

LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - **All Filers Are Required To Complete This Page**

1. Registrant Name:

RYAN PHILLIPS UTRECHT & MACKINNON

2. Address:

1133 Connecticut Avenue, NW Suite 300, Washington, DC 20036

3. Principal place of business (if different from line 2):

4. Contact Name: MEGHAN O'BRIEN
Telephone: 2027784010
E-mail (optional): Meghan@rpum.com

Senate ID #: 30187-1837
House ID #:

7. Client Name: Self

INDEPENDENT INSURANCE AGENTS & BROKERS OF AMERICA

TYPE OF REPORT

8. Year 2007 Midyear (January 1 - June 30): **OR** Year End (July 1 - December 31):

9. Check if this filing amends a previously filed version of this report:

10. Check if this is a Termination Report: => Termination Date: _____ 11. No Lobbying Activity:

INCOME OR EXPENSES

Complete Either Line 12 **OR** Line 13

12. Lobbying Firms

INCOME relating to lobbying activities for this reporting period was:

Less than \$10,000:

\$10,000 or more: => Income (nearest \$20,000): 80,000.00

Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).

13. Organizations

EXPENSES relating to lobbying activities for this reporting period were:

Less than \$10,000:

\$10,000 or more: => Expenses (nearest \$20,000): _____

14. Reporting Method.

Check box to indicate expense accounting method. See instructions for description of options.

- Method A.** Reporting amounts using LDA definitions only
 Method B. Reporting amounts under section 6033(b)(8) of the Internal Revenue Code
 Method C. Reporting amounts under section 162(e) of the Internal Revenue Code

Registrant Name: RYAN PHILLIPS UTRECHT & MACKINNON Client Name: INDEPENDENT INSURANCE AGENTS & BROKERS OF AMERICA

LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: CSP (one per page)

16. Specific lobbying issues:

Salvage Automobile Title Reform

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES
SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: BERZOK, MATTHEW

Covered Official Position (if applicable): N/A

Name: HOPPE, RODNEY C.

Covered Official Position (if applicable): N/A

Name: MACKINNON, JEFFREY M.

Covered Official Position (if applicable): N/A

Name: NAPPI, DOUGLAS R.

Covered Official Position (if applicable): CHIEF COUNSEL, SENATE BANKING COMMITTEE

Name: OCONNOR, GEORGE

Covered Official Position (if applicable): COUNSEL, SENATOR LARRY CRAIG

Name: PHILLIPS, WILLIAM D.

Covered Official Position (if applicable): N/A

Name: PLANNING, MARK D.

Covered Official Position (if applicable): N/A

Name: RYAN, THOMAS

Covered Official Position (if applicable): N/A

Name: VASAPOLI, JOSEPH V.

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: RYAN PHILLIPS UTRECHT & MACKINNON Client Name: INDEPENDENT INSURANCE AGENTS & BROKERS OF AMERICA

LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: FIN (one per page)

16. Specific lobbying issues:

Data Protection

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES
SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: BERZOK, MATTHEW

Covered Official Position (if applicable): N/A

Name: HOPPE, RODNEY C.

Covered Official Position (if applicable): N/A

Name: MACKINNON, JEFFREY M.

Covered Official Position (if applicable): N/A

Name: NAPPI, DOUGLAS R.

Covered Official Position (if applicable): CHIEF COUNSEL, SENATE BANKING COMMITTEE

Name: OCONNOR, GEORGE

Covered Official Position (if applicable): COUNSEL, SENATOR LARRY CRAIG

Name: PHILLIPS, WILLIAM D.

Covered Official Position (if applicable): N/A

Name: PLANNING, MARK D.

Covered Official Position (if applicable): N/A

Name: RYAN, THOMAS

Covered Official Position (if applicable): N/A

Name: VASAPOLI, JOSEPH V.

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: RYAN PHILLIPS UTRECHT & MACKINNON Client Name: INDEPENDENT INSURANCE AGENTS & BROKERS OF AMERICA

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Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: INS (one per page)

16. Specific lobbying issues:

Federal Insurance Charter Broker and Agent Licensing Reform Surplus Lines/Reinsurance Reform National Flood Insurance Program, Federal Crop Insurance, Natural Catastrophe Insurance

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES
SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: BERZOK, MATTHEW

Covered Official Position (if applicable): N/A

Name: HOPPE, RODNEY C.

