

Clerk of the House of Representatives
Legislative Resource Center
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Washington, DC 20515

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232 Hart Building
Washington, DC 20510

SECRETARY OF THE
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LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) – All Filers Are Required To Complete This Page

1. Registrant Name Hecht, Spencer & Associates			
2. Address <input type="checkbox"/> Check if different than previously reported 499 South Capitol Street, SW, #507			
3. Principal Place of Business (if different from line 2) City: Washington State/Zip (or Country) D.C. 20003			
4. Contact Name Nelle Grauel Flanders	Telephone (202) 554-2881	E-mail (optional) N/A	5. Senate I 179
7. Client Name <input type="checkbox"/> Self Norfolk Southern Corporation			6. House II 312

TYPE OF REPORT 8. Year 2002 Midyear (January 1-June 30) OR Year End (July 1-D

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report ⇒ Termination Date _____

11. No Lobby

INCOME OR EXPENSES – Complete Either Line 12 OR Line 13

12. Lobbying Firms	13. Organization
<p>INCOME relating to lobbying activities for this reporting period was:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input checked="" type="checkbox"/> ⇒ \$ <u>40,000</u> Income (nearest \$20,000)</p> <p>Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).</p>	<p>EXPENSES relating to lobbying activities for this period were:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> ⇒ Expenses (nearest \$2</p> <p>14. REPORTING METHOD. Check box to indicate accounting method. See instructions for descriptive</p> <p><input type="checkbox"/> Method A. Reporting amounts using LDA defini</p> <p><input type="checkbox"/> Method B. Reporting amounts under section 60 Internal Revenue Code</p> <p><input type="checkbox"/> Method C. Reporting amounts under section 16 Internal Revenue Code</p>

Signature _____

Printed Name and Title _____

LD-2 (REV.6/98)

Registrant Name Hecht, Spencer & Associates Client Name Norfolk Southern Corporation

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which t engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each c** information as requested. Attach additional page(s) as needed.

15. General issue area code RRR (one per page)

16. Specific lobbying issues

- H.R.2654 – Transit Rail Accommodation Improvement and Needs Act for the 21st Century
– monitored against re-regulation provisions
- H.R.4761 – Railroad Safety Reform Act of 2002 – monitored against re-regulation provisions
- H.R.141 – Surface Transportation Board Reform Act of 2001
- H.R.999 – To strengthen the standards by which the Surface Transportation Board reviews railroad i
and to apply the Federal antitrust laws to rail carriers and railroad transportation.
– monitored against re-regulation provisions
- S.1103 – Railroad Competition Act of 2001 – monitored against re-regulation provisions

17. House(s) of Congress and Federal agencies contacted Check if None

- U.S. Senate
- U.S. House of Representatives

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
<u>William H. Hecht</u>	
<u>Timothy P. Hecht</u>	
<u>Franklin C. Phifer, Jr.</u>	
<u>Rodney R. Grams</u>	<u>Former Member U.S. Senate</u>

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature _____ Date _____

Printed Name and Title

Registrant Name Hecht, Spencer & Associates Client Name Norfolk Southern Corporation

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which t engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each c** information as requested. Attach additional page(s) as needed.

15. General issue area code HCR (one per page)

16. Specific lobbying issues

- H.R.2563 & S.1052 – Bipartisan Patient Protection Act of 2001 – all provisions relating to ERISA p
- H.R.2315 – Patient’s Bill of Rights Act of 2001 – all provisions relating to ERISA preemption
- H.R.2768 – Medicare Regulatory and Contracting Improvement Act of 2001
 - all provisions relating to ERISA preemption
- S.1738 – Medicare Appeals, Regulatory and Contracting Improvement Act of 2001
 - all provisions relating to ERISA preemption

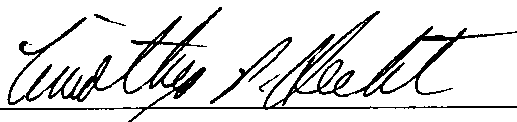
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Signature  Date August 14, 2002

