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LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required to Complete This Page

1. Registrant Name Washington Strategies, LLC			
2. Address <input checked="" type="checkbox"/> Check if different than previously reported 2111 Wilson Boulevard, Suite 600			
3. Principal Place of Business (if different from line 2) City: Arlington State/zip (or Country): VA 22201			
4. Contact Name Monica Barron	Telephone (703) 351-5030	E-mail (optional)	5. Senate ID # 40668571
7. Client Name <input type="checkbox"/> Self Township of Derry Industrial & Commercial Development			6. House ID # 32459029

TYPE OF REPORT 8. Year 2003 Midyear (January 1-June 30) OR Year End (July 1-December 31)

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report ⇔ Termination Date _____ 11. No Lobbying

INCOME OR EXPENSES - Complete Either Line 12 OR Line 13	
<p>12. Lobbying Firms</p> <p>INCOME relating to lobbying activities for this reporting period was:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input checked="" type="checkbox"/> ⇔ \$ <u>50,000.00</u> <small>Income (nearest \$20,000)</small></p> <p>Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).</p>	<p>13. Organizations</p> <p>EXPENSES relating to lobbying activities for this reporting period were:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> ⇔ \$ _____ <small>Expenses (nearest \$20,000)</small></p> <p>REPORTING METHOD. Check box to indicate expense method. See instructions for description of option.</p> <p><input type="checkbox"/> Reporting amounts using LDA definition on line 16 above.</p> <p><input type="checkbox"/> Reporting amounts under section 6033(b) Internal Revenue Code</p> <p><input type="checkbox"/> Reporting amounts under section 162(e) Internal Revenue Code</p>

Signature *Amell* Date 2/13/2004

Registrant Name Washington Strategies, LLC Client Name Township of Derry Industrial & Commercial

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each cod information as requested. Attach additional page(s) as needed.

15. General issue area code BUD (one per page)

16. Specific lobbying issues

Federal Appropriations

17. House(s) of Congress and Federal agencies contacted Check if None

U.S. House of Representatives
U.S. Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
William P. Jarrell	Partner
Jennifer Johnson Calvert	Partner
Mark A. O'Connell	Government Affairs Counselor
Allison S. DeKosky	Appropriations Director
Troy Tidwell	Western Office Director

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature  Date 2/13/2004

Printed Name and Title William P. Jarrell, Partner

Registrant Name Washington Strategies, LLC Client Name Township of Derry Industrial & Commercial

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each cod information as requested. Attach additional page(s) as needed.

15. General issue area code TRA (one per page)

16. Specific lobbying issues

Transportation

17. House(s) of Congress and Federal agencies contacted Check if None

U.S. House of Representatives
U.S. Senate

18. Name of each individual who acted as a lobbyist in this issue

Name	Official Position (if applicable)
William P. Jarrell	
Jennifer Johnson Calvert	
Mark A. O'Connell	or
Allison S. DeKosky	
Troy Tidwell	

19. Interest of each foreign entity in this issue Check if None

Signature  Date 2/13/2004

