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# LOBBYING REPORT

Lobby Disclosure Act of 1995 (Section 5) — All Filers Are Required To Complete This Page

1. Registrant Name  JOHNSON & JOHNSON			
2. Address <input type="checkbox"/> Check if different than previously reported  One Johnson & Johnson Plaza, New Brunswick, NJ 08933			
3. Principal Place of Business (if different from line 2) City		State/Zip (or Country)	
4. Contact Name  Shannon Salmon	Telephone  202-589-1000	E-mail (optional)	5. Senate ID #  2068-12
7. Client name <input checked="" type="checkbox"/> Self			6. House ID #  30348000

**TYPE OF REPORT** 8. Year 2005 Midyear (January 1-June 30) ☒ OR Year End (July 1-December

9. Check if this filing amends a previously filed version of this report ☐

10. Check if this is a Termination Report ☐ ⇒ Termination Date \_\_\_\_\_ 11. No Lobbying Act

## INCOME OR EXPENSES — Complete Either Line 12 OR Line 13

12. Lobbying Firms	13. Organizations
<b>INCOME</b> relating to lobbying activities for this reporting period was:  Less than \$10,000 <input type="checkbox"/>  \$10,000 or more <input type="checkbox"/> ⇒ \$ _____ <div style="text-align: right;">Income (nearest \$20,000)</div>	<b>EXPENSES</b> relating to lobbying activities for this reporting period were:  Less than \$10,000 <input type="checkbox"/>  \$10,000 or more <input checked="" type="checkbox"/> ⇒ \$ <u>2,020,000.00</u> <div style="text-align: right;">Expenses (nearest \$20,000)</div>
Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).	<b>14. REPORTING METHOD.</b> Check box to indicate accounting method. See instructions for description of options.  <input checked="" type="checkbox"/> <b>Method A.</b> Reporting amounts using LDA definitions only  <input type="checkbox"/> <b>Method B.</b> Reporting amounts under section 6033(b)(8) Internal Revenue Code  <input type="checkbox"/> <b>Method C.</b> Reporting amounts under section 162(e) of the Revenue Code

Signature \_\_\_\_\_

Printed Name and Title Shannon Salmon, Vice President Federal Affairs



Registrant Name JOHNSON & JOHNSON Client Name Self

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant was engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code,** information as requested. Attach individual page(s) as needed.

15. General issue area code BUD (one per page)

16. Specific lobbying issues

FY 2006 Agriculture Appropriations (HR 2744)

FY 2006 Budget Resolution

FY 2006 DOD Appropriations (HR 2863)

FY 2006 Labor, Health, Human Services Appropriations (HR 3010)

FY 2006 Military Quality of Life Appropriations (HR 2528)

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

Department of Veteran Affairs  
United States Senate  
United States House of Representatives  
CMS  
HHS

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Jane Adams	
Brian Burns	
Cathy Dooley	
Darrel Jodrey	
Charles Nau	
Kristin Olson	
Susan Reardon	
Shannon Salmon	
Jeremy Allen	
Tammy Boyd	

19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

Signature \_\_\_\_\_ Date \_\_\_\_\_



Registrant Name JOHNSON & JOHNSON Client Name Self

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code,** information as requested. Attach individual page(s) as needed.

15. General issue area code CPT (one per page)

16. Specific lobbying issues  
 Authorized Generics Patent Reform  
 Follow-On Biologics  
 Hatch-Waxman Reform

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

United States Senate  
 United States House of Representatives

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Cathy Dooley	
Darrel Jodrey	
Charles Nau	
Kristin Olson	
Shannon Salmon	
Tammy Boyd	
Brian Burns	

19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

Signature \_\_\_\_\_ Date \_\_\_\_\_

Printed Name and Title Shannon Salmon, Vice President Federal Affairs



Registrant Name JOHNSON & JOHNSON Client Name Self

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code,** provide the information as requested. Attach individual page(s) as needed.

15. General issue area code HCR (one per page)

16. Specific lobbying issues

Blood Producer Price Index

Controlled Substances Reform Act of 2005

Critical Public Health Infrastructure

DEA/CSA Amendment

Fair Access to Clinical Trials Act of 2005 (S 470)

FDA Regulation of Single Use Device Reprocessing

FDA Safety Act of 2005 (S 930)

FY 2006 Ag. Approps. (HR 2744)

FY 2006 Labor HHS Approps

Follow-On Biologics

Health Information Technology (S. 1418, Sen. Enzi)

Lab Personnel Shortage (HR 1175)

17. House(s) of Congress and Federal agencies contacted

Bureau of Labor Statistics

CMS

United States Senate

United States House of Representatives

HHS

White House

Hospital Group Purchasing Organizations

House Resolution 261

Implementation of MDUFMA-Reuse Provisions (HR 3423)

Medical Device User Fee Stabilization Act (S 111)

Medicare Physician Fee Schedule Rule

Pediatric Medical Devices

Pharmaceutical Reimportation

Pharmaceutical Advertising & Prudent Purchasing Act (S 111)

Public Health Service Act (HR 3204)

Ryan White Re-Authorization Act

Speciman Collection Reimbursement (HR 2211)

☐ Check if None

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Jane Adams	
Jeremy Allen	
Brian Burns	
Cathy Dooley	
Darrell Jodrey	
Charles Nau	
Kristin Olson	
Susan Reardon	
Shannon Salmon	
Dan Waldmann	
Tammy Boyd	

19. Interest of each foreign entity in the specific issues listed on line 16 above

☒ Check if None

Signature \_\_\_\_\_ Date \_\_\_\_\_

Printed Name and Title Shannon Salmon, Vice President Federal Affairs

Registrant Name JOHNSON & JOHNSON Client Name Self

LD-2 (REV. 6/98)

PAGE 4 of 10



**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the re engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code,** information as requested. Attach individual page(s) as needed.