Covered Official Position (if applicable): N/A

Name: MACKINNON, JEFFREY M.

Covered Official Position (if applicable): N/A

Name: NAPPI, DOUGLAS R.

Covered Official Position (if applicable): CHIEF COUNSEL, SENATE BANKING COMMITTEE

Name: OCONNOR, GEORGE

Covered Official Position (if applicable): COUNSEL, SENATOR LARRY CRAIG

Name: PHILLIPS, WILLIAM D.

Covered Official Position (if applicable): N/A

Name: PLANNING, MARK D.

Covered Official Position (if applicable): N/A

Name: RYAN, THOMAS

Covered Official Position (if applicable): N/A

Name: VASAPOLI, JOSEPH V.

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: RYAN PHILLIPS UTRECHT & MACKINNON Client Name: INDEPENDENT INSURANCE AGENTS & BROKERS OF AMERICA

LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: LBR (one per page)

16. Specific lobbying issues:

The McCarran-Ferguson Act

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES

SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: BERZOK, MATTHEW

Covered Official Position (if applicable): N/A

Name: HOPPE, RODNEY C.

Covered Official Position (if applicable): N/A

Name: MACKINNON, JEFFREY M.

Covered Official Position (if applicable): N/A

Name: NAPPI, DOUGLAS R.

Covered Official Position (if applicable): CHIEF COUNSEL SENATE BANKING COMMITTEE

Name: OCONNOR, GEORGE

Covered Official Position (if applicable): COUNSEL, SENATOR LARRY CRAIG

Name: PHILLIPS, WILLIAM D.

Covered Official Position (if applicable): N/A

Name: PLANNING, MARK D.

Covered Official Position (if applicable): N/A

Name: RYAN, THOMAS

Covered Official Position (if applicable): N/A

Name: VASAPOLI, JOSEPH V.

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: RYAN PHILLIPS UTRECHT & MACKINNON Client Name: INDEPENDENT INSURANCE AGENTS & BROKERS OF AMERICA

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Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: TAX (one per page)

16. Specific lobbying issues:

Intangible Asset

17. House(s) of Congress and Federal agencies contacted:

Executive Office of the President (EOP)

HOUSE OF REPRESENTATIVES

SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: BERZOK, MATTHEW

Covered Official Position (if applicable): N/A

Name: HOPPE, RODNEY C.

Covered Official Position (if applicable): N/A

Name: MACKINNON, JEFFREY M.

Covered Official Position (if applicable): N/A

Name: NAPPI, DOUGLAS R.

Covered Official Position (if applicable): CHIEF COUNSEL, SENATE BANKING COMMITTEE

Name: OCONNOR, GEORGE

Covered Official Position (if applicable): COUNSEL, SENATOR LARRY CRAIG

Name: PHILLIPS, WILLIAM D.

Covered Official Position (if applicable): N/A

Name: PLANNING, MARK D.

Covered Official Position (if applicable): N/A

Name: RYAN, THOMAS

Covered Official Position (if applicable): N/A

Name: VASAPOLI, JOSEPH V.

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Signature: ON FILE Date: Feb 14, 2008

Printed Name and Title: THOMAS RYAN, MANAGING PARTNER -

Information Update Page:

Complete ONLY where registration information has changed.

LOBBYIST UPDATE

23. Name of each previously reported individual who is NO LONGER expected to act as a lobbyist for the client

ISSUE UPDATE

24. General lobbying issues previously reported that NO LONGER pertain

AFFILIATED ORGANIZATIONS

25. Add the following organization(s)

26. Name of each previously reported organization that is NO LONGER affiliated with the registrant or client

FOREIGN ENTITIES

27. Add the following foreign entities

28. Name of each previously reported foreign entity the NO LONGER owns, OR controls, OR is affiliated with the registrant, client or affiliated organization

Signature: ON FILE Date: Feb 14, 2008

Printed Name and Title: -