

Clerk of the House of Representatives  
Legislative Resource Center  
B-106 Cannon Building  
Washington, DC 20515

Secretary of the Senate  
Office of Public Records  
232 Hart Building  
Washington, DC 20510

SECRETARY OF THE  
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## LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required To Complete This Page

1. Registrant Name Gerchick-Murphy Associates, LLC			
2. Address <input type="checkbox"/> Check if different than previously reported 1134 - 29th Street, NW			
3. Principal Place of Business (if different from line 2) City: Washington State/Zip (or Country) DC 20007			
4. Contact Name Mark L Gerchick		Telephone (202) 298-7262	E-mail (optional)
7. Client Name <input type="checkbox"/> Self United Parcel Service			5. Senate ID # 51924-24 6. House ID # 34420004

**TYPE OF REPORT** 8. Year 2003 Midyear (January 1-June 30)  OR Year End (July 1-December 31)

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report  ⇒ Termination Date \_\_\_\_\_

11. No Lobbying

### INCOME OR EXPENSES - Complete Either Line 12 OR Line 13

<p align="center"><b>12. Lobbying Firms</b></p> <p>INCOME relating to lobbying activities for this reporting period was:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input checked="" type="checkbox"/> ⇒ \$ <u>20,000.00</u> Income (nearest \$20,000)</p> <p>Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).</p>	<p align="center"><b>13. Organizations</b></p> <p>EXPENSES relating to lobbying activities for this reporting period were:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> ⇒ \$ _____ Expenses (nearest \$20,000)</p> <p><b>14. REPORTING METHOD.</b> Check box to indicate accounting method. See instructions for description of</p> <p><input type="checkbox"/> Method A. Reporting amounts using LDA definition</p> <p><input type="checkbox"/> Method B. Reporting amounts under section 6033 Internal Revenue Code</p> <p><input type="checkbox"/> Method C. Reporting amounts under section 162 Internal Revenue Code</p>
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Signature

Printed Name and Title Patrick V. Murphy, Principal

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Registrant Name Gerchick-Murphy Associates, LLC Client Name United Parcel Service

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code AVI (one per page)

16. Specific lobbying issues

General domestic and international aviation issues; airline and airport regulatory and ownership issues, and international route matters; route allocation proceedings; potential legislative issues relating to these matters

17. House(s) of Congress and Federal agencies contacted

Check if None

- U. S. Senate
- U.S. House of Representatives
- Department of State
- Department of Transportation
- Federal Aviation Administration

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Patrick V. Murphy	
Mark L. Gerchick	

19. Interest of each foreign entity in the specific issues listed on line 16 above

Check if None

Signature 

Date February 11, 2004

Printed Name and Title Patrick V. Murphy, Principal

