check if None

House of Representatives  
Senate  
OSHA  
Labor Department

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Kenneth D. Schloman	
David M. Farmer	
Keith D. Lessner	

19. Interest of each foreign entity in the specific issues listed on line 16 above

Check if None

Signature \_\_\_\_\_ Date \_\_\_\_\_



Registrant Name Alliance of American Insurers Client Name \_\_\_\_\_

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant is engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, information as requested. Attach additional page(s) as needed.

15. General issue area code HOU (one per page)

16. Specific lobbying issues

HUD utilization of funding to engage in insurance related research  
mold research

17. House(s) of Congress and Federal agencies contacted

Check if None

House of Representatives  
Senate  
HUD

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Kenneth D. Schloman	.....
Nelson Garcia	.....
	.....
	.....
	.....
	.....
	.....

19. Interest of each foreign entity in the specific issues listed on line 16 above

Check if None

Signature \_\_\_\_\_ Date \_\_\_\_\_



Registrant Name Alliance of American Insurers Client Name \_\_\_\_\_

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code TRA (one per page)

16. Specific lobbying issues

Funding of highway safety related programs  
NAFTA truck safety issues  
Hauling of hazardous material

17. House(s) of Congress and Federal agencies contacted

Check if None

House of Representatives  
Senate  
DOT  
NHSTA

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Kenneth D. Schloman	.....
David M. Farmer	.....
	.....
	.....
	.....
	.....
	.....

19. Interest of each foreign entity in the specific issues listed on line 16 above

Check if None

Signature \_\_\_\_\_ Date \_\_\_\_\_

Printed Name and Title David M. Farmer, Senior Vice President, Federal Affairs



Registrant Name Alliance of American Insurers Client Name \_\_\_\_\_

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code INS (one per page)

16. Specific lobbying issues

General health care issues as they relate to the property and casualty insurance industry  
 general issues related to the taxation of the property and casualty industry  
 Federal Flood insurance program and issues related to mitigation of damage issue related to natural hazards  
 managed care reform as it relates to utilization by the property and casualty insurance industry  
 medical records privacy  
 Terrorism reinsurance --TRIA implementation  
 mold and asbestos related issues  
 Patriot Act implementation as it relates to the property and casualty insurance industry

17. House(s) of Congress and Federal agencies contacted  Check if None

House of Representatives  
 Senate  
 Department of the Treasury and IRS  
 FEMA  
 HHS  
 HCFAA

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Kenneth D. Schloman	
David M. Farmer	
Nelson Garcia	
Lamar Whitman	
Joe Manero	
Lenore Marema	
Roger Kenney	

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature \_\_\_\_\_ Date \_\_\_\_\_



Registrant Name Alliance of American Insurers Client Name \_\_\_\_\_

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the reg engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, information as requested. Attach additional page(s) as needed.

15. General issue area code FIN (one per page)

16. Specific lobbying issues

Continued implementation of Gramm, Leach, Bliley Act financial services modernization  
Federal optional charter proposals related to property and casualty industry  
Terrorism Reinsurance legislation- HR 3210 (TRIA) and its implementation  
Implementation of money laundering regulation under the Patriot Act  
General issues related to insurance regulation modernization

17. House(s) of Congress and Federal agencies contacted

Check if None

House of Representatives  
Senate  
Department of the Treasury  
FTC

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Kenneth D. Schloman	
David M. Farmer	
Nelson Garcia	
Roger Kenney	
Joe Manero	
Lenore Marema	

19. Interest of each foreign entity in the specific issues listed on line 16 above

Check if None

Signature \_\_\_\_\_ Date \_\_\_\_\_

Printed Name and Title David M. Farmer, Senior Vice President, Federal Affairs



Registrant Name Alliance of American Insurers Client Name \_\_\_\_\_

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant is engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code TOR (one per page)

16. Specific lobbying issues

Class Action Jurisdiction Reform--HR 2341, S 1712  
Asbestos liability reform  
Medical malpractice liability reform

17. House(s) of Congress and Federal agencies contacted

Check if None

House of Representatives  
Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Kenneth D. Schloman	
David M. Farmer	
Nelson Garcia	

19. Interest of each foreign entity in the specific issues listed on line 16 above

Check if None

Signature \_\_\_\_\_ Date \_\_\_\_\_

Printed Name and Title David M. Farmer, Senior Vice President, Federal Affairs



Registrant Name Alliance of American Insurers Client Name \_\_\_\_\_

**Information Update Page - Complete ONLY where registration information has changed.**

20. Client new address

21. Client new principal place of business (if different from line 20)

City \_\_\_\_\_ State/Zip (or Country) \_\_\_\_\_

22. New general description of client's business or activities

**LOBBYIST UPDATE**

23. Name of each previously reported individual who is no longer expected to act as a lobbyist for the client

Deborah Shemo

**ISSUE UPDATE**

24. General lobbying issues previously reported that no longer pertain

**AFFILIATED ORGANIZATIONS**

25. Add the following affiliated organization(s)

Name	Address	Principal Place of Business (city and state or country)

26. Name of each previously reported organization that is no longer affiliated with the registrant or client

**FOREIGN ENTITIES**

27. Add the following foreign entities

Name	Address	Principal place of business (city and state or country)	Amount of contribution for lobbying activities

28. Name of each previously reported foreign entity that no longer owns, or controls, or is affiliated with the registrant affiliated organization

Signature *Paul M. Lauer*

Date 2/12/03

