

## LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - **All Filers Are Required To Complete This Page**

1. Registrant Name:

**HEWLETT PACKARD CO**

2. Address:

1100 NEW YORK AVE. NW SUITE 600 WEST, WASHINGTON, DC 20005

3. Principal place of business (if different from line 2):

City: Palo Alto State/Zip(or Country): CA 94304

4. Contact Name: DAVID G. ISAACS

Telephone: 2023782513

E-mail (optional): david.isaacs@hp.com

Senate ID #: 18158-12

House ID #: 31000000

7. Client Name: ☒ Self

## TYPE OF REPORT

8. Year 2006 Midyear (January 1 - June 30): ☐ **OR** Year End (July 1 - December 31): ☒

9. Check if this filing amends a previously filed version of this report: ☐

10. Check if this is a Termination Report: ☐ => Termination Date: 11. No Lobbying Activity: ☐

## INCOME OR EXPENSES

Complete Either Line 12 **OR** Line 13

### 12. Lobbying Firms

**INCOME** relating to lobbying activities for this reporting period was:

Less than \$10,000: ☐

\$10,000 or more: ☐ => Income (nearest \$20,000): \_\_\_\_\_

Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).

### 13. Organizations

**EXPENSES** relating to lobbying activities for this reporting period were:

Less than \$10,000: ☐

\$10,000 or more: ☒ => Expenses (nearest \$20,000): 440,000.00

### 14. Reporting Method.

Check box to indicate expense accounting method. See instructions for description of options.

- ☐ **Method A.** Reporting amounts using LDA definitions only  
☐ **Method B.** Reporting amounts under section 6033(b)(8) of the Internal Revenue Code  
☒ **Method C.** Reporting amounts under section 162(e) of the Internal Revenue Code

Registrant Name: HEWLETT PACKARD CO Client Name: Self

## LOBBYING ACTIVITY.

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: BUD (one per page)

16. Specific lobbying issues:

Approps for FY07, H.R.5647; Homeland Security Approps for FY07, H.R.5441; Commerce, Justice, State & the Judiciary Approps for FY07, H.R.5672; Deficit Reduction Act/Reconciliation, H.R.4241. Energy/Water Approps for FY07, H.R.5427; DoD Approps for FY07, H.R.5631; Military Quality of Life/WA, H.R.5384; Transportation Approps for FY07, H.R.5576; Foreign Operations Approps for FY07, H.R.5522; Labor/HHS/Education

17. House(s) of Congress and Federal agencies contacted:

Education, Dept of  
Energy, Dept of  
HOUSE OF REPRESENTATIVES  
Health & Human Services, Dept of (HHS)  
Homeland Security, Dept of (DHS)  
SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: BLAIR, MICHELE

Covered Official Position (if applicable): N/A

Name: ESTRADA, LARRY

Covered Official Position (if applicable): N/A

Name: HASSELL, JOHN

Covered Official Position (if applicable): N/A

Name: HUGHES, KRISTIN

Covered Official Position (if applicable): N/A

Name: VASELL, SHAWN

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: HEWLETT PACKARD CO Client Name: Self

### LOBBYING ACTIVITY.

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: CPI (one per page)

16. Specific lobbying issues:

China currency, S.295. Countervailing duties. China procurement standards.

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES

SENATE

Treasury, Dept of

U.S. Trade Representative (USTR)

White House Office

18. Name of each individual who acted as a lobbyist in this issue area:

Name: HASSELL, JOHN

Covered Official Position (if applicable): N/A

Name: HUGHES, KRISTIN

Covered Official Position (if applicable): N/A

Name: VASELL, SHAWN

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: HEWLETT PACKARD CO Client Name: Self

## LOBBYING ACTIVITY.

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: CPT (one per page)

16. Specific lobbying issues:

Funding of the US Patent & Trademark Office, Patent Fees, H.R.2791; copy protection mandates on technology products, H.R.4569; copyright enforcement; patent policies in standards development, H.R.1932, from 1082 Conf.; FCC rulemaking on the broadcast flag, plug & play, S.2686; counterfeiting, H.R.32; patent reform legislation, H.R.2795, S.3818; H.R.5418; H.R.4861; S.2686/H.R.5252; patent court pilot program, H.R.5418.

