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| Clerk of the House of Representatives<br>Legislative Resource Center<br>B-106 Cannon Building<br>Washington, DC 20515 | Secretary of the Senate<br>Office of Public Records<br>232 Hart Building<br>Washington, DC 20510 |
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SECRETARY OF THE SENATE  
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H.D.

## LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required to Complete This Page

|   |                                    |   |                                     |
|---|------------------------------------|---|-------------------------------------|
| 1. Registrant Name<br><b>Verner, Lipfert, Bernhard, McPherson &amp; Hand</b>  |                                    |   |                                     |
| 2. Registrant Address <input type="checkbox"/> Check if different than previously reported<br>Address <b>901 15th Street, N.W.</b> Suite <b>700</b><br>City <b>Washington</b> State/Zip (or Country) <b>DC 20005-2301</b> |                                    |   |                                     |
| 3. Principal Place of Business (if different from line 2)<br>City _____ State/Zip (or Country) _____  |                                    |   |                                     |
| 4. Contact Name<br><b>John H. Zentay</b>  | Telephone<br><b>(202) 371-6000</b> | E-mail (optional)<br><b>jhzentay@verner.com</b> | 5. Senate ID #<br><b>39974-1103</b> |
| 7. Client Name <input type="checkbox"/> Self<br><b>Philip Morris Companies, Inc.</b>  | 6. House ID #<br><b>30883109</b>   |   |                                     |

TYPE OF REPORT 8. Year 1999 Midyear (January 1-June 30)  OR Year End (July 1-December 31)

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report  >> Termination Date \_\_\_\_\_ 11. No Lobbying Activity

| INCOME OR EXPENSES - Complete Either Line 12 OR Line 13  |  |
|--|--|
| <p><b>12. Lobbying Firms</b></p> <p>INCOME relating to lobbying activities for this reporting period was:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input checked="" type="checkbox"/> &gt;&gt; \$ <u>\$40,000.00</u><br/>Income (nearest \$20,000)</p> <p>Provide a good faith estimate, rounded to the nearest \$20,000 of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).</p> | <p><b>13. Organizations</b></p> <p>EXPENSES relating to lobbying activities for this reporting period were:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> &gt;&gt; \$ _____<br/>Expenses (nearest \$20,000)</p> <p><b>14. REPORTING METHOD.</b> Check box to indicate expense accounting method. See instructions for description of options.</p> <p><input type="checkbox"/> Method A. Reporting amounts using LDA definitions only</p> <p><input type="checkbox"/> Method B. Reporting amounts under section 6033(b)(8) of the Internal Revenue Code</p> <p><input type="checkbox"/> Method C. Reporting amounts under section 162(e) of the Internal Revenue Code</p> |

Signature \_\_\_\_\_ Date 8/16/99

Printed Name and Title John H. Zentay - Shareholder Page 1 of 2

Registrant Name: Verner, Lipfert, Bernhard, McPherson & Hand

Client Name: Philip Morris Companies, Inc.

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code TOB (one per page)

16. Specific Lobbying issues  
**Legislative and regulatory proposals related to the resolution of issues surrounding the manufacture, sale, and use of tobacco products.**

17. House(s) of Congress and Federal agencies contacted  Check if None  
**Executive Office of the President  
House of Representatives  
Senate**

18. Name of each individual who acted as a lobbyist in this issue area

| Name                       | Covered Official Position (if applicable)           | New |
|----------------------------|---|-----|
| <b>Bernhard, Bert</b>      |   | No  |
| <b>Hickie, Jane</b>        |   | No  |
| <b>Krasow, Cristina L.</b> | <b>Sr. Cloakroom Assistant, Sen. Dem. Cloakroom</b> | No  |
| <b>Merrigan, John A.</b>   |   | Yes |
| <b>Payne, Neil</b>         |   | No  |
| <b>Zentay, John H.</b>     |   | No  |
|                            |   |     |
|                            |   |     |

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature  Date 8/16/99

Printed Name and Title John H. Zentay - Shareholder Page 2 of 2