

## LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - **All Filers Are Required To Complete This Page**

1. Registrant Name:

**FORD MOTOR CO**

2. Address:

1350 I Street NW, Suite 450, Washington, DC 20005

3. Principal place of business (if different from line 2):

City: Dearborn State/Zip(or Country): MI 48126

4. Contact Name: ELIZABETH BRAKEBILL

Telephone: 2029625457

E-mail (optional): ebrakeb1@ford.com

Senate ID #: 15133-12

House ID #:

7. Client Name: ☒ Self

## TYPE OF REPORT

8. Year 2007 Midyear (January 1 - June 30): ☐ **OR** Year End (July 1 - December 31): ☒

9. Check if this filing amends a previously filed version of this report: ☒

10. Check if this is a Termination Report: ☐ => Termination Date: 11. No Lobbying Activity: ☐

## INCOME OR EXPENSES

Complete Either Line 12 **OR** Line 13

### 12. Lobbying Firms

**INCOME** relating to lobbying activities for this reporting period was:

Less than \$10,000: ☐

\$10,000 or more: ☐ => Income (nearest \$20,000): \_\_\_\_\_

Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).

### 13. Organizations

**EXPENSES** relating to lobbying activities for this reporting period were:

Less than \$10,000: ☐

\$10,000 or more: ☒ => Expenses (nearest \$20,000): 3,562,000.00

### 14. Reporting Method.

Check box to indicate expense accounting method. See instructions for description of options.

- ☐ **Method A.** Reporting amounts using LDA definitions only  
☒ **Method B.** Reporting amounts under section 6033(b)(8) of the Internal Revenue Code  
☐ **Method C.** Reporting amounts under section 162(e) of the Internal Revenue Code

Registrant Name: FORD MOTOR CO Client Name: Self

## LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: AUT (one per page)

16. Specific lobbying issues:

CAFE: HR1506, HR2927, HR6, HR3236, HR3221, HR3059, HR3236, HR2594, HR3220, HR3435, HR670 S874, S1118, S357, S875 Climate: S1018, S Res30, S1389, S280, S485, S309, S1509, S1554 HR1961, HR Con Res104, HR2701, HR2337, HR2420, HR620 Right to Repair: HR2694 Asbestos: HR3285 S742 Counterfeit Parts Material Recycling Issues Vehicle Safety Issues All authorizing leg and some appropriation leg dealing with, but no limited to: Auto Safety, energy, international harmonization, border security, clean water, pollution prevention, environmental quality, superfund reform, recycling, shipping, title branding issues and worker training.

17. House(s) of Congress and Federal agencies contacted:

Commerce, Dept of (DOC)  
Environmental Protection Agency (EPA)  
HOUSE OF REPRESENTATIVES  
Homeland Security, Dept of (DHS)  
Justice, Dept of (DOJ)  
Labor, Dept of (DOL)  
Nat'l Highway Traffic Safety Administration (NHTSA)  
SENATE  
State, Dept of (DOS)  
Transportation, Dept of (DOT)  
Treasury, Dept of  
U.S. Trade Representative (USTR)  
White House Office

18. Name of each individual who acted as a lobbyist in this issue area:

Name: ANDREWS, BRUCE  
Covered Official Position (if applicable): N/A  
Name: ARAPIS, PETER  
Covered Official Position (if applicable): N/A  
Name: JONES, ALISON  
Covered Official Position (if applicable): N/A  
Name: MORGAN, JAY  
Covered Official Position (if applicable): N/A  
Name: OJAKI, ZIAD  
Covered Official Position (if applicable): N/A  
Name: ROUSSEL, GERALD  
Covered Official Position (if applicable): N/A  
Name: YOUNG, JT  
Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: FORD MOTOR CO Client Name: Self

## LOBBYING ACTIVITY.

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: CAW/ (one per page)

