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LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required To Complete This Page

1. Registrant Name Washington Strategies, LLC			
2. Address <input checked="" type="checkbox"/> Check if different than previously reported 2111 Wilson Boulevard, Suite 600			
3. Principal Place of Business (if different from line 2) City: Arlington State/Zip (or Country) VA 22201			
4. Contact Name Monica Barron	Telephone (703) 351-5030	E-mail (optional)	5. Senate ID # 4066
7. Client Name <input type="checkbox"/> Self Township of Derry Industrial & Commercial Development			6. House ID # 3245

TYPE OF REPORT 8. Year 2002 Midyear (January 1-June 30) ☐ OR Year End (July 1-Dec)9. Check if this filing amends a previously filed version of this report ☐10. Check if this is a Termination Report ☐ ⇒ Termination Date _____

11. No Lobbying

INCOME OR EXPENSES - Complete Either Line 12 OR Line 13

12. Lobbying Firms

INCOME relating to lobbying activities for this reporting period was:

Less than \$10,000 ☐

\$10,000 or more ☒ ⇒ \$ 40,000.00
Income (nearest \$20,000)

Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).

13. Organizations

EXPENSES relating to lobbying activities for this reporting period were:

Less than \$10,000 ☐

\$10,000 or more ☐ ⇒ \$ _____ Expenses (nearest \$20,000)

14. REPORTING METHOD. Check box to indicate accounting method. See instructions for description of

☐ Method A. Reporting amounts using LDA definition

☐ Method B. Reporting amounts under section 6011 Internal Revenue Code

☐ Method C. Reporting amounts under section 162 Internal Revenue Code

Signature _____



Printed Name and Title

William P. Jarrell, Partner

LD-2 (REV. 6/98)

Registrant Name Washington Strategies, LLC Client Name Township of Derry Industrial & Commercial Develop

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant is engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide the information as requested. Attach additional page(s) as needed.

15. General issue area code BUD (one per page)

16. Specific lobbying issues

Federal Appropriations

17. House(s) of Congress and Federal agencies contacted

☐ Check if None

U.S. House of Representatives
U.S. Senate

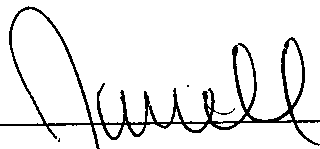
18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
William P. Jarrell	Partner
Jennifer Johnson Calvert	Partner
Troy Tidwell	Director, Western Region

19. Interest of each foreign entity in the specific issues listed on line 16 above

☒ Check if None

Signature



Date 2/14/03

Printed Name and Title William P. Jarrell, Partner

Registrant Name Washington Strategies, LLC Client Name Township of Derry Industrial & Commercial Development

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant is engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code information as requested. Attach additional page(s) as needed.

15. General issue area code TRA (one per page)

16. Specific lobbying issues

Transportation

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

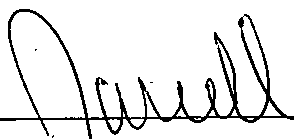
U.S. House of Representatives
U.S. Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
William P. Jarrell	Partner
Jennifer Johnson Calvert	Partner
Troy Tidwell	Director, Western Region

19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

Signature



Date 2/14/03

Printed Name and Title William P. Jarrell, Partner

Printed Name and Title _____

Form LD-2 (Rev. 6/98)

Page

Registrant Name Washington Strategies, LLC Client Name Township of Derry Industrial & Commercial Develop

Information Update Page - Complete ONLY where registration information has changed.

20. Client new address

2111 Wilson Boulevard, Suite 600

21. Client new principal place of business (if different from line 20)

City Arlington

State/Zip (or Country) VA 22201

22. New general description of client's business or activities

LOBBYIST UPDATE

23. Name of each previously reported individual who is no longer expected to act as a lobbyist for the client

Geoff Ziebart
Craig Richardson

ISSUE UPDATE

24. General lobbying issues previously reported that no longer pertain

AFFILIATED ORGANIZATIONS

25. Add the following affiliated organization(s)

Name	Address	Principal Place of Business (city and state or country)

26. Name of each previously reported organization that is no longer affiliated with the registrant or client

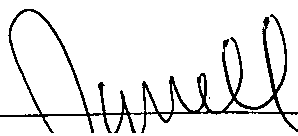
FOREIGN ENTITIES

27. Add the following foreign entities

Name	Address	Principal place of business (city and state or country)	Amount of contribution for lobbying activities

28. Name of each previously reported foreign entity that no longer owns, or controls, or is affiliated with the registrant or affiliated organization

Signature



Date

2/14/03

Printed Name and Title William P. Jarrell, Partner

Form LD-2 (Rev. 6/98)

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