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| Clerk of the House of Representatives Legislative Resource Center B-106 Cannon Building Washington, DC 20515 | Secretary of the Senate Office of Public Records 232 Hart Building Washington, DC 20510 |
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LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required to Complete This Page

| | | | |
|---------------------------------------------------------------------------------|----------------|---------------------|-----------------------|
| 1. Registrant name | | | |
| Organization | | Johnson & Johnson | |
| 2. Address <input type="checkbox"/> Check if different than previously reported | | | |
| Address 1 One Johnson & Johnson Plaza | | | |
| City | New Brunswick | State | NJ |
| Zip Code | 08933 | Country | USA |
| 3. Principal place of business (if different than line 2) | | | |
| City | | State | |
| | | Zip Code | |
| | | Country | |
| 4a. Contact Name | | b. Telephone number | c. E-mail |
| Prefix | Full Name | | |
| Ms. | Shannon Salmon | 202-589-1000 | ssalmon@corus.jnj.com |
| 7. Client Name <input checked="" type="checkbox"/> Self | | 5. Senate ID # | |
| Johnson & Johnson | | 20686-12 | |
| | | 6. House ID # | |
| | | 30348000 | |

TYPE OF REPORT 8. Year 2006 Midyear (January 1-June 30) ☒ OR Year End (July 1-December 31)
9. Check if this filing amends a previously filed version of this report ☐10. Check if this is a Termination Report ☐ ⇨ Termination Date _____11. No Lobbying Activity ☐**INCOME OR EXPENSES - Complete Either Line 12 OR Line 13**

| | |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 12. Lobbying Firms INCOME relating to lobbying activities for this reporting period was: Less than \$10,000 <input type="checkbox"/> \$10,000 or more <input type="checkbox"/> ⇨ \$ _____ Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client). | 13. Organizations EXPENSES relating to lobbying activities for this reporting period were: Less than \$10,000 <input type="checkbox"/> \$10,000 or more <input checked="" type="checkbox"/> ⇨ \$ <u>3,300,000</u> 14. REPORTING METHOD. Check box to indicate expense accounting method. See instructions for description of options: <input checked="" type="checkbox"/> Method A. Reporting amounts using LDA definitions only <input type="checkbox"/> Method B. Reporting amounts under section 6033(b)(8) of Internal Revenue Code <input type="checkbox"/> Method C. Reporting amounts under section 162(e) of the Revenue Code |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|

Form Cor


Printed Name and Title Shannon Salmon, Vice President Federal Affairs

1000192912

Registrant Name Johnson & JohnsonClient Name Johnson & Johnson

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code,** information as requested. Attach additional page(s) as needed.

15. General issue area code BUD - Budget/Appropriations (one per page)

16. Specific lobbying issues

HR 5384 - FY 2007 Agriculture Appropriations
HCR 376, SCR 83 - FY 2007 Budget Resolution
HR 5647, S 3708 - FY 2007 Labor, Health, Human Services Appropriations
HR 5385, S 3708 - FY 2007 Military Quality of Life Appropriations

17. House(s) of Congress and Federal agencies contacted ☐ None ☒ House ☒ Senate ☒ Other

Center for Medicaid and Medicare Services
Department of Health and Human Services
Department of Veteran Affairs

18. Name of each individual who acted as a lobbyist in this issue area

| First Name | Name Last Name | Suffix | Covered Official Position (if applicable) |
|------------|-------------------|--------|-------------------------------------------|
| Jane | Adams | | |
| Brian | Burns | | |
| Cathy | Dooley | | |
| Darrel | Jodrey | | |
| Charles | Nau | | |
| Susan | Reardon | | |
| Shannon | Salmon | | |
| Jeremy | Allen | | |
| Tammy | Boyd | | |

19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

Client Name Johnson & Johnson

18. Name of each individual who acted as a lobbyist in this issue area (continued from previous page)

[illegible]

Add a page to continue adding lobbyists for this

0000192914



Registrant Name Johnson & JohnsonClient Name Johnson & Johnson

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code,** information as requested. Attach additional page(s) as needed.

15. General issue area code CPT - Copyright/Patent/Trademark (one per page)

16. Specific lobbying issues

Authorized Generics Patent Reform
Follow-on Biologics
Hatch-Waxman Reform

17. House(s) of Congress and Federal agencies contacted ☐ None ☒ House ☒ Senate ☐ Other

18. Name of each individual who acted as a lobbyist in this issue area

| First Name | Name Last Name | Suffix | Covered Official Position (if applicable) |
|------------|-------------------|--------|-------------------------------------------|
| Cathy | Dooley | | |
| Charles | Nau | | |
| Shannon | Salmon | | |
| Tammy | Boyd | | |
| Brian | Burns | | |
| Jeremy | Allen | | |
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19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

Printed Name and Title Shannon Salmon, Vice President Federal Affairs

Registrant Name Johnson & JohnsonClient Name Johnson & Johnson

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code,** information as requested. Attach additional page(s) as needed.

