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Washington, DC 20515

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Washington, DC 20510

SECRETARY OF THE SENATE

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**LOBBYING REPORT**

Lobbying Disclosure Act of 1995 (Section 5) – All Filers Are Required To Complete This Page

1. Registrant Name <b>Hecht, Spencer &amp; Associates</b>			
2. Address <input type="checkbox"/> Check if different than previously reported <b>499 South Capitol Street, SW, #507</b>			
3. Principal Place of Business (if different from line 2) City: <b>Washington</b>		State/Zip (or Country) <b>D.C. 20003</b>	
4. Contact Name <b>Carol Browning</b>	Telephone <b>(202) 554-2881</b>	E-mail (optional) <b>N/A</b>	5. Senate I <b>179</b>
7. Client Name <input type="checkbox"/> Self <b>Norfolk Southern Corporation</b>			6. House I <b>312</b>

**TYPE OF REPORT** 8. Year 2002 Midyear (January 1 - June 30)  OR Year End (July 1 -

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report  ⇒ Termination Date \_\_\_\_\_

11. No Lobbying

**INCOME OR EXPENSES – Complete Either Line 12 OR Line 13**

12. Lobbying Firms	13. Organization
<p><b>INCOME</b> relating to lobbying activities for this reporting period was:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input checked="" type="checkbox"/> ⇒ \$ <u>60,000</u> Income (nearest \$20,000)</p> <p>Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).</p>	<p><b>EXPENSES</b> relating to lobbying activities for this period were:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> ⇒ \$ _____ Expenses (nearest \$)</p> <p><b>14. REPORTING METHOD.</b> Check box to indicate accounting method. See instructions for descriptive</p> <p><input type="checkbox"/> <b>Method A.</b> Reporting amounts using LDA definition</p> <p><input type="checkbox"/> <b>Method B.</b> Reporting amounts under section 6111 Internal Revenue Code</p> <p><input type="checkbox"/> <b>Method C.</b> Reporting amounts under section 162 Internal Revenue Code</p>

Signature \_\_\_\_\_

Printed Name and Title \_\_\_\_\_

LD-2 (REV. 6/98)

Registrant Name Hecht, Spencer & Associates Client Name Norfolk Southern Corporation

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each** information as requested. Attach additional page(s) as needed.

15. General issue area code RRR (one per page)

16. Specific lobbying issues

- H.R.2654 – Transit Rail Accommodation Improvement and Needs Act for the 21st Century  
– monitored against re-regulation provisions
- H.R.4761 – Railroad Safety Reform Act of 2002 – monitored against re-regulation provisions
- H.R.141 – Surface Transportation Board Reform Act of 2001
- H.R.999 – To strengthen the standards by which the Surface Transportation Board reviews railroad and to apply the Federal antitrust laws to rail carriers and railroad transportation.  
– monitored against re-regulation provisions
- S.1103 – Railroad Competition Act of 2001 – monitored against re-regulation provisions
- S. 2245 – Railroad Competition, Arbitration, and Science Act of 2002 – monitored against Re-regulation provisions

17. House(s) of Congress and Federal agencies contacted

Check if None

- U.S. Senate
- U.S. House of Representatives

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
<u>William H. Hecht</u>	
<u>Timothy P. Hecht</u>	
<u>Franklin C. Phifer, Jr.</u>	
<u>Rodney D. Grams</u>	

19. Interest of each foreign entity in the specific issues listed on line 16 above

Check if None

Signature \_\_\_\_\_ Date \_\_\_\_\_

Printed Name and Title \_\_\_\_\_

Form LD-2(Rev.6/98)

Registrant Name Hecht, Spencer & Associates Client Name Norfolk Southern Corporation

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each** information as requested. Attach additional page(s) as needed.

15. General issue area code HCR (one per page)

16. Specific lobbying issues

- H.R.2563 & S.1052 – Bipartisan Patient Protection Act of 2001 – all provisions relating to ERISA
- H.R.2315 – Patient’s Bill of Rights Act of 2001 – all provisions relating to ERISA preemption
- H.R.2768 – Medicare Regulatory and Contracting Improvement Act of 2001
  - all provisions relating to ERISA preemption
- S.1738 – Medicare Appeals, Regulatory and Contracting Improvement Act of 2001
  - all provisions relating to ERISA preemption

17. House(s) of Congress and Federal agencies contacted

Check if None

- U.S. Senate
- U.S. House of Representatives

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
<u>William H. Hecht</u>	
<u>Timothy P. Hecht</u>	
<u>Franklin C. Phifer, Jr.</u>	
<u>Rodney D. Grams</u>	

19. Interest of each foreign entity in the specific issues listed on line 16 above

Check if None

Signature \_\_\_\_\_ Date \_\_\_\_\_

Printed Name and Title \_\_\_\_\_

Form LD-2(Rev.6/98)

Registrant Name Hecht, Spencer & Associates Client Name Norfolk Southern Corporation

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each information as requested. Attach additional page(s) as needed.

15. General issue area code TAX (one per page)

16. Specific lobbying issues

H.R. 1024 & S. 661 – Transportation Tax Equity and Fairness Act, and  
H.R. 4, Section 3115 – Energy Policy Act – support provisions to repeal/phase out 4.3 cents per g deficit fuel tax.

17. House(s) of Congress and Federal agencies contacted  Check if None

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
<u>William H. Hecht</u>	
<u>Timothy P. Hecht</u>	
<u>Franklin C. Phifer, Jr.</u>	
<u>Rodney D. Grams</u>	

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature *Timothy P. Hecht* Date February 14, 200

Printed Name and Title **Timothy P. Hecht, Vice President**

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Form LD-2(Rev.6/98)