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3/4/04  
DATE

## LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required to Complete This Page

1. Registrant Name <b>Trammell &amp; Company</b>			
2. Address <input type="checkbox"/> Check if different than previously reported <b>1220 19th Street, NW, Suite 804</b>			
3. Principal Place of Business (if different from line 2) <b>Washington</b> <b>DC 20036</b> City: State/zip (or Country)			
4. Contact Name <b>Jason Eberstein</b>	Telephone <b>(202) 223-3305</b>	E-mail (optional) <b>jeberstein@trammellandcompany.</b>	5. Senate ID # <b>84478-36</b>
7. Client Name <input type="checkbox"/> Self <b>Blue Cross Blue Shield of Florida</b>			6. House ID # <b>6510000</b>

**TYPE OF REPORT** 8. Year 2003 Midyear (January 1-June 30)  OR Year End (July 1-Decer

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report  ⇔ Termination Date \_\_\_\_\_

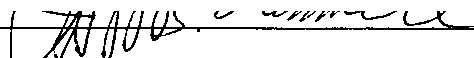
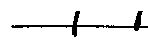
11. No Lobbying

### INCOME OR EXPENSES - Complete Either Line 12 OR Line 13

12. Lobbying Firms	13. Organizations
<p><b>INCOME</b> relating to lobbying activities for this reporting period was:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input checked="" type="checkbox"/> ⇔ \$ <u>20,000.00</u> Income (nearest \$20,000)</p> <p>Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).</p>	<p><b>EXPENSES</b> relating to lobbying activities for this reporting period were:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> ⇔ \$ _____ Expenses (nearest \$20,000)</p> <p><b>14. REPORTING METHOD.</b> Check box to indicate exp accounting method. See instructions for description of opt</p> <p><input type="checkbox"/> <b>Method A.</b> Reporting amounts using LDA definition</p> <p><input type="checkbox"/> <b>Method B.</b> Reporting amounts under section 6033(t) Internal Revenue Code</p> <p><input type="checkbox"/> <b>Method C.</b> Reporting amounts under section 162(e) Internal Revenue Code</p>

*Jason Eberstein*  
Filing #bddd126f-1334-47de-a7b7-342d8311ee14 - Page 1 of 4

*1/20/04*

Signature  Date 

Printed Name and Title Jeff Trammell - President

Registrant Name Trammell & Company Client Name Blue Cross Blue Shield of Florida

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code information as requested. Attach additional page(s) as needed.

15. General issue area code MMM (one per page)

16. Specific lobbying issues

Medicare/ Healthcare Issues

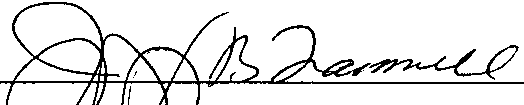
17. House(s) of Congress and Federal agencies contacted  Check if None

House and Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Jeffrey Trammell	
Jason S. Eberstein	
Robert J. Six	
Matthew Hodges	

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature  Date 1/22/04

Printed Name and Title Jeff Trammell - President

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Form LD-2 (Rec. 4/03)

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