16. Specific lobbying issues:

Clean Air Act, RFS (HR6) , Diesel Sulfur levels, fuel cell incentives, Clear Act-advanced Technology tax credits (HR6, HR3221, S874, S1118), Energy Policy Packages, onboard diagnostics (HR2649), water quality authorization, plug-in hybrids

17. House(s) of Congress and Federal agencies contacted:

Energy, Dept of  
Environmental Protection Agency (EPA)  
HOUSE OF REPRESENTATIVES  
Interior, Dept of (DOI)  
SENATE  
White House Office

18. Name of each individual who acted as a lobbyist in this issue area:

Name: ANDREWS, BRUCE

Covered Official Position (if applicable): N/A

Name: ARAPIS, PETER

Covered Official Position (if applicable): N/A

Name: JONES, ALISON

Covered Official Position (if applicable): N/A

Name: MORGAN, JAY

Covered Official Position (if applicable): N/A

Name: OJAKI, ZIAD

Covered Official Position (if applicable): N/A

Name: ROUSSEL, GERALD

Covered Official Position (if applicable): N/A

Name: YOUNG, JT

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: FORD MOTOR CO Client Name: Self

### LOBBYING ACTIVITY.

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: CPT (one per page)

16. Specific lobbying issues:

General Copyright and Patent Issues, Patent Reform, Anti-Counterfeiting

17. House(s) of Congress and Federal agencies contacted:

Commerce, Dept of (DOC)  
HOUSE OF REPRESENTATIVES  
Patent & Trademark Office (PTO)  
SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: ANDREWS, BRUCE

Covered Official Position (if applicable): N/A

Name: ARAPIS, PETER

Covered Official Position (if applicable): N/A

Name: JONES, ALISON

Covered Official Position (if applicable): N/A

Name: OJAKI, ZIAD

Covered Official Position (if applicable): N/A

Name: YOUNG, JT

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: FORD MOTOR CO Client Name: Self

## LOBBYING ACTIVITY.

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: CSP (one per page)

16. Specific lobbying issues:

Commercial Website Privacy, Internet taxation, unsolicited email, consumer privacy, Motor Vehicle Safety HR6, HR3248, HR1506, HR3221, Right to Repair Act HR2694, Stop Counterfeiting in Manufactured Goods Act S14, HR2209, HR4503, HR4520, S505, HR1054, S1149, S597, S1637, S461, S821, HR2735, S2138

17. House(s) of Congress and Federal agencies contacted:  
Federal Trade Commission (FTC)  
HOUSE OF REPRESENTATIVES  
SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: ANDREWS, BRUCE  
Covered Official Position (if applicable): N/A  
Name: ARAPIS, PETER  
Covered Official Position (if applicable): N/A  
Name: MORGAN, JAY  
Covered Official Position (if applicable): N/A  
Name: OJAKI, ZIAD  
Covered Official Position (if applicable): N/A  
Name: ROUSSEL, GERALD  
Covered Official Position (if applicable): N/A  
Name: YOUNG, JT  
Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: FORD MOTOR CO Client Name: Self

## LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: ENG (one per page)

16. Specific lobbying issues:

Fuel Economy, CAFE (HR6, HR3248, HR1506, HR3221), Tax Incentives for Advanced Technology Vehicles, PNGV/Freedom Car (HR2641, S1751), Climate Change, DOT HOV Access, DOE Loan Guarantees, FFB Direct Loans

17. House(s) of Congress and Federal agencies contacted:

Energy, Dept of  
HOUSE OF REPRESENTATIVES  
SENATE  
Transportation, Dept of (DOT)  
White House Office

18. Name of each individual who acted as a lobbyist in this issue area:

Name: ANDREWS, BRUCE

Covered Official Position (if applicable): N/A

Name: ARAPIS, PETER

Covered Official Position (if applicable): N/A

Name: JONES, ALISON

Covered Official Position (if applicable): N/A

Name: MORGAN, JAY

Covered Official Position (if applicable): N/A

Name: OJAKI, ZIAD

Covered Official Position (if applicable): N/A

Name: ROUSSEL, GERALD

Covered Official Position (if applicable): N/A

Name: YOUNG, JT

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: FORD MOTOR CO Client Name: Self

## LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: FIN (one per page)

16. Specific lobbying issues:

HR705, S880, S836, HR1103, HR1744, S10, HR759, S386, S388, S387, S745, S1151, HR995, S342, S129, HR325, S732, S2614  
Fair and Accurate Credit Transactions Act, ILCs, Pay Day Lending

17. House(s) of Congress and Federal agencies contacted:

Federal Reserve System  
Federal Trade Commission (FTC)  
HOUSE OF REPRESENTATIVES  
SENATE  
Treasury, Dept of

18. Name of each individual who acted as a lobbyist in this issue area:

Name: ANDREWS, BRUCE

Covered Official Position (if applicable): N/A

Name: ARAPIS, PETER

Covered Official Position (if applicable): N/A

Name: OJAKI, ZIAD

Covered Official Position (if applicable): N/A

Name: YOUNG, JT

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: FORD MOTOR CO Client Name: Self

## LOBBYING ACTIVITY.

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: FUE (one per page)

16. Specific lobbying issues:

Fuel Tax Credits, Hydrogen Reauthorization Act, MTBE Policy, Fuel efficient vehicle incentives, waiver issues related to oxygen S10, RFS (HR6), Renewable Fuel Incentives

17. House(s) of Congress and Federal agencies contacted:

Energy, Dept of  
HOUSE OF REPRESENTATIVES  
SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: ANDREWS, BRUCE

Covered Official Position (if applicable): N/A

Name: ARAPIS, PETER

Covered Official Position (if applicable): N/A

Name: MORGAN, JAY

Covered Official Position (if applicable): N/A

Name: OJAKI, ZIAD

Covered Official Position (if applicable): N/A

Name: ROUSSEL, GERALD

Covered Official Position (if applicable): N/A

Name: YOUNG, JT

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: FORD MOTOR CO Client Name: Self

### LOBBYING ACTIVITY.

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: HCR (one per page)

16. Specific lobbying issues:

Healthcare quality issues, Medicare, prescription drug benefits, healthcare information technology, catastrophic reinsurance, HSAs, drug approval process S1693, S1408, S1218, HR2034, S1695, S1082, HR2900, HR3161, S1859

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES  
Health & Human Services, Dept of (HHS)  
SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: ANDREWS, BRUCE

Covered Official Position (if applicable): N/A

Name: ARAPIS, PETER

Covered Official Position (if applicable): N/A

Name: OJAKI, ZIAD

Covered Official Position (if applicable): N/A

Name: YOUNG, JT

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: FORD MOTOR CO Client Name: Self

### LOBBYING ACTIVITY.

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: MMM (one per page)

16. Specific lobbying issues:

Medicare Expansion

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES

SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: ANDREWS, BRUCE

Covered Official Position (if applicable): N/A

Name: ARAPIS, PETER

Covered Official Position (if applicable): N/A

Name: OJAKI, ZIAD

Covered Official Position (if applicable): N/A

Name: YOUNG, JT

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: FORD MOTOR CO Client Name: Self

### LOBBYING ACTIVITY.

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: PHA (one per page)

16. Specific lobbying issues:

S1695, S1082, HR2900, HR3161, S1859 Biologic Generics

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES

SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: ANDREWS, BRUCE

Covered Official Position (if applicable): N/A

Name: ARAPIS, PETER

Covered Official Position (if applicable): N/A

Name: OJAKI, ZIAD

Covered Official Position (if applicable): N/A

Name: YOUNG, JT

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: FORD MOTOR CO Client Name: Self

### LOBBYING ACTIVITY.

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: RET (one per page)