17. House(s) of Congress and Federal agencies contacted:

Commerce, Dept of (DOC)  
Federal Communications Commission (FCC)  
HOUSE OF REPRESENTATIVES  
Patent & Trademark Office (PTO)  
SENATE  
U.S. Trade Representative (USTR)  
White House Office

18. Name of each individual who acted as a lobbyist in this issue area:

Name: ALBERT, STACEY STERN

Covered Official Position (if applicable): N/A

Name: ISAACS, DAVID

Covered Official Position (if applicable): N/A

Name: VASELL, SHAWN

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: HEWLETT PACKARD CO Client Name: Self

### LOBBYING ACTIVITY.

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: CSP (one per page)

16. Specific lobbying issues:

Safety of computer products; classification of battery shipment; consumer issues relating to imaging & printing products; increased cargo and port inspection requirements, H.R. 4954.

17. House(s) of Congress and Federal agencies contacted:

Consumer Product Safety Commission (CPSC)

Government Accountability Office (GAO)

HOUSE OF REPRESENTATIVES

Homeland Security, Dept of (DHS)

SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: ESTRADA, LARRY

Covered Official Position (if applicable): N/A

Name: ISAACS, DAVID

Covered Official Position (if applicable): N/A

Name: VASELL, SHAWN

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

## LOBBYING ACTIVITY.

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: ECN (one per page)

16. Specific lobbying issues:

Economic Development. Consumer Confidence. Development Project procurement and funding.

17. House(s) of Congress and Federal agencies contacted:

Commerce, Dept of (DOC)

Federal Communications Commission (FCC)

HOUSE OF REPRESENTATIVES

SENATE

State, Dept of (DOS)

Trade & Development Agency (TDA)

Treasury, Dept of

U.S. Agency for International Development (USAID)

White House Office

18. Name of each individual who acted as a lobbyist in this issue area:

Name: ALBERT, STACEY STERN

Covered Official Position (if applicable): N/A

Name: ESTRADA, LARRY

Covered Official Position (if applicable): N/A

Name: HUGHES, KRISTIN

Covered Official Position (if applicable): N/A

Name: VASELL, SHAWN

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: HEWLETT PACKARD CO Client Name: Self

### LOBBYING ACTIVITY.

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: EDU (one per page)

16. Specific lobbying issues:

Education; technology & education; education funding; PACE Act, S.2198; Higher Education Act, H.R.609; National Innovation Act, S.2390, S.2109.

17. House(s) of Congress and Federal agencies contacted:

Commerce, Dept of (DOC)

Education, Dept of

HOUSE OF REPRESENTATIVES

SENATE

State, Dept of (DOS)

U.S. Agency for International Development (USAID)

White House Office

18. Name of each individual who acted as a lobbyist in this issue area:

Name: BLAIR, MICHELE

Covered Official Position (if applicable): N/A

Name: HASSELL, JOHN

Covered Official Position (if applicable): N/A

Name: VASELL, SHAWN

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: HEWLETT PACKARD CO Client Name: Self

### LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: ENG (one per page)

16. Specific lobbying issues:

Energy conservation & energy efficiency; Energy Star Program; implementation of E.O. 13221; climate change, S.883 & S.1151; high performance computing; Energy Efficient Data Centers, H.R.5646.

17. House(s) of Congress and Federal agencies contacted:

Energy, Dept of  
Environmental Protection Agency (EPA)  
HOUSE OF REPRESENTATIVES  
SENATE  
White House Office

18. Name of each individual who acted as a lobbyist in this issue area:

Name: ISAACS, DAVID  
Covered Official Position (if applicable): N/A  
Name: VASELL, SHAWN  
Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**



Registrant Name: HEWLETT PACKARD CO Client Name: Self

### LOBBYING ACTIVITY.

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: ENV (one per page)

16. Specific lobbying issues:

Transboundary waste issues; Energy Star Program; electronic recycling, H.R.1165, H.R.425, H.R.320, & S.510; environmentally preferable purchasing.