15. General issue area code MMM (one per page)

16. Specific lobbying issues

ADAP Appropriations

Average Wholesale Price

CCIP (Chronic Care Improvement Program)

Clinical Lab Fee Scheule Reimbursement Rates

Coverage for Oral Oncology Drugs

Drug Re-importation

In-Vitro Diagnostics Legislation

Medicare Competitive Bidding for DME

Medicare Coverage Policy, including Coverage of Specific Products (S 2675, S2729)

Medicare Fraud and Abuse

Medicare Part B Drug Payment Reform

Medicare Prescription Drug Coverage and Pricing Proposals

a. Importation (HR 328, Gutknecht; HR 376 Emerson; S 334 Dorgan; S 813 Specter)

b. Non-Interference (S 239 Snowe; S 445 Stabenow)

17. House(s) of Congress and Federal agencies contacted

☐ Check if None

United States Senate

United States House of Representatives

CMS

HHS

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Jane Adams	
Jeremy Allen	
Brian Burns	
Cathy Dooley	
Darrel Jodrey	
Charles Nau	
Kristin Olson	
Susan Reardon	
Shannon Salmon	
Daniel Waldmann	
Tammy Boyd	

19. Interest of each foreign entity in the specific issues listed on line 16 above

☒ Check if None

Signature \_\_\_\_\_

Date \_\_\_\_\_

Printed Name and Title Shannon Salmon, Vice President Federal Affairs



Registrant Name JOHNSON & JOHNSON Client Name Self

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code,** information as requested. Attach individual page(s) as needed.

15. General issue area code TAX (one per page)

16. Specific lobbying issues

R & D Tax Credit (HR 1736 and S 627)

Subpart F Look-Thru Issue (HR 1762 and S 750)

Puerto Rico Legislation Section 199 (HR 2181)

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

United States Senate

United States House of Representatives

USTR

Treasury

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Brian Burns	

19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

Signature \_\_\_\_\_ Date \_\_\_\_\_

Printed Name and Title Shannon Salmon, Vice President Federal Affairs



Registrant Name JOHNSON & JOHNSON Client Name Self

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, information as requested. Attach individual page(s) as needed.

15. General issue area code TOR (one per page)

16. Specific lobbying issues

Class Action Reform (P.L. 109-2)

HIPAA Sec. 194 Implementation

H.R. 5, Medical Malpractice Liability Reform

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

HHS

HIPAA

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Darrel Jodrey	
Brian Burns	

19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

Signature \_\_\_\_\_ Date \_\_\_\_\_

Printed Name and Title Shannon Salmon, Vice President Federal Affairs



Registrant Name JOHNSON & JOHNSON Client Name Self

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code,** information as requested. Attach individual page(s) as needed.

15. General issue area code TRD (one per page)

16. Specific lobbying issues

Duty Suspension Legislation (HR 2675, HR 2676, HR 2677, HR 2678, Holt)

CAFTA (HR 2744)

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

United State Senate

United States House of Representatives

State, Commerce, Justice Departments

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Brian Burns	

19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

Signature \_\_\_\_\_ Date \_\_\_\_\_

Printed Name and Title Shannon Salmon, Vice President Federal Affairs





Registrant Name JOHNSON & JOHNSON Client Name Self

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code,** information as requested. Attach individual page(s) as needed.

15. General issue area code PHA (one per page)

16. Specific lobbying issues

Methamphetamine Abuse (HR 314 Blunt; HR 1446 Souder; S 103 Talent)

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

United State Senate

United States House of Representatives

State, Commerce, Justice Departments

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Brian Burns	

19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

Signature \_\_\_\_\_ Date \_\_\_\_\_

Printed Name and Title Shannon Salmon, Vice President Federal Affairs



Registrant Name JOHNSON & JOHNSON Client Name Self

**Information Update Page — Complete ONLY where registration information has changed.**

20. Client new address

21. Client new principal place of business (if different from line 20)

City

State/Zip (or Country)

22. New general description of client's business or activities

**LOBBYIST UPDATE**

23. Name of each previously reported individual who is **no longer** expected to act as a lobbyist for the client

Kristin Olson  
Dan Waldmann

**ISSUE UPDATE**

24. General lobbying issues previously reported that **no longer** apply

**AFFILIATED ORGANIZATIONS**

25. Add the following affiliated organization(s)

Name	Address	Principal Place of Business (city and state or country)

26. Name of each previously reported organization that is **no longer** affiliated with the registrant or client

**FOREIGN ENTITIES**

27. Add the following foreign entities

Name	Address	Principal place of business (city and state or country)	Amount of contribution for lobbying activities	Open

28. Name of each previously reported foreign entity that **no longer** owns, **or** controls, **or** is affiliated with the registrant or affiliated organization

Signature Shannon Salmon Date 8/11/05

Printed Name and Title Shannon Salmon, Vice President Federal Affairs