16. Specific lobbying issues:

HR3108- Pension Funding Equity Act- Technical Correction Pension Issues

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES

SENATE

Treasury, Dept of

18. Name of each individual who acted as a lobbyist in this issue area:

Name: ANDREWS, BRUCE

Covered Official Position (if applicable): N/A

Name: ARAPIS, PETER

Covered Official Position (if applicable): N/A

Name: OJAKI, ZIAD

Covered Official Position (if applicable): N/A

Name: YOUNG, JT

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: FORD MOTOR CO Client Name: Self

### LOBBYING ACTIVITY.

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: TAX (one per page)

16. Specific lobbying issues:

Tax Incentives for Advanced Technology, Corporate Tax Issues, Excise Tax Issues, Tax Reform, R&D Extension, Manufacturing Deduction, Subpart F provisions, Renewable Fuel Infrastructure Incentives

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES

SENATE

Treasury, Dept of

18. Name of each individual who acted as a lobbyist in this issue area:

Name: ANDREWS, BRUCE

Covered Official Position (if applicable): N/A

Name: MORGAN, JAY

Covered Official Position (if applicable): N/A

Name: OJAKI, ZIAD

Covered Official Position (if applicable): N/A

Name: ROUSSEL, GERALD

Covered Official Position (if applicable): N/A

Name: YOUNG, JT

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: FORD MOTOR CO Client Name: Self

### LOBBYING ACTIVITY.

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: TOR (one per page)

16. Specific lobbying issues:

Asbestos (HR3235, S742)

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES

SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: ANDREWS, BRUCE

Covered Official Position (if applicable): N/A

Name: OJAKI, ZIAD

Covered Official Position (if applicable): N/A

Name: ROUSSEL, GERALD

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: FORD MOTOR CO Client Name: Self

### LOBBYING ACTIVITY.

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: TRA (one per page)

16. Specific lobbying issues:

DOE Loan Guarantees, S.1083 Railway Labor Act, FFB Direct Loans

17. House(s) of Congress and Federal agencies contacted:

Energy, Dept of

HOUSE OF REPRESENTATIVES

SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: ANDREWS, BRUCE

Covered Official Position (if applicable): N/A

Name: ARAPIS, PETER

Covered Official Position (if applicable): N/A

Name: MORGAN, JAY

Covered Official Position (if applicable): N/A

Name: OJAKI, ZIAD

Covered Official Position (if applicable): N/A

Name: ROUSSEL, GERALD

Covered Official Position (if applicable): N/A

Name: YOUNG, JT

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: FORD MOTOR CO Client Name: Self

### LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: TRD (one per page)

16. Specific lobbying issues:

Proposed Thailand FTA, Korea FTA, Doha FTA, Peru FTA, Colombia FTA, Panama FTA Tariffs, Currency Manipulation, TPA Extension, TAA Extension

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES

SENATE

U.S. Trade Representative (USTR)

18. Name of each individual who acted as a lobbyist in this issue area:

Name: ANDREWS, BRUCE

Covered Official Position (if applicable): N/A

Name: JONES, ALISON

Covered Official Position (if applicable): N/A

Name: OJAKI, ZIAD

Covered Official Position (if applicable): N/A

Name: YOUNG, JT

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Signature: ON FILE Date: Feb 12, 2008

Printed Name and Title: ELIZABETH BRAKEBILL, EXECUTIVE ASSISTANT TO THE GR -

**Information Update Page:**

**Complete ONLY where registration information has changed.**

**LOBBYIST UPDATE**

**23. Name of each previously reported individual who is NO LONGER expected to act as a lobbyist for the client**

**ISSUE UPDATE**

**24. General lobbying issues previously reported that NO LONGER pertain**

**AFFILIATED ORGANIZATIONS**

**25. Add the following organization(s)**

**26. Name of each previously reported organization that is NO LONGER affiliated with the registrant or client**

**FOREIGN ENTITIES**

**27. Add the following foreign entities**

**28. Name of each previously reported foreign entity the NO LONGER owns, OR controls, OR is affiliated with the registrant, client or affiliated organization**

Signature: ON FILE      Date: Feb 12, 2008

Printed Name and Title: -