17. House(s) of Congress and Federal agencies contacted:

Council on Environmental Quality (CEQ)

Environmental Protection Agency (EPA)

HOUSE OF REPRESENTATIVES

SENATE

U.S. Trade Representative (USTR)

18. Name of each individual who acted as a lobbyist in this issue area:

Name: ISAACS, DAVID

Covered Official Position (if applicable): N/A

Name: VASELL, SHAWN

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: HEWLETT PACKARD CO Client Name: Self

## LOBBYING ACTIVITY.

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: GOV (one per page)

16. Specific lobbying issues:

competition; Services Acquisition Reform Act; e-government; homeland security, REAL-ID, S.4117. GSA MAS procurement policy; labor relations - federal procurement; electronic commerce/procurement; Section 508 of the Rehabilitation Act; contractor responsibility regulations high performance computing; cybersecurity; government/private sector

17. House(s) of Congress and Federal agencies contacted:

Defense, Dept of (DD)

Energy, Dept of

Federal Reserve System

General Services Administration (GSA)

HOUSE OF REPRESENTATIVES

Homeland Security, Dept of (DHS)

Office of Management & Budget (OMB)

SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: ALBERT, STACEY STERN

Covered Official Position (if applicable): N/A

Name: BLAIR, MICHELE

Covered Official Position (if applicable): N/A

Name: ESTRADA, LARRY

Covered Official Position (if applicable): N/A

Name: HUGHES, KRISTIN

Covered Official Position (if applicable): N/A

Name: VASELL, SHAWN

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: HEWLETT PACKARD CO Client Name: Self

### LOBBYING ACTIVITY.

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: HCR (one per page)

16. Specific lobbying issues:

Health information technology funding, S.16, S.1418; electronic health records, S.1227; Tax Relief & Health Care Act, H.R.6111.

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES

Health & Human Services, Dept of (HHS)

SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: ESTRADA, LARRY

Covered Official Position (if applicable): N/A

Name: VASELL, SHAWN

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: HEWLETT PACKARD CO Client Name: Self

### LOBBYING ACTIVITY.

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: IMM (one per page)

16. Specific lobbying issues:

Spousal equity - general; business immigration issue - general; Skill Act of 2006, H.R.5744, S.2691; Comprehensive Immigration Reform Act, S.2611; SAFE for America Act, H.R.4437.

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES

SENATE

White House Office

18. Name of each individual who acted as a lobbyist in this issue area:

Name: BLAIR, MICHELE

Covered Official Position (if applicable): N/A

Name: VASELL, SHAWN

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: HEWLETT PACKARD CO Client Name: Self

### LOBBYING ACTIVITY.

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: LBR (one per page)

16. Specific lobbying issues:

General corporate antitrust matters; pension reform; antitrust issues in standards setting; SDOAA.

17. House(s) of Congress and Federal agencies contacted:

Federal Trade Commission (FTC)  
HOUSE OF REPRESENTATIVES  
Justice, Dept of (DOJ)  
SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: ALBERT, STACEY STERN

Covered Official Position (if applicable): N/A

Name: BLAIR, MICHELE

Covered Official Position (if applicable): N/A

Name: ISAACS, DAVID

Covered Official Position (if applicable): N/A

Name: VASELL, SHAWN

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: HEWLETT PACKARD CO Client Name: Self

### LOBBYING ACTIVITY.

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: SCI (one per page)

16. Specific lobbying issues:

Funding for physical sciences research; US Dept. of Energy; funding for supercomputing R&D; nanotechnology act; Standards Setting Policy (SDQAA).

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES

SENATE

White House Office

18. Name of each individual who acted as a lobbyist in this issue area:

Name: ALBERT, STACEY STERN

Covered Official Position (if applicable): N/A

Name: BLAIR, MICHELE

Covered Official Position (if applicable): N/A

Name: ESTRADA, LARRY

Covered Official Position (if applicable): N/A

Name: HUGHES, KRISTIN

Covered Official Position (if applicable): N/A

Name: VASELL, SHAWN

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: HEWLETT PACKARD CO Client Name: Self

## LOBBYING ACTIVITY.

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: TAX (one per page)

16. Specific lobbying issues:

Research & Development Tax Credit, H.R.1736, S.627; Technical Corrections, H.R.3376, S.1447; Fuel Surcharge - Transportation Authorization FY06; Tax Relief Act/Reconciliation, H.R.4297; Pension Reform, H.R.2830, S.1783; government withholding, S.2485; Tax Relief & Health Care Act, H.R.6111; Estate Tax & Extension of Tax Relief Act, H.R.5970.

