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04 MAR 16 AM 9:57

**LOBBYING REPORT**

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required to Complete This Page

1. Registrant Name <b>Washington Strategies, LLC</b>			
2. Address <input type="checkbox"/> Check if different than previously reported <b>2111 Wilson Boulevard, Suite 600</b>			
3. Principal Place of Business (if different from line 2) <b>Arlington VA 22201</b> City: State/zip (or Country)			
4. Contact Name <b>Monica Barron</b>	Telephone <b>(703) 351-5030</b>	E-mail (optional)	5. Senate ID # <b>40668773</b>
7. Client Name <input type="checkbox"/> Self <b>Hackensack University Medical Center Foundation</b>			6. House ID # <b>32459035</b>

**TYPE OF REPORT** 8. Year 2003 Midyear (January 1-June 30)  OR Year End (July 1-December 31)

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report  ⇨ Termination Date \_\_\_\_\_ 11. No Lobbying

<b>INCOME OR EXPENSE</b> INCOME relating to lobbying activities for this reporting period was: Less than \$10,000 <input type="checkbox"/> \$10,000 or more <input checked="" type="checkbox"/> ⇨ \$ <u>80,000.00</u> Income (nearest \$20,000)	Partner Government Affairs Counselor Appropriations Director Western Office Director
	Expense: (nearest \$20,000)
Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).	<b>14. REPORTING METHOD.</b> Check box to indicate exp accounting method. See instructions for description of opt <input type="checkbox"/> Method A. Reporting amounts using LDA definition <input type="checkbox"/> Method B. Reporting amounts under section 6033(l) Internal Revenue Code <input type="checkbox"/> Method C. Reporting amounts under section 162(e) Internal Revenue Code

Signature *Janell* Date 2/13/2004

Printed Name and Title

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William P. Jarrell, Partner

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LD-2 (REV. 4/03)

PAGE 1 of

Registrant Name Washington Strategies, LLC Client Name Hackensack University Medical Center Founde

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which th engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each co information as requested. Attach additional page(s) as needed.

15. General issue area code EDU (one per page)

16. Specific lobbying issues

Education

17. House(s) of Congress and Federal agencies contacted  Check if None

U.S. House of Representatives  
U.S. Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
William P. Jarrell	Partner
Jennifer Johnson Calvert	Partner
Mark A. O'Connell	Government Affairs Counselor
Allison S. DeKosky	Appropriations Director
Troy Tidwell	Western Office Director

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature *Jarrell* Date 2/13/2004



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15. General issue area code BUD (one per page)

16. Specific lobbying issues

Federal Appropriations
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17. House(s) of Congress and Federal agencies contacted  Check if None

U.S. House of Representatives U.S. Senate
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18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
William P. Jarrell	Partner
Jennifer Johnson Calvert	Partner
Mark A. O'Connell	Government Affairs Counselor
Allison S. DeKosky	Appropriations Director
Troy Tidwell	Western Office Director

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Signature  Date 2/13/2004



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15. General issue area code DEF (one per page)

16. Specific lobbying issues

Defense

17. House(s) of Congress and Federal agencies contacted  Check if None

U.S. House of Representatives  
U.S. Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
William P. Jarrell	Partner
Jennifer Johnson Calvert	Partner
Mark A. O'Connell	Government Affairs Counselor
Allison S. DeKosky	Appropriations Director
Troy Tidwell	Western Office Director

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Signature  Date 2/13/2004

Printed Name and Title William P. Jarrell, Partner



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15. General issue area code HCR (one per page)

16. Specific lobbying issues

Health Issues
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17. House(s) of Congress and Federal agencies con  Check if None

U.S. House of Representatives U.S. Senate
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18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
William P. Jarrell	Partner
Jennifer Johnson Calvert	Partner
Mark A. O'Connell	Government Affairs Counselor
Allison S. DeKosky	Appropriations Director
Troy Tidwell	Western Order Director

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Signature  Date 2/13/2004  
 Printed Name and Title William P. Jarrell, Partner



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15. General issue area code ENG (one per page)

16. Specific lobbying issues

Energy
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17. House(s) of Congress and Federal agencies contacted  Check if None

U.S. House of Representatives U.S. Senate
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