

Clerk of the House of Representatives Legislative Resource Center B-106 Cannon Building Washington, DC 20515	Secretary of the Senate Office of Public Records 232 Hart Building Washington, DC 20510
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SECRETARY OF THE SENATE

05 MAR - 1 AM 11:32

# LOBBYING REPORT

## Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required to Complete This Page

1. Registrant name	
Organization	Xerox Corporation
2. Address <input checked="" type="checkbox"/> Check if different than previously reported	
Address1	1401 H Street Suite 550
City	Washington State DC Zip Code 20005 Country US
3. Principal place of business (if different than line 2)	
City	Stamford State CT Zip Code 06904 Country US
4a. Contact Name	
Prefix Full Name	b. Telephone number c. E-mail
Ms. Michele Cahn	202-414-1288 Michele.L.Cahn@xerox.com
5. Senate ID #	
42001-1.	
7. Client Name <input checked="" type="checkbox"/> Self	
Xerox Corporation	
6. House ID #	
3225600	

**TYPE OF REPORT** 8. Year 2004 Midyear (January 1-June 30)  OR Year End (July 1-December)

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report  ⇨ Termination Date \_\_\_\_\_ 11. No Lobbying Acti

### INCOME OR EXPENSES - Complete Either Line 12 OR Line 13

12. Lobbying Firms	13. Organizations
INCOME relating to lobbying activities for this reporting period was:	EXPENSES relating to lobbying activities for this reporting were:
Less than \$10,000 <input type="checkbox"/>	Less than \$10,000 <input type="checkbox"/>
\$10,000 or more <input type="checkbox"/> ⇨ \$ _____	\$10,000 or more <input type="checkbox"/> ⇨ \$ <u>350,000</u>
Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).	14. REPORTING METHOD. Check box to indicate exp accounting method. See instructions for description of opti
	<input type="checkbox"/> <b>Method A.</b> Reporting amounts using LDA definitions o
	<input type="checkbox"/> <b>Method B.</b> Reporting amounts under section 6033(b)(8 Internal Revenue Code
	<input checked="" type="checkbox"/> <b>Method C.</b> Reporting amounts under section 162(e) of Revenue Code

Form C

Printed Name and Title \_\_\_\_\_



Registrant Name Xerox Corporation Client Name Xerox Corporation

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code** information as requested. Attach additional page(s) as needed.

15. General issue area code CPT - Copyright/Patent/Trademark (one per page)

16. Specific lobbying issues *Add page to continue specific issues description for this issue* >

Funding for the Patent and Trademark Office, H.R. 1561 and S. 2809  
Efforts to counter Product Counterfeiting H.R. 4358

17. House(s) of Congress and Federal agencies contacted  Check if None

U.S. House of Representatives  
U.S. Senate  
U.S. Justice Department

18. Name of each individual who acted as a lobbyist in this issue area *Add a page to continue adding lobbyists for*

Name	Covered Official Position (if applicable)	
First Name	Last Name	Suffix
Kenneth	Klein	
Martin	Reiser	

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Printed Name and Title \_\_\_\_\_

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Registrant Name Xerox Corporation Client Name Xerox Corporation

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code information as requested. Attach additional page(s) as needed.

15. General issue area code TRD - Trade (Domestic & Foreign) (one per page)

16. Specific lobbying issues *Add page to continue specific issues description for this issue* >

World Trade Organization Zero for Zero Tariff Negotiations  
Customs Classification of Multifunction Products  
Successful Doha Negotiations  
Standards & Trade

17. House(s) of Congress and Federal agencies contacted  Check if None

U.S. Trade Representative  
U.S. House of Representatives  
U.S. Senate  
Customs and International Trade Commission  
U.S. Commerce Department

18. Name of each individual who acted as a lobbyist in this issue area *Add a page to continue adding lobbyists for*

First Name	Name Last Name	Suffix	Covered Official Position (if applicable)
Kenneth	Klein		
Martin	Reiser		
Michele	Cahn		

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Printed Name and Title

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Registrant Name Xerox Corporation Client Name Xerox Corporation

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code information as requested. Attach additional page(s) as needed.

15. General issue area code RET - Retirement (one per page)

16. Specific lobbying issues Add page to continue specific issues description for this issue >

All issues affecting hybrid pension plans

17. House(s) of Congress and Federal agencies contacted  Check if None

U.S. House of Representatives  
U.S. Senate

18. Name of each individual who acted as a lobbyist in this issue area Add a page to continue adding lobbyists for

First Name	Name Last Name	Suffix	Covered Official Position (if applicable)
Michele	Cahn		
Martin	Reiser		

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Printed Name and Title

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Registrant Name Xerox Corporation Client Name Xerox Corporation

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each cod information as requested. Attach additional page(s) as needed.

