

Clerk of the House of Representatives  
Legislative Resource Center  
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Washington, DC 20515

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Washington, DC 20510

SECRETARY OF THE SENATE  
04 MAR 26 PM 2:32

## LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required to Complete This Page

1. Registrant Name National Association of Industrial and Office Properties			
2. Address <input type="checkbox"/> Check if different than previously reported 2201 Cooperative Way			
3. Principal Place of Business (if different from line 2) Herndon VA City: State/zip (or Country)			
4. Contact Name Reba Raffaelli	Telephone (703) 904-7100	E-mail (optional) raffaelli@naiop.org	5. Senate ID # 26865-12
7. Client Name <input checked="" type="checkbox"/> Self			6. House ID # 32812000

**TYPE OF REPORT** 8. Year 2003 Midyear (January 1-June 30)  OR Year End (July 1-December)

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report  ⇨ Termination Date \_\_\_\_\_

11. No Lobbying

### INCOME OR EXPENSES - Complete Either Line 12 OR Line 13

12. Lobbying Firms	13. Organizations
<b>INCOME</b> relating to lobbying activities for this reporting period was:  Less than \$10,000 <input type="checkbox"/>  \$10,000 or more <input type="checkbox"/> ⇨ \$ _____ <small>Income (nearest \$20,000)</small>	<b>EXPENSES</b> relating to lobbying activities for this reporting period were:  Less than \$10,000 <input type="checkbox"/>  \$10,000 or more <input checked="" type="checkbox"/> ⇨ \$ <u>100,000.00</u> <small>Expenses (nearest \$20,000)</small>
Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).	<b>14. REPORTING METHOD.</b> Check box to indicate exp accounting method. See instructions for description of op <input type="checkbox"/> <b>Method A.</b> Reporting amounts using LDA definitic <input type="checkbox"/> <b>Method B.</b> Reporting amounts under section 6033( Internal Revenue Code <input type="checkbox"/> <b>Method C.</b> Reporting amounts under section 162(e Internal Revenue Code

Signature

*Shirley Malmgren*

Date \_\_\_\_\_

Signature

Printed Name and Title

Shirley Maloney, Senior Vice President

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PAGE 1 o

Registrant Name Association of Industrial and Office Pr Client Name \_\_\_\_\_

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code information as requested. Attach additional page(s) as needed.

15. General issue area code CAW (one per page)

16. Specific lobbying issues

HR 962, HR 1238, S 473

17. House(s) of Congress and Federal agencies contacted  Check if None

US House of Representatives  
US Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Thomas J. Bisacquino	
Reba A. Raffaelli	
Stephen T. Gallagher	
John Bryant	

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature *Shirley Maeney* Date \_\_\_\_\_

Printed Name and Title Shirley Maoney, Senior vice President

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Registrant Name Association of Industrial and Office Pr Client Name \_\_\_\_\_

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each cod information as requested. Attach additional page(s) as needed.

15. General issue area code CIV (one per page)

16. Specific lobbying issues

HR 728

17. House(s) of Congress and Federal agencies contacted  Check if None

US House of Representatives  
US Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Thomas J. Bisacquino	
Reba A. Raffaelli	
Stephen T. Gallagher	
John Bryant	

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature *Shirley Maloney* Date \_\_\_\_\_

Printed Name and Title Shirley Maloney, Senior Vice President

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Registrant Name Association of Industrial and Office Pr Client Name \_\_\_\_\_

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code information as requested. Attach additional page(s) as needed.

15. General issue area code ENG (one per page)

16. Specific lobbying issues

HR 6, S 14

17. House(s) of Congress and Federal agencies contacted  Check if None

US House of Representatives  
US Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Thomas J. Bisacquino	
Reba A. Raffaelli	
Stephen T. Gallagher	
John Bryant	

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature Shirley Maloney Date \_\_\_\_\_

Printed Name and Title \_\_\_\_\_

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Registrant Name Il Association of Industrial and Office Pr Client Name \_\_\_\_\_

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each cod information as requested. Attach additional page(s) as needed.

15. General issue area code ENV (one per page)

16. Specific lobbying issues

HR 1334, HR 402, HR 239, S 645

17. House(s) of Congress and Federal agencies contacted  Check if None

US House of Representatives  
US Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Thomas J. Bisacquino	
Reba A. Raffaelli	
Stephen T. Gallagher	
John Bryant	

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature *Shirley Maloney* Date \_\_\_\_\_

Printed Name and Title Shirley Maloney, Senior Vice President

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Registrant Name Association of Industrial and Office Pr Client Name \_\_\_\_\_

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code information as requested. Attach additional page(s) as needed.

15. General issue area code RES (one per page)

16. Specific lobbying issues

HR 2933, HR 1662, S 645

17. House(s) of Congress and Federal agencies contacted  Check if None

US House of Representatives  
US Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Thomas J. Bisacquino	
Reba A. Raffaelli	
Stephen T. Gallagher	
John Bryant	

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature *Shirley Maloney* Date \_\_\_\_\_

Printed Name and Title Shirley Maloney, Senior Vice President

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Registrant Name Association of Industrial and Office Pr Client Name \_\_\_\_\_

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code information as requested. Attach additional page(s) as needed.

15. General issue area code TAX (one per page)

16. Specific lobbying issues

HR 1643, HR 49, S 576, S 150

17. House(s) of Congress and Federal agencies contacted  Check if None

US House of Representatives  
US Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Thomas J. Bisacquino	
Reba A. Raffaelli	
Stephen T. Gallagher	
John Bryant	

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature *Shirley Maloney* Date \_\_\_\_\_

Printed Name and Title Shirley Maloney, Senior Vice President

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Registrant Name Il Association of Industrial and Office Pr Client Name \_\_\_\_\_

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each cod information as requested. Attach additional page(s) as needed.

15. General issue area code TRA (one per page)

16. Specific lobbying issues

HR 2088, S 1072

17. House(s) of Congress and Federal agencies contacted  Check if None

US House of Representatives  
US Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Thomas J. Bisacquino	
Reba A. Raffaelli	
Stephen T. Gallagher	
John Bryant	

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature *Shirley Maloney* Date \_\_\_\_\_

Printed Name and Title Shirley Maloney, Senior Vice President

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Registrant Name Association of Industrial and Office Pr Client Name \_\_\_\_\_

**Information Update Page - Complete ONLY where registration information has changed.**

20. Client new address

21. Client new principal place of business (if different from line 20)

City

State/Zip (or Country)

22. New general description of client's business or activities

**LOBBYIST UPDATE**

23. Name of each previously reported individual who is **no longer** expected to act as a lobbyist for the client

Jay R. Spector

**ISSUE UPDATE**

24. General lobbying issues previously reported that **no longer** pertain

**AFFILIATED ORGANIZATIONS**

25. Add the following affiliated organization(s)

Name	Address	Principal Place of Bu (city and state or cou

26. Name of each previously reported organization that is **no longer** affiliated with the registrant or client

**FOREIGN ENTITIES**

27. Add the following foreign entities

Name	Address	Principal place of business (city and state or country)	Amount of contribution for lobbying activities

28. Name of each previously reported foreign entity that **no longer** owns, **or** controls, **or** is affiliated with the registrant, affiliated organization

Signature *Shirley Maloney* Date \_\_\_\_\_

Printed Name and Title Shirley Maloney, Senior Vice President

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