15. General issue area code HCR - Health Issues (one per page)

16. Specific lobbying issues

Blood Producer Price Index
 FDA Regulation of Single-Use Device Re-Processing
 HR 4157, S 1418 - Health Information Technology
 Hospital Group Purchasing Organizations
 Pediatric Medical Devices
 Pharmaceutical Reimportation

17. House(s) of Congress and Federal agencies contacted ☐ None ☒ House ☒ Senate ☒ Other

Department of Health and Human Services
 Center for Medicaid and Medicare Services
 White House
 Food and Drug Administration

18. Name of each individual who acted as a lobbyist in this issue area

| First Name | Name Last Name | Suffix | Covered Official Position (if applicable) |
|------------|-------------------|--------|-------------------------------------------|
| Jane | Adams | | |
| Jeremy | Allen | | |
| Brian | Burns | | |
| Cathy | Dooley | | |
| Darrell | Jodrey | | |
| Charles | Nau | | |
| Susan | Reardon | | |
| Shannon | Salmon | | |
| Tammy | Boyd | | |

19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

Printed Name and Title Shannon Salmon, Vice President Federal Affairs

Registrant Name Johnson & Johnson

Client Name Johnson & Johnson

ADDENDUM for General Lobbying Issue Area HCR

16. Specific lobbying issues (continued from previous page)

S 1128 - Pharmaceutical Advertising & Prudent Purchasing Act
HR 3204 - Public Health Service Act
Ryan White Reauthorization Act
HR 1457 - Health Information Technology Act of 2005
S 1955 - Small Business Health Plans
HR 575- Say No To Drug Ads Act
HR 870 - PhRMA Act of 2005
HR 2090 - Food and Drug Administration Improvement Act of 2005
HR 3696 - Medical Advertising Reform Act
S 3546 - Dietary Supplement and Non-Prescription Drug Consumer Protection Act
HR 3196, S 470 - Fair Access to Clinical Trials Act

0000192817





Registrant Name Johnson & JohnsonClient Name Johnson & Johnson

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code,** information as requested. Attach additional page(s) as needed.

15. General issue area code MMM - Medicare/Medicaid (one per page)

16. Specific lobbying issues

AIDS Drugs Assistance Program Appropriations
Average Wholesale Price
Chronic Care Improvement Program (CCIP)
Clinical Lab Fee Schedule Reimbursement Rates
Coverage for Oral Oncology Drugs
In-Vitro Diagnostics Legislation

17. House(s) of Congress and Federal agencies contacted ☐ None ☒ House ☒ Senate ☒ Other

Center for Medicaid and Medicare Service
Department of Health and Human Services

18. Name of each individual who acted as a lobbyist in this issue area

| First Name | Name Last Name | Suffix | Covered Official Position (if applicable) |
|------------|-------------------|--------|-------------------------------------------|
| Jane | Adams | | |
| Jeremy | Allen | | |
| Brian | Burns | | |
| Cathy | Dooley | | |
| Darrel | Jodrey | | |
| Charles | Nau | | |
| Susan | Reardon | | |
| Shannon | Salmon | | |
| Tammy | Boyd | | |

19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

Printed Name and Title Shannon Salmon, Vice President Federal Affairs

Registrant Name Johnson & Johnson

Client Name Johnson & Johnson

ADDENDUM for General Lobbying Issue Area MMM

16. Specific lobbying issues (continued from previous page)

Medicare Competitive Bidding for Durable Medical Equipment
 Medicare Fraud and Abuse
 Medicare Part B Drug Payment Reform
 HR 328, HR376, S 334, S 813 - Medicare Prescription Drug Coverage and Pricing Information
 S 239, S 445 - Medicare Prescription Drug Coverage and Pricing Non-Interference
 Medicaid Reform
 Mental Health Limitation for Scientific Products
 Competitive Bidding for Laboratory Services
 Pain Management Legislation
 Physician Fee Schedule Rule
 Out Patient Physician System Self-Administration
 Medicare Part D Implementation
 Medicare Payment Policy, Including Payment
 Medicare Hospital Outpatient Rule
 Medicare Pay for Performance - Inpatient Prospective Payment System - Proposed Rule
 HR 5369 - Advanced Laboratory Diagnostics Act of 2006
 Medicare Coverage of I-Bot
 Implementation of DRA
 Competitive Bidding for DME
 HR 5465, S 340 - Community Cancer Care Preservation Act of 2006
 HR 5179 - Amend Title XVIII of the Social Security Act
 Competitive Acquisition Program (CAP)

1000182920

Client Name Johnson & Johnson

18. Name of each individual who acted as a lobbyist in this issue area (continued from previous page)

[illegible]

Add a page to continue adding lobbyists for this

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Registrant Name Johnson & JohnsonClient Name Johnson & Johnson

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code,** information as requested. Attach additional page(s) as needed.

