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99 OCT 13 PM 2:38

LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required To Complete This Page

1. Registrant Name Wine Institute			
2. Address <input type="checkbox"/> Check if different than previously reported		601 13th Street, N.W. Suite 580 South Washington, DC 20005	
3. Principal Place of Business (if different from line 2)			
City:		State/Zip (or Country)	
4. Contact Name Robert P. Koch		Telephone 202/408-0870	E-mail (optional)
			5. Senate ID # 41636-12
7. Client Name <input checked="" type="checkbox"/> Self			6. House ID # 31639000

TYPE OF REPORT 8. Year 1999 Midyear (January 1-June 30) OR Year End (July 1-December 31)

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report ⇒ Termination Date _____ 11. No Lobbying Activity

INCOME OR EXPENSES - Complete Either Line 12 OR Line 13	
<p>12. Lobbying Firms</p> <p>INCOME relating to lobbying activities for this reporting period was:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> ⇒ \$ _____ Income (nearest \$20,000)</p> <p>Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).</p>	<p>13. Organizations</p> <p>EXPENSES relating to lobbying activities for this reporting period were:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input checked="" type="checkbox"/> ⇒ \$ <u>60,000</u> Expenses (nearest \$20,000)</p> <p>14. REPORTING METHOD. Check box to indicate expense accounting method. See instructions for description of options.</p> <p><input checked="" type="checkbox"/> Method A. Reporting amounts using LDA definitions only</p> <p><input type="checkbox"/> Method B. Reporting amounts under section 6033(b)(8) of the Internal Revenue Code</p> <p><input type="checkbox"/> Method C. Reporting amounts under section 162(e) of the Internal Revenue Code</p>

Signature _____

Printed Name and Title **Robert P. Koch, Senior Vice President**

LD-2 (REV. 6/98)

PAGE 1 of 4

Registrant Name Wine Institute Client Name Self

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code TRD (one per page)

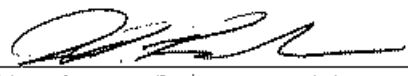
16. Specific lobbying issues
- a) S. 577 - Direct Shipment
 - b) H.R. 2031 - Direct Shipment
 - c) International trade and tariff barriers

17. House(s) of Congress and Federal agencies contacted Check if None
- a) Senate, House
 - b) House, Senate
 - c) U.S. Trade Representative, Bureau of Alcohol, Tobacco & Firearms

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Robert P. Koch	Senior Vice President	<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature  Date 8/10/99
Printed Name and Title Robert P. Koch, Senior Vice President

Registrant Name Wine Institute Client Name Self

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code BEV (one per page)

16. Specific lobbying issues

a) Label application


17. House(s) of Congress and Federal agencies contacted Check if None

Bureau of Alcohol, Tobacco & Firearms

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Robert P. Koch	Senior Vice President	<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature  Date 8/10/99

Printed Name and Title Robert P. Koch, Senior Vice President

Registrant Name Wine Institute Client Name Self

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code BUD (one per page)

16. Specific lobbying issues

- a) H.R. 1906 Agriculture Appropriations - FAS provisions
- b) Labor/HHS Appropriations - NIAAA provisions

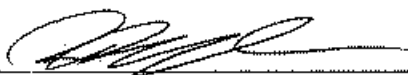
17. House(s) of Congress and Federal agencies contacted Check if None

- a) House
- b) House

18. Name of each individual who acted as a lobbyist in this issue area

Name	Current Official Position (if applicable)	New
Robert P. Koch	Senior Vice President	<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature  Date 8/10/99
Printed Name and Title Robert P. Koch, Senior Vice President