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**LOBBYING REPORT**

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required To Complete This Page

|   |  |                                    |  |
|---|--|------------------------------------|--|
| 1. Registrant Name<br><b>THE SOCIETY OF AMERICAN FLORISTS (SAF)</b>   |  |                                    |  |
| 2. Address <input type="checkbox"/> Check if different than previously reported<br><b>1601 Duke Street</b>                  |  |                                    |  |
| 3. Principal Place of Business (if different from line 2)<br>City: <b>Alexandria</b> State/Zip (or Country) <b>VA 22314</b> |  |                                    |  |
| 4. Contact Name<br><b>Drew Gruenberg</b>  |  | Telephone<br><b>(703) 836-8700</b> | E-mail (optional)<br><b>dgruenbu@safnow.org</b>        |
| 7. Client Name <input checked="" type="checkbox"/> Self   |  |                                    | 5. Senate ID #<br><br>6. House ID #<br><b>35957-12</b> |

**TYPE OF REPORT** 8. Year 2000 Midyear (January 1-June 30)  OR Year End (July 1-December 31)

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report  ⇨ Termination Date \_\_\_\_\_

11. No Lobbying Activity

**INCOME OR EXPENSES - Complete Either Line 12 OR Line 13**

|  |  |  |  |
|--|--|--|--|
| <p><b>12. Lobbying Firms</b></p> <p>INCOME relating to lobbying activities for this reporting period was:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> ⇨ \$ _____<br/> <small>Income (nearest \$20,000)</small></p> <p>Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).</p> |  | <p><b>13. Organizations</b></p> <p>EXPENSES relating to lobbying activities for this reporting period were:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> ⇨ \$ <u>130,000</u><br/> <small>Expenses (nearest \$20,000)</small></p> <p><b>14. REPORTING METHOD.</b> Check box to indicate expense accounting method. See instructions for description of options.</p> <p><input type="checkbox"/> Method A. Reporting amounts using LDA definitions only</p> <p><input type="checkbox"/> Method B. Reporting amounts under section 6033(b)(8) of the Internal Revenue Code</p> <p><input type="checkbox"/> Method C. Reporting amounts under section 162(e) of the Internal Revenue Code</p> |  |
|--|--|--|--|

Signature *Drew Gruenberg*  
 Printed Name and Title DREW GRUENBERG SENIOR VP

Registrant Name Society of American Florists Client Name Self

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code SMB (one per page)

16. Specific lobbying issues

Refer to Attached Page

17. House(s) of Congress and Federal agencies contacted  Check if None

U.S. House of Representatives  
United States Senate  
Small Business Administration  
Depts. of Labor, Treasury, and Transportation  
Occupational Safety and Health Administration  
Office of the President of the United States

18. Name of each individual who acted as a lobbyist in this issue area

| Name                | Covered Official Position (if applicable) | Yes                      |
|---------------------|---|--------------------------|
| Jeanne Marie Little |   | <input type="checkbox"/> |
| Lin Schmale         |   | <input type="checkbox"/> |
|                     |   | <input type="checkbox"/> |
|                     |   | <input type="checkbox"/> |
|                     |   | <input type="checkbox"/> |
|                     |   | <input type="checkbox"/> |
|                     |   | <input type="checkbox"/> |
|                     |   | <input type="checkbox"/> |

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature \_\_\_\_\_ Date \_\_\_\_\_

Printed Name and Title \_\_\_\_\_

Lobbying Report Addendum (Form LD-2)

Lobbying Report Addendum (Form LD-2); Number 9. Specific Lobbying Issues

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General Lobbying Issue Area Code SMB

Minimum Wage Increase - Bills to amend the Fair Labor Standards Act of 1938 to increase the federal minimum wage, including H.R. 3081 - Minimum Wage Increase/Tax Cut Package.

Estate Tax -- Estate Tax Elimination Act  
S1128 To establish a partial capital gains exclusion for inherited assets, repeal federal estate and gift taxes, the tax on generation-skipping transfers and to provide for a carryover basis at death.  
S38 To phase out the estate and gift taxes over a 10 year period.  
HR 8 To eliminate the death tax outright.

Tax Relief - Tax relief for small business.

Inside Sales - Sales Incentive Compensation Act.  
HR 1302 to exempt inside salespeople in the wholesale industry from overtime requirements.

OSHA Reform, Including Ergonomics  
Bills to prevent OSHA from issuing the final Ergonomics regulation (including stand-alone bills and the FY 2001 Labor/HHS Appropriations package)

Language included in Labor/HHS appropriations bill for pilot project on OSHA safety and health programs.