17. House(s) of Congress and Federal agencies contacted:

Commerce, Dept of (DOC)  
HOUSE OF REPRESENTATIVES  
SENATE  
Treasury, Dept of  
White House Office

18. Name of each individual who acted as a lobbyist in this issue area:

Name: ESTRADA, LARRY

Covered Official Position (if applicable): N/A

Name: HASSELL, JOHN

Covered Official Position (if applicable): N/A

Name: ISAACS, DAVID

Covered Official Position (if applicable): N/A

Name: KASTENBOUDER, DAN

Covered Official Position (if applicable): N/A

Name: VASELL, SHAWN

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: HEWLETT PACKARD CO Client Name: Self

## LOBBYING ACTIVITY.

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: TEC (one per page)

16. Specific lobbying issues:

Internet Privacy/Spyware/Breach Notification, S.1408, S.423, S.1216, & H.R.29; Spectrum Policy, S.2327/S.2332/H.R.5085; Telecommunications Policy Reform, H.R.5252/S.2686; Digital Television Transition, S.1268, S.1237; Deficit Reduction Act/ Reconciliation, H.R.4241; American Broadband for Community Act, S.2332, H.R.5085; FCC issues - cable plug & play, white spaces; Telephone Records & Privacy Protection, S.2178 & H.R.4709.

17. House(s) of Congress and Federal agencies contacted:

Commerce, Dept of (DOC)  
Federal Communications Commission (FCC)  
Federal Trade Commission (FTC)  
HOUSE OF REPRESENTATIVES  
SENATE  
White House Office

18. Name of each individual who acted as a lobbyist in this issue area:

Name: ALBERT, STACEY STERN

Covered Official Position (if applicable): N/A

Name: HUGHES, KRISTIN

Covered Official Position (if applicable): N/A

Name: ISAACS, DAVID

Covered Official Position (if applicable): N/A

Name: VASELL, SHAWN

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**



Registrant Name: HEWLETT PACKARD CO Client Name: Self

## LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: TRD (one per page)

16. Specific lobbying issues:

Procurement Agreement/TAA; encryption; unilateral sanctions; WTO; Information Technology Agreement (ITA); intl. e-commerce agenda; policy issues related to computer printer technology; redundant testing & certification; Oman FTA, H.R. 5684, S. 3569; Peru FTA; Vietnam Accession to WTO; Korea FTA; Malaysia FTA; country of origin requirements, S. 395, H.R. 3741; Tax Relief & Health Care Act (Vietnam PNTR), H.R. 6111. Government product regulations; market access issues; export controls, H.R. 2601, H.R. 3100; digital divide; MRAs & standards/conformity assessment - APEC, EU, LA; customs issues; Russia WTO Accession; VAT; standards; Government

17. House(s) of Congress and Federal agencies contacted:

Commerce, Dept of (DOC)  
Federal Communications Commission (FCC)  
Federal Reserve System  
HOUSE OF REPRESENTATIVES  
Homeland Security, Dept of (DHS)  
Occupational Safety & Health Administration (OSHA)  
Office of Management & Budget (OMB)  
SENATE  
State, Dept of (DOS)  
Treasury, Dept of  
U.S. Trade Representative (USTR)  
White House Office

18. Name of each individual who acted as a lobbyist in this issue area:

Name: ALBERT, STACEY STERN  
Covered Official Position (if applicable): N/A  
Name: ESTRADA, LARRY  
Covered Official Position (if applicable): N/A  
Name: HASSELL, JOHN  
Covered Official Position (if applicable): N/A  
Name: HUGHES, KRISTIN  
Covered Official Position (if applicable): N/A  
Name: VASELL, SHAWN  
Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Signature: ON FILE Date: Feb 13, 2007

Printed Name and Title: DAVID G. ISAACS, DIRECTOR, FEDERAL GOVERNMENT AFFA -

**Information Update Page:**

**Complete ONLY where registration information has changed.**

**LOBBYIST UPDATE**

**23. Name of each previously reported individual who is NO LONGER expected to act as a lobbyist for the client**

Name: HASSELL, JOHN

Name: HUGHES, KRISTIN

**ISSUE UPDATE**

**24. General lobbying issues previously reported that NO LONGER pertain**

**AFFILIATED ORGANIZATIONS**

**25. Add the following organization(s)**

**26. Name of each previously reported organization that is NO LONGER affiliated with the registrant or client**

**FOREIGN ENTITIES**

**27. Add the following foreign entities**

**28. Name of each previously reported foreign entity the NO LONGER owns, OR controls, OR is affiliated with the registrant, client or affiliated organization**

Signature: ON FILE Date: Feb 13, 2007

Printed Name and Title: -