

## LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - **All Filers Are Required To Complete This Page**

1. Registrant Name:

**AMERICAN COUNCIL OF LIFE INSURERS**

2. Address:

101 CONSTITUTION AVENUE, NW, WASHINGTON, DC 20001

3. Principal place of business (if different from line 2):

4. Contact Name: DAVID M. LEIFER

Telephone: 2026242128

E-mail (optional): davidleifer@acli.com

Senate ID #: 2115-12

House ID #: 3102600

7. Client Name:  Self

## TYPE OF REPORT

8. Year 2007 Midyear (January 1 - June 30):  **OR** Year End (July 1 - December 31):

9. Check if this filing amends a previously filed version of this report:

10. Check if this is a Termination Report:  => Termination Date: \_\_\_\_\_ 11. No Lobbying Activity:

## INCOME OR EXPENSES

Complete Either Line 12 **OR** Line 13

### 12. Lobbying Firms

**INCOME** relating to lobbying activities for this reporting period was:

Less than \$10,000:

\$10,000 or more:  => Income (nearest \$20,000): \_\_\_\_\_

Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).

### 13. Organizations

**EXPENSES** relating to lobbying activities for this reporting period were:

Less than \$10,000:

\$10,000 or more:  => Expenses (nearest \$20,000): 3,933,945.00

### 14. Reporting Method.

Check box to indicate expense accounting method. See instructions for description of options.

**Method A.** Reporting amounts using LDA definitions only

**Method B.** Reporting amounts under section 6033(b)(8) of the Internal Revenue Code

**Method C.** Reporting amounts under section 162(e) of the Internal Revenue Code

Registrant Name: AMERICAN COUNCIL OF LIFE INSURERS Client Name: Self

### LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: CSP (one per page)

16. Specific lobbying issues:

H.R. 1525 - Internet Spyware (I-SPY) Prevention Act of 2007 H.R. 2761 - Terrorism Risk Insurance Pension and Extension Act of 2007 (TRIREA)

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES  
Homeland Security, Dept of (DHS)  
SENATE  
Treasury, Dept of

18. Name of each individual who acted as a lobbyist in this issue area:

Name: DORGAN, KIMBERLY  
Covered Official Position (if applicable): N/A  
Name: HUNTER, MIKE  
Covered Official Position (if applicable): N/A  
Name: KEATING, FRANK  
Covered Official Position (if applicable): N/A  
Name: MEYER, ROBERTA  
Covered Official Position (if applicable): N/A  
Name: PARSAZAD, MANDANA  
Covered Official Position (if applicable): N/A  
Name: PERKINS, MAURICE  
Covered Official Position (if applicable): N/A  
Name: STEINBERG, GAIL  
Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: AMERICAN COUNCIL OF LIFE INSURERS Client Name: Self

### LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: FIN (one per page)

16. Specific lobbying issues:

H.R. 1525 - Internet Spyware (I-SPY) Prevention Act of 2007 H.R. 2761 - Terrorism Risk Insurance Pension and Extension Act of 2007 (TRIREA)

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES  
Homeland Security, Dept of (DHS)  
SENATE  
Treasury, Dept of

18. Name of each individual who acted as a lobbyist in this issue area:

Name: DORGAN, KIMBERLY  
Covered Official Position (if applicable): N/A  
Name: HUNTER, MIKE  
Covered Official Position (if applicable): N/A  
Name: KEATING, FRANK  
Covered Official Position (if applicable): N/A  
Name: MEYER, ROBERTA  
Covered Official Position (if applicable): N/A  
Name: PARSAZAD, MANDANA  
Covered Official Position (if applicable): N/A  
Name: PERKINS, MAURICE  
Covered Official Position (if applicable): N/A  
Name: STEINBERG, GAIL  
Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: AMERICAN COUNCIL OF LIFE INSURERS Client Name: Self

### LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: INS (one per page)

16. Specific lobbying issues:

H.R. 1525 - Internet Spyware (I-SPY) Prevention Act of 2007 H.R. 2761 - Terrorism Risk Insurance Pension and Extension Act of 2007 (TRIREA)

