

RICHARD J. SULLIVAN ASSOCIATES, INC.

4010 University Drive  
Suite 101  
Fairfax, Virginia 22030  
Telephone: 703.277-3390  
Facsimile: 703.277-3392

RECEIVED  
SECRETARY OF THE SENATE  
PUBLIC RECORDS  
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Julia A. Sullivan  
President

Richard J. Sullivan, Sr.  
(1917-1996)

Joseph M. Sullivan  
Vice-President

Dorothy A. Beam

February 1, 1999

Mr. Gary L. Sisco  
Secretary of the Senate  
Office of Public Records  
232 Hart Senate Office Building  
Washington, D.C. 20510

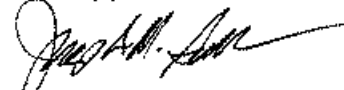
Re: Richard J. Sullivan Associates, Inc.

Dear Mr. Sisco:

Please find enclosed the Lobbying Report for Richard J. Sullivan Associates, Inc. which is being filed on behalf of Union Pacific Company.

Please feel free to call me at (703) 277-3390 if you have any questions. Thank you for your consideration.

Very truly yours,



Joseph M. Sullivan

JMS/klb

Enclosures

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Clerk of the House of Representatives  
 Legislative Resource Center  
 3-106 Cannon Building  
 Washington, DC 20515

Secretary of the Senate  
 Office of Public Records  
 232 Hart Building  
 Washington, DC 20510

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**LOBBYING REPORT**

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required To Complete This Page

1. Registrant Name  
 RICHARD J. SULLIVAN ASSOCIATES, INC.

2. Address  Check if different than previously reported  
 4010 University Drive, Suite 101, Fairfax, VA, 22030

3. Principal Place of Business (if different from line 2)  
 City: Fairfax State/Zip (or Country) Virginia 22030

4. Contact Name Joseph M. Sullivan	Telephone (703) 277-3390	E-mail (optional)	5. Senate ID # 37265-48
7. Client Name <input type="checkbox"/> Self UNION PACIFIC COMPANY			6. House ID # 30968002

**TYPE OF REPORT** 8. Year 1999 Midyear (January 1-June 30)  OR Year End (July 1-December 31)

Check if this filing amends a previously filed version of this report

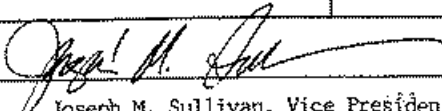
9. Check if this is a Termination Report  ⇒ Termination Date 2/1/99

11. No Lobbying Activity

**INCOME OR EXPENSES - Complete Either Line 12 OR Line 13**

**12. Lobbying Firms**  
 INCOME relating to lobbying activities for this reporting period was:  
 Less than \$10,000   
 \$10,000 or more  ⇒ \$ \_\_\_\_\_  
Income (nearest \$20,000)  
 Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).

**13. Organizations**  
 EXPENSES relating to lobbying activities for this reporting period were:  
 Less than \$10,000   
 \$10,000 or more  ⇒ \$ \_\_\_\_\_  
Expenses (nearest \$20,000)  
**14. REPORTING METHOD.** Check box to indicate expense accounting method. See instructions for description of options.  
 Method A. Reporting amounts using LDA definitions only  
 Method B. Reporting amounts under section 6033(b)(3) of the Internal Revenue Code  
 Method C. Reporting amounts under section 162(e) of the Internal Revenue Code

Signature   
 Printed Name and Title Joseph M. Sullivan, Vice President

Registrant Name RICHARD J. SULLIVAN Client Name UNION PACIFIC COMPANY  
ASSOCIATES, INC.

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

- General issue area code RRR (one per page)

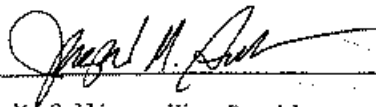
- Specific lobbying issues  
N/A

- House(s) of Congress and Federal agencies contacted  Check if None

Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
N/A		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

- Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature  Date 2/1/99  
Printed Name and Title Joseph M. Sullivan, Vice President