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LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required To Complete This Page

1. Registrant Name Institute of Real Estate Management			
2. Address <input type="checkbox"/> Check if different than previously reported 430 N. Michigan Avenue			
3. Principal Place of Business (if different from line 2) City: Chicago State/Zip (or Country) IL, 60611			
4. Contact Name Charles Achilles	Telephone (312) 329-6020	E-mail (optional) cachille@irem.org	5. Senate ID # 1949
7. Client Name <input type="checkbox"/> Self CCIM Institute			6. House ID # 3007

TYPE OF REPORT 8. Year 2002 Midyear (January 1-June 30) OR Year End (July 1-Dec)

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report ⇨ Termination Date _____

11. No Lobbying

INCOME OR EXPENSES - Complete Either Line 12 OR Line 13

<p align="center">12. Lobbying Firms</p> <p>INCOME relating to lobbying activities for this reporting period was:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input checked="" type="checkbox"/> ⇨ \$ <u>40,000.00</u> Income (nearest \$20,000)</p> <p>Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).</p>	<p align="center">13. Organizations</p> <p>EXPENSES relating to lobbying activities for this reporting period were:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> ⇨ \$ _____ Expenses (nearest \$20,000)</p> <p>14. REPORTING METHOD. Check box to indicate accounting method. See instructions for description of:</p> <p><input type="checkbox"/> Method A. Reporting amounts using LDA definition</p> <p><input type="checkbox"/> Method B. Reporting amounts under section 603 Internal Revenue Code</p> <p><input checked="" type="checkbox"/> Method C. Reporting amounts under section 162 Internal Revenue Code</p>
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Signature _____

Charles Achilles

Registrant Name Institute of Real Estate Management Client Name CCIM Institute

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant is engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide the information as requested. Attach additional page(s) as needed.

15. General issue area code BAN (one per page)

16. Specific lobbying issues

Opposition to Federal Reserve Board and Department of Treasury Joint Proposed Rule 66 FR 307 seeking to define real estate brokerage and property management activities as financial in nature and/or incidental to a financial activity.

17. House(s) of Congress and Federal agencies contacted Check if None

House of Representatives and Senate.

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Charles Achilles	
Chere LaRose-Senne	

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature Charles Achilles Date 2/11/03

Printed Name and Title Charles Achilles, IREM Staff VP of Legislation & Special Services

Registrant Name Institute of Real Estate Management Client Name CCIM Institute

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, information as requested. Attach additional page(s) as needed.

15. General issue area code BNK (one per page)

16. Specific lobbying issues

Support for H.R. 333 "Bankruptcy Reform Act"

17. House(s) of Congress and Federal agencies contacted

Check if None

House of Representatives and Senate.

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Charles Achilles	
Chere LaRose-Senne	

19. Interest of each foreign entity in the specific issues listed on line 16 above

Check if None

Signature *Charles Achilles* Date 2/11/03

Printed Name and Title Charles Achilles, IREM Staff VP of Legislation & Special Services

Registrant Name Institute of Real Estate Management Client Name CCIM Institute

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code INS (one per page)

16. Specific lobbying issues

Support for S. 2600/H.R. 3210 "Terrorism Risk Insurance Act"

17. House(s) of Congress and Federal agencies contacted Check if None

House of Representatives and Senate.

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Charles Achilles	
Chere LaRose-Senne	

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature Charles Achilles Date 2/11/03

Printed Name and Title Charles Achilles, IREM Staff VP of Legislation & Special Services

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15. General issue area code ENG (one per page)

16. Specific lobbying issues

Support for H.R. 4/S. 517 Energy Reform Bill

17. House(s) of Congress and Federal agencies contacted

Check if None

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Charles Achilles	
Chere LaRose-Senne	

19. Interest of each foreign entity in the specific issues listed on line 16 above

Check if None

Signature Charles Achilles Date 2/11/03

Printed Name and Title Charles Achilles, IREM Staff VP of Legislation & Special Services