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES

SENATE

Treasury, Dept of

18. Name of each individual who acted as a lobbyist in this issue area:

Name: DORGAN, KIMBERLY

Covered Official Position (if applicable): N/A

Name: HUNTER, MIKE

Covered Official Position (if applicable): N/A

Name: KEATING, FRANK

Covered Official Position (if applicable): N/A

Name: MEYER, ROBERTA

Covered Official Position (if applicable): N/A

Name: PARS AZAD, MANDANA

Covered Official Position (if applicable): N/A

Name: PERKINS, MAURICE

Covered Official Position (if applicable): N/A

Name: STEINBERG, GAIL

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: AMERICAN COUNCIL OF LIFE INSURERS Client Name: Self

### LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: RET (one per page)

16. Specific lobbying issues:

HR 46 - Small Business Tax Fairness and Simplification Act S 158 - Access to Affordable Health Care Act

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES

Labor, Dept of (DOL)

SENATE

Treasury, Dept of

18. Name of each individual who acted as a lobbyist in this issue area:

Name: BREWSTER, BEN

Covered Official Position (if applicable): N/A

Name: DENT, ALANE

Covered Official Position (if applicable): N/A

Name: DORGAN, KIMBERLY

Covered Official Position (if applicable): N/A

Name: GOFF, MORRIS

Covered Official Position (if applicable): N/A

Name: GOLDEN, JERRY

Covered Official Position (if applicable): N/A

Name: HUNTER, MIKE

Covered Official Position (if applicable): N/A

Name: KEATING, FRANK

Covered Official Position (if applicable): N/A

Name: PARSAZAD, MANDANA

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: AMERICAN COUNCIL OF LIFE INSURERS Client Name: Self

### LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: TAX (one per page)

16. Specific lobbying issues:

H.R.25 - To promote freedom, fairness, and economic opportunity by repealing the income tax and other taxes, abolishing the Internal Revenue Service, and enacting a national sales tax to be administered primarily by the States.

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES

SENATE

Treasury, Dept of

18. Name of each individual who acted as a lobbyist in this issue area:

Name: BREWSTER, BEN

Covered Official Position (if applicable): N/A

Name: DENT, ALANE

Covered Official Position (if applicable): N/A

Name: DORGAN, KIMBERLY

Covered Official Position (if applicable): N/A

Name: GOFF, MORRIS

Covered Official Position (if applicable): N/A

Name: GOLDEN, JERRY

Covered Official Position (if applicable): N/A

Name: HUNTER, MIKE

Covered Official Position (if applicable): N/A

Name: KEATING, FRANK

Covered Official Position (if applicable): N/A

Name: PARSAZAD, MANDANA

Covered Official Position (if applicable): N/A

Name: SULLIVAN, DIANNE

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: AMERICAN COUNCIL OF LIFE INSURERS Client Name: Self

### LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: TRD (one per page)

16. Specific lobbying issues:

H. Res. 552: Calling on the People's Republic of China to Remove Barriers to US Financial Services Firms doing Business in China H.R. 2942: the Currency Reform and Fair Trade Act of 2007

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES  
SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: BREWSTER, BEN

Covered Official Position (if applicable): N/A

Name: DORGAN, KIMBERLY

Covered Official Position (if applicable): N/A

Name: HUNTER, MIKE

Covered Official Position (if applicable): N/A

Name: KEATING, FRANK

Covered Official Position (if applicable): N/A

Name: PARSAZAD, MANDANA

Covered Official Position (if applicable): N/A

Name: SULLIVAN, DIANNE

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Signature: ON FILE Date: Feb 12, 2008

Printed Name and Title: DAVID LEIFER, SENIOR COUNSEL -

**Information Update Page:**

**Complete ONLY where registration information has changed.**

**LOBBYIST UPDATE**

**23. Name of each previously reported individual who is NO LONGER expected to act as a lobbyist for the client**

**ISSUE UPDATE**

**24. General lobbying issues previously reported that NO LONGER pertain**

**AFFILIATED ORGANIZATIONS**

**25. Add the following organization(s)**

**26. Name of each previously reported organization that is NO LONGER affiliated with the registrant or client**

**FOREIGN ENTITIES**

**27. Add the following foreign entities**

**28. Name of each previously reported foreign entity the NO LONGER owns, OR controls, OR is affiliated with the registrant, client or affiliated organization**

Signature: ON FILE      Date: Feb 12, 2008

Printed Name and Title: -