Clerk of the House of Representatives Legislative Resource Center B-106 Cannon Building Washington, DC 20515

Secretary of the Senate Office of Public Records 232 Hart Building Washington, DC 20510

SECRETARY OF THE SE 05 AUG 24 PM 2:

LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) -All Filers Are Required to Complete This Page

E. Del Smith & Co. Inc.			
Address 1130 Connecticut Av			
City Washington	State/Zip (or Country)	DC 20036	
3. Principal Place of Business (if differen	t from line 2)		
City	State/Zip (or Country)		
4. Contact Name	Telephone E-ma	ail (optional)	5. Senate ID#
Sandra Ptak	202-822-8300		
7. Client Name Self			6. House ID#
Placer Ranch			
O. Check if this is a Termination R	Report 🗍 >> Termination	on Date	
O. Check if this is a Termination R	Report >> Termination SES - Complete Eithe	nis report on Date r Line 12 OR Line 13	11. No Lobby
O. Check if this is a Termination R INCOME OR EXPENS 12. Lobbying NCOME relating to lobbying act	Report >> Termination SES - Complete Eithe Firms	nis report on Date r Line 12 OR Line 13	11. No Lobby
O. Check if this is a Termination R INCOME OR EXPENS 12. Lobbying INCOME relating to lobbying action of the companion of t	Report >> Termination SES - Complete Eithe Firms	nis report on Date r Line 12 OR Line 13 13. Org EXPENSES relating to lobbyin	11. No Lobby
O. Check if this is a Termination R INCOME OR EXPENS 12. Lobbying INCOME relating to lobbying action of the seriod was: Less than \$10,000 □ \$10,000 or more >> \$	SES - Complete Eithe Firms ivities for this reporting	nis report on Date r Line 12 OR Line 13 13. Org EXPENSES relating to lobbyin period were:	11. No Lobby
O. Check if this is a Termination R INCOME OR EXPENS 12. Lobbying INCOME relating to lobbying action of the company of the	Report >> Termination SES - Complete Either Firms ivities for this reporting	r Line 12 OR Line 13 13. Org EXPENSES relating to lobbyin period were: Less than \$10,000 \$10,000 or more >> \$	11. No Lobby ganizations ng activities for this rep Expenses (nearest \$2
2. Check if this is a Termination R INCOME OR EXPENS 12. Lobbying INCOME relating to lobbying active period was: Less than \$10,000 \$10,000 or more \$2. No. 10 \$3. No. 10 \$4. No. 10 \$5. No. 10 \$5. No. 10 \$6. No. 10 \$7. No. 10	SES - Complete Eithe Firms ivities for this reporting 640,000.00 Income (nearest \$20,000)	r Line 12 OR Line 13 13. Org EXPENSES relating to lobbyin period were: Less than \$10,000	Expenses (nearest \$2
D. Check if this is a Termination R INCOME OR EXPENS 12. Lobbying INCOME relating to lobbying active or one of the seriod was: Less than \$10,000 □ \$10,000 or more ⋈ >> \$ □ Provide a good faith estimate, round \$20,000 of all lobbying related inclincly including all payments to the regis	SES - Complete Either Firms ivities for this reporting 640,000.00 Income (nearest \$20,000) Income from the client estrant by any other entity	r Line 12 OR Line 13 13. Org EXPENSES relating to lobbyin period were: Less than \$10,000 \$10,000 or more >> \$ 14. REPORTING METHOD.	11. No Lobby ganizations ag activities for this represent the second s
D. Check if this is a Termination R INCOME OR EXPENS 12. Lobbying INCOME relating to lobbying active period was: Less than \$10,000 \$10,000 or more >> \$ _\$	SES - Complete Either Firms ivities for this reporting 640,000.00 Income (nearest \$20,000) Income from the client estrant by any other entity	r Line 12 OR Line 13 13. Org EXPENSES relating to lobbyin period were: Less than \$10,000 \$10,000 or more >>\$ 14. REPORTING METHOD, accounting method. See instruct	23 Length of the state of the s

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Signature

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Reg	gistrant Name:	E. Del Smith	h & Co. Inc.				 _	
Clie	ent Name:	Placer Ranc	:h	<u> </u>		· ·		
eng	BBYING ACT aged in lobbyin ormation as requ	g on behalf of	f the client du	ring the repor	ting period.Us	ne general iss sing a separ	sue areas in whi	ch the registrant
	General issue			(one per page				
16.	•	ying issues				opportunitie	es resulting in a	pprox 25,000 n
				·			·	
17.	House(s) of Co House of Rep Senate		ederal agenci	es contacted			Check if None	
18.	Name of each	individual wh	o acted as a l	obbyist in this	ı	Official Posi	ition (if applicat	ole)
	Esposito, Mik	e						
	Esposito, Sant	te						
_	Lyerly, R.J.		-	·		·····		
	-		·			.		
		<u> </u>						
			<u>.</u>					
19.	Interest of each	ı foreign entity	y in the speci	fic issues listed	d on line 16 al	bove	☑ Check if i	None

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Signature _

Printed Name and Title Sante Esposito - Partner

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Keg	gistrant Name:	E. Del Smith & Co. Inc.			
Clie	Client Name: Placer Ranch				
eng	aged in lobbyin	TVITY. Select as many codes as necessary on behalf of the client during the reportested. Attach additional page(s) as need	ary to reflect the general issue areas in which the registrant rting period. Using a separate page for each code, provide ed.		
15.	General issue	area code EDU (one per page	e)		
16. Specific Lob		ying issues	creative opportunities that higher learning has to offer		
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17.	House(s) of C House of Rep Senate	ongress and Federal agencies contacted resentatives	☐ Check if None		
18.	Name of each	individual who acted as a lobbyist in this	s issue area Covered Official Position (if applicable)		
	Esposito, Mik	e			
	Esposito, San	te	·		
	Lyerly, R.J.				
	<u></u>		·		
19.	Interest of eacl	n foreign entity in the specific issues liste	ed on line 16 above Check if None		

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Date 8/19/2005

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Signature _

Printed Name and Title Sante Esposito - Partner

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Registrant Na	me: E. Del Smith & Co. Inc.	
Client Name:	Placer Ranch	
engaged in lob	ACTIVITY. Select as many codes bying on behalf of the client during requested. Attach additional page	s as necessary to reflect the general issue areas in which the registranting the reporting period. Using a separate page for each code, providue(s) as needed.
15. General i	issue area code HOU (o	ne per page)
To meet	Lobbying issues the rising costs and demand for s, faculty and other middle incor	housing, 6,000 single and multi-family dwellings are proposed, a ne buyers.
17. House(s) House of Senate	of Congress and Federal agencies Representatives	contacted Check if None
18. Name of	each individual who acted as a lob	byist in this issue area
Name		Covered Official Position (if applicable)
Esposito,	Mike	
Esposito,	Sante	
Lyerly, R	LJ.	
· · · · · · · · · · · · · · · · · · ·		
19. Interest of	f each foreign entity in the specific	issues listed on line 16 above Check if None

Printed Name and Title Sante Esposito - Partner

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