15. General issue area code TAX - Taxation/Internal Revenue Code (one per page)

16. Specific lobbying issues

HR 1736 and S 627 - R & D Tax Credit
HR 2830 - Pension Protection Act of 2005

17. House(s) of Congress and Federal agencies contacted ☐ None ☒ House ☒ Senate ☐ Other

18. Name of each individual who acted as a lobbyist in this issue area

| First Name | Name Last Name | Suffix | Covered Official Position (if applicable) |
|------------|-------------------|--------|-------------------------------------------|
| Brian | Burns | | |
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19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

Printed Name and Title Shannon Salmon, Vice President Federal Affairs



Client Name **Johnson & Johnson**

15. General issue area code TOR - Torts (one per page)

P.L. 109-2 - Class Action Reform
HIPAA Section 194 Implementation
HR 4838 - Medical Malpractice Reform Act of 2006
HR 1038 Multi-district Litigation Restoration Act of 2005

Department of Health and Human Services

[illegible]

Printed Name and Title Shannon Salmon, Vice President Federal Affairs



Registrant Name Johnson & JohnsonClient Name Johnson & Johnson

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code,** information as requested. Attach additional page(s) as needed.

15. General issue area code TRD - Trade (Domestic & Foreign) (one per page)

16. Specific lobbying issues

US - Korea FTA

17. House(s) of Congress and Federal agencies contacted ☐ None ☒ House ☒ Senate ☒ Other

Department of State
Department of Commerce
Department of Justice
Office of the United States Trade Representative

18. Name of each individual who acted as a lobbyist in this issue area

| First Name | Name | | Covered Official Position (if applicable) |
|------------|-----------|--------|-------------------------------------------|
| | Last Name | Suffix | |
| Brian | Burns | | |
| Tammy | Boyd | | |
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19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

Printed Name and Title Shannon Salmon, Vice President Federal Affairs

Registrant Name Johnson & JohnsonClient Name Johnson & Johnson

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code,** information as requested. Attach additional page(s) as needed.

15. General issue area code PHA - Pharmacy (one per page)

16. Specific lobbying issues

Add page to continue specific issues description for this issue >

HR 314, HR 1446, S 103 - Methamphetamine Abuse
HR 3199, US Patriot Act Improvement and Reauthorization (Combat Methamphetamine Included)

17. House(s) of Congress and Federal agencies contacted ☐ None ☒ House ☒ Senate ☒ Other

Department of State
Department of Commerce
Department of Justice

18. Name of each individual who acted as a lobbyist in this issue area Add a page to continue adding lobbyists for this

| First Name | Name | | Covered Official Position (if applicable) |
|------------|-----------|--------|-------------------------------------------|
| | Last Name | Suffix | |
| Brian | Burns | | |
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19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

Add a page for a different

Printed Name and Title Shannon Salmon, Vice President Federal Affairs

Registrant Name Johnson & JohnsonClient Name Johnson & Johnson**Information Update Page - Complete ONLY where registration information has changed.**

20. Client new address

Address

City

State

Zip Code

Country

21. Client new principal place of business (if different than line 20)

City

State

Zip Code

Country

22. New general description of client's business or activities

LOBBYIST UPDATE23. Name of each previously reported individual who is **no longer** expected to act as a lobbyist for the client

First Name

Last Name

Suffix

First Name

Last Name

Suffix

1

3

2

4

ISSUE UPDATE24. General lobbying issues that **no longer** pertain

Find the code to select below.

AFFILIATED ORGANIZATIONS

25. Add the following affiliated organization(s)

| Name | Address | Principal place of Business (city and state or country) |
|------|---------|------------------------------------------------------------|
| | Address | City |
| | C/S/Z | State Country |
| | Address | City |
| | C/S/Z | State |

26. Name of each previously reported organization that is **no longer** affiliated with the registrant or client

1

2

3

FOREIGN ENTITIES

27. Add the following foreign entities

| Name | Street Address | Address | Principal place of business (city and state or country) | Amount of contribution for lobbying activities | Owners/ percent client |
|------|----------------|------------------------|------------------------------------------------------------|---------------------------------------------------|---------------------------|
| | City | State/Province Country | City | | |
| | | | State Country | | |

28. Name of each previously reported foreign entity that **no longer** owns, **or** controls, **or** is affiliated with the registrant, client or affiliated organization

1

3

5

2

4

6

Add a page for more updates

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