



Printing Industries of America, Inc.

U.S. SENATE
99 NOV 15 PM 2-03
HAND DELIVERED

November 11, 1999

Secretary of the Senate
Office of Public Records
232 Hart Building
Washington, D C 20510

The Printing Industries of America, Inc. was notified that we had not filed the Midyear report for 1999 covering the period January 1 – June 30, 1999. We regret this failure to report. Our staff responsible for lobbying reports left our office during this period and I was unaware the reports had not been filed. I recognize the responsibility for filing these reports in a timely way and have attached the reports for the period in question.

Thank you for notifying us and we regret the delay in filing.

Sincerely,

Benjamin Y. Cooper
Senior Vice President
Government Affairs

Registrant ID : 32203

Senate

100 Daingerfield Road, Alexandria, Virginia 22314-2888 703/519-8100 fax 703/548-3227
fax-on-demand 1-888/272-3329 <http://www.printing.org/>

Clerk of the House of Representatives
 Legislative Resource Center
 B-106 Cannon Building
 Washington, DC 20515

Secretary of the Senate
 Office of Public Records
 232 Hart Building
 Washington, DC 20510

RECEIVED
 CLERK OF THE SENATE
 99 NOV 15 PM 2:03

LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required To Complete This Page

1. Registrant Name <u>PRINTING INDUSTRIES OF AMERICA</u>			
2. Address <input type="checkbox"/> Check if different than previously reported <u>100 DANBERFIELD RD ALEXANDRIA VA 22314</u>			
3. Principal Place of Business (if different from line 2) City: _____ State/Zip (or Country): _____			
4. Contact Name <u>BENJAMIN Y. COOPER</u>	Telephone <u>(703) 519-3115</u>	E-mail (optional) <u>bcooper@printing.org</u>	5. Senate ID # <u>31501000</u>
7. Client Name <input checked="" type="checkbox"/> Self			6. House ID # <u>31501000</u>

TYPE OF REPORT 8. Year 1999 Midyear (January 1-June 30) OR Year End (July 1-December 31)

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report → Termination Date _____

11. No Lobbying Activity

INCOME OR EXPENSES - Complete Either Line 12 OR Line 13	
<p>12. Lobbying Firms</p> <p>INCOME relating to lobbying activities for this reporting period was:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> → \$ _____ <small>Income (nearest \$10,000)</small></p> <p>Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).</p>	<p>13. Organizations</p> <p>EXPENSES relating to lobbying activities for this reporting period were:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input checked="" type="checkbox"/> → \$ <u>212,414</u> <small>Expenses (nearest \$20,000)</small></p> <p>14. REPORTING METHOD. Check box to indicate expense accounting method. See instructions for description of options.</p> <p><input type="checkbox"/> Method A. Reporting amounts using LDA definitions only</p> <p><input type="checkbox"/> Method B. Reporting amounts under section 6033(b)(8) of the Internal Revenue Code</p> <p><input checked="" type="checkbox"/> Method C. Reporting amounts under section 162(e) of the Internal Revenue Code</p>

Signature [Signature]

Printed Name and Title BENJAMIN Y. COOPER SENIOR VP

Registrant Name PRINTING INDUSTRIES of AMERICA Client Name Self

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code EPT (one per page)


16. Specific lobbying issues
Copyright infringement legislation

17. House(s) of Congress and Federal agencies contacted Check if None
U.S. HOUSE OF REPRESENTATIVES
U.S. SENATE

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
BENJAMIN Y. COOPER	SENIOR V.P. GOVERNMENT AFFAIRS
WENDY LECHNER	LEGISLATIVE DIRECTOR
BETHANY CULPEPPER	MANAGER, POLITICAL OUTREACH

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature  Date 11/11/99
Printed Name and Title BENJAMIN Y. COOPER SENIOR VP

Registrant Name PRINTING INDUSTRIES OF AMERICA Client Name

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code ENV (one per page)

16. Specific lobbying issues

Superfund

17. House(s) of Congress and Federal agencies contacted Check if None

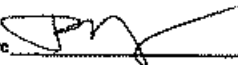
U.S. HOUSE OF REPRESENTATIVES

U.S. SENATE

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
<u>BENJAMIN Y. COOPER</u>	<u>SENIOR V.P. GOVERNMENT AFFAIRS</u>
<u>WENDY LECHNER</u>	<u>LEGISLATIVE DIRECTOR</u>
<u>BETHANY CULPEPPER</u>	<u>MANAGER, POLITICAL OUTREACH</u>

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Printed Name and Title BENJAMIN Y. COOPER SENIOR VP

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Registrant Name PRINTING INDUSTRIES OF AMERICA Client Name SELF

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code GVN (one per page)

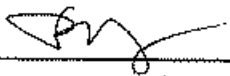
16. Specific lobbying issues
REGULATORY REFORM
REGULATORY FAIR WARNING ACT

17. House(s) of Congress and Federal agencies contacted Check if None
U.S. HOUSE OF REPRESENTATIVES
U.S. SENATE

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
<u>BENJAMIN Y. COOPER</u>	<u>SENIOR V.P. GOVERNMENT AFFAIRS</u>
<u>WENDY LECHNER</u>	<u>LEGISLATIVE DIRECTOR</u>
<u>BETHANY CULPEPPER</u>	<u>MANAGER, POLITICAL OUTREACH</u>

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature  Date 11/1/99
Printed Name and Title BENJAMIN Y. COOPER SENIOR VP

Registrant Name: PRINTING INDUSTRIES OF AMERICA Client Name: SELF

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code RET (one per page)

16. Specific lobbying issues
PENSION REFORM

17. House(s) of Congress and Federal agencies contacted Check if None
U.S. HOUSE OF REPRESENTATIVES
U.S. SENATE

18. Name of each individual who acted as a lobbyist in this issue area

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<u>BETHANY CULPEPPER</u>	<u>MANAGER, POLITICAL OUTREACH</u>

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature: [Signature] Date: 11/11/99
Printed Name and Title: BENJAMIN Y. COOPER SENIOR VP

Registrant Name PRINTING INDUSTRIES OF AMERICA Client Name

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code HCR (one per page)

16. Specific lobbying issues
HEALTH CARE LEGISLATION

17. House(s) of Congress and Federal agencies contacted. Check if None
U.S. HOUSE OF REPRESENTATIVES
U.S. SENATE

18. Name of each individual who acted as a lobbyist in this issue area

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<u>BETHANY CULPEPPER</u>	<u>MANAGER POLITICAL OUTREACH</u>

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Registrant Name PRINTING INDUSTRIES OF AMERICA Client Name SELF

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15. General issue area code LBR (one per page)

16. Specific lobbying issues

OSHA REFORM
FAMILY AND MEDICAL LEAVE ACT

17. House(s) of Congress and Federal agencies contacted Check if None

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U.S. SENATE

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Signature  Date 11/1/99

Printed Name and Title BENJAMIN Y. COOPER SENIOR VP

Registrant Name PRINTING INDUSTRIES OF AMERICA Client Name SELF

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code TAX (one per page)

16. Specific lobbying issues

ESTATE TAX
ALTERNATIVE MINIMUM TAX
DEPRECIATION OF COMPUTER RELATED EQUIPMENT

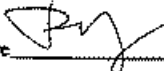
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U.S. SENATE

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<u>WENDY LECHNER</u>	<u>LEGISLATIVE DIRECTOR</u>
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