15. General issue area code TAX - Taxation/Internal Revenue Code (one per page)

16. Specific lobbying issues *Add page to continue specific issues description for this issue* >

Executive compensation on non-qualified deferred compensation provisions in the FSC/ETI bill, S. 295

17. House(s) of Congress and Federal agencies contacted  Check if None

U.S. Senate  
U.S. House of Representatives  
U.S. Treasury Department

18. Name of each individual who acted as a lobbyist in this issue area *Add a page to continue adding lobbyists for*

First Name	Name Last Name	Suffix	Covered Official Position (if applicable)
Martin	Reiser		
Michele	Cahn		

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Printed Name and Title

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Registrant Name Xerox Corporation Client Name Xerox Corporation

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code information as requested. Attach additional page(s) as needed.

15. General issue area code ENV - Environmental/Superfund (one per page)

16. Specific lobbying issues *Add page to continue specific issues description for this issue* >

All issues related to developments in the Energy Star program, including new specifications for imaging equipment.

17. House(s) of Congress and Federal agencies contacted  Check if None

Environmental Protection Agency

18. Name of each individual who acted as a lobbyist in this issue area *Add a page to continue adding lobbyists for*

First Name	Name Last Name	Suffix	Covered Official Position (if applicable)
Michele	Cahn		

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Printed Name and Title

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Registrant Name Xerox Corporation Client Name Xerox Corporation

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each cod information as requested. Attach additional page(s) as needed.

15. General issue area code GOV - Government Issues (one per page)

16. Specific lobbying issues *Add page to continue specific issues description for this issue* >

All issues and proposals impacting government printing and USC Title 44.  
Export-Import program support for Mexican purchases of U.S. goods

17. House(s) of Congress and Federal agencies contacted  Check if None

U.S. Government Printing Office  
U.S. House of Representatives  
Office of Management and Budget  
Export-Import Bank

18. Name of each individual who acted as a lobbyist in this issue area *Add a page to continue adding lobbyists for*

First Name	Name Last Name	Suffix	Covered Official Position (if applicable)
Michele	Cahn		
Martin	Reiser		

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None



Registrant Name Xerox Corporation Client Name Xerox Corporation

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code information as requested. Attach additional page(s) as needed.

15. General issue area code HCR - Health Issues (one per page)

16. Specific lobbying issues *Add page to continue specific issues description for this issue* >

All issues pertaining to HSA Health Care Savings Account guidance.  
All issues related to the implementation of Medicare prescription drug plan as it related to employers.

17. House(s) of Congress and Federal agencies contacted  Check if None

U.S. Treasury Department

18. Name of each individual who acted as a lobbyist in this issue area *Add a page to continue adding lobbyists for*

First Name	Name Last Name	Suffix	Covered Official Position (if applicable)
Martin	Reiser		
Michele	Cahn		

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

*Add a page for a diff*

Printed Name and Title

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Registrant Name Xerox Corporation Client Name Xerox Corporation

**Information Update Page - Complete ONLY where registration information has changed.**

20. Client new address

Address

City

State

Zip Code

Country

21. Client new principal place of business (if different than line 20)

City

State

Zip Code

Country

22. New general description of client's business or activities

**LOBBYIST UPDATE**

23. Name of each previously reported individual who is **no longer** expected to act as a lobbyist for the client

First Name

Last Name

Suffix

First Name

Last Name

S

1

3

2

4

**ISSUE UPDATE**

Find the code to select below.

24. General lobbying issues that **no longer** pertain

**AFFILIATED ORGANIZATIONS**

25. Add the following affiliated organization(s)

Name	Address	Principal place of Business (city and state or country)
	Address C/S/Z	City State Country
	Address C/S/Z	City State

26. Name of each previously reported organization that is **no longer** affiliated with the registrant or client

1

2

3

**FOREIGN ENTITIES**

27. Add the following foreign entities

Name	Address	Principal place of business (city and state or country)	Amount of contribution for lobbying activities	Own per client
	Street Address City	State/Province Country		
		City State Country		

28. Name of each previously reported foreign entity that **no longer** owns, **or** controls, **or** is affiliated with the registrant, affiliated organization

1

3

5

2

4

6

Add a page for more

Printed Name and Title Kenneth H. Klein Director, International External Aff