HealthCare - Legislation to provide a 100 percent tax deduction for the self employed.

Reg Reform --  
S. 1378 Small Business Paperwork Reduction Act  
H.R. 391 Small Business Paperwork Reduction Act

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Transportation -

Legislation (Transportation Appropriations for FY 2001) to stop DOT from finalizing its proposed "Hours of Service" rule

Family and Medical Leave Act: Administration efforts to expand FMLA and to use unemployment funds to provide unpaid leave for family health or maternity.

Installment Sales: Legislation to repeal the repeal of the installment method of accounting in the U.S. Tax Code.

Registrant Name Society of American Florists Client Name Self

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code AGR (one per page)

16. Specific lobbying issues

Refer to Attached Page

17. House(s) of Congress and Federal agencies contacted  Check if None

- U.S. House of Representatives
- United States Senate
- Small Business Administration
- Depts. of Labor, Treasury, and Transportation
- Occupational Safety and Health Administration
- Office of the President of the United States

18. Name of each individual who acted as a lobbyist in this issue area

| Name                | Covered Official Position (if applicable) | New                      |
|---------------------|---|--------------------------|
| Jeanne Marie Little |   | <input type="checkbox"/> |
| Lin Schmale         |   | <input type="checkbox"/> |
|                     |   | <input type="checkbox"/> |
|                     |   | <input type="checkbox"/> |
|                     |   | <input type="checkbox"/> |
|                     |   | <input type="checkbox"/> |
|                     |   | <input type="checkbox"/> |
|                     |   | <input type="checkbox"/> |

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature \_\_\_\_\_ Date \_\_\_\_\_

Printed Name and Title \_\_\_\_\_

Lobbying Report Addendum (Form LD-2)

Number 9. Specific Lobbying Issues

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General Lobbying Issue Area Code AGR

Chrysanthemum White Rust -- work with APHIS at USDA to ensure this serious disease of chrysanthemums stays out of the U.S.

Quarantine 37 -- work with APHIS-USDA to ensure that if this regulation is relaxed, foreign pests and diseases will not come into the U.S.

EPA Worker Protection Standards -- work with the Environmental Protection Agency to help make these regulations work better for our industry.

Research Funding

Bill making appropriations for Agriculture, Rural Development, Food and Drug Administration, and related agencies for the fiscal year ending September 30, 2001 and for other purposes. Research Funding for Floriculture.

Immigration Reform. Immigration Reform/Farm Labor. Legislation (S. 1814; H.R. 4548) to reform the H-2A Agricultural Guestworker Reform Program

Plant Protection Act. Strengthen existing U.S. quarantine laws to protect against introduction of foreign pests and diseases.

Food Quality Protection Act. Work with EPA to ensure that new chemicals needed by our industry continue to be approved. H.R. 1592- improve EPA implementation of Food Quality Protection Act.

Crop Insurance. Legislation to improve the federal crop insurance program for specialty crops.

Taxes Tax relief for small businesses including agriculture.

International Trade: work with U.S. Trade Representative regarding imposition of punitive duties in E.U. beef case.

Registrant Name Society of American Florists Client Name Self

**Information Update Page - Complete ONLY where registration information has changed.**

20. Client new address

21. Client new principal place of business (if different from line 20)

City \_\_\_\_\_ State/Zip (or Country) \_\_\_\_\_

22. New general description of client's business or activities

**LOBBYIST UPDATE**

23. Name of each previously reported individual who is no longer expected to act as a lobbyist for the client

Katherine Maxwell Schellhammer

**ISSUE UPDATE**

24. General lobbying issues previously reported that no longer pertain

**AFFILIATED ORGANIZATIONS**

25. Add the following affiliated organization(s)

| Name | Address | Principal Place of Business<br>(city and state or country) |
|------|---------|--|
|      |         |  |

26. Name of each previously reported organization that is no longer affiliated with the registrant or client

**FOREIGN ENTITIES**

27. Add the following foreign entities

| Name | Address | Principal place of business<br>(city and state or country) | Amount of contribution<br>for lobbying activities | Ownership -<br>percentage in<br>client |
|------|---------|--|---|--|
|      |         |  |   |  |

28. Name of each previously reported foreign entity that no longer owns, or controls, or is affiliated with the registrant, client or affiliated organization

Signature \_\_\_\_\_ Date \_\_\_\_\_

Printed Name and Title \_\_\_\_\_