

Clerk of the House of Representatives Legislative Resource Center B-106 Cannon Building Washington, DC 20515	Secretary of the Senate Office of Public Records 232 Hart Building Washington, DC 20510
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SECRETARY OF THE SENATE

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**LOBBYING REPORT**

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required To Complete This Page

1. Registrant Name POLICY DIRECTIONS INC.			
2. Address <input type="checkbox"/> Check if different than previously reported 818 Connecticut Avenue, N.W., Suite 225, Washington, D. C. 20006			
3. Principal Place of Business (if different from line 2) City: Same as above State/Zip (or Country)			
4. Contact Name Frankie L. Trull	Telephone 202-776-0071	E-mail (optional) fltrull@poldir.com	5. Senate ID # 31747-36
7. Client Name <input type="checkbox"/> Self NESTLE, USA (formerly Carnation Nutritional Products, Div. Nestle)			6. House ID # 32112001

**TYPE OF REPORT** 8. Year 2000 Midyear (January 1-June 30)  OR Year End (July 1-December 31) 
9. Check if this filing amends a previously filed version of this report 10. Check if this is a Termination Report  . ⇨ Termination Date \_\_\_\_\_ 11. No Lobbying Activity 

INCOME OR EXPENSES - Complete Either Line 12 OR Line 13	
<p><b>12. Lobbying Firms</b></p> <p>INCOME relating to lobbying activities for this reporting period was:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input checked="" type="checkbox"/> ⇨ \$ <u>80,000.00</u> Income (nearest \$20,000)</p> <p>Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).</p>	<p><b>13. Organizations</b></p> <p>EXPENSES relating to lobbying activities for this reporting period were:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> ⇨ \$ _____ Expenses (nearest \$20,000)</p> <p><b>14. REPORTING METHOD.</b> Check box to indicate expense accounting method. See instructions for description of options.</p> <p><input type="checkbox"/> Method A. Reporting amounts using LDA definitions only</p> <p><input type="checkbox"/> Method B. Reporting amounts under section 6033(b)(8) of the Internal Revenue Code</p> <p><input type="checkbox"/> Method C. Reporting amounts under section 162(c) of the Internal Revenue Code</p>

Signature Frankie L. TrullPrinted Name and Title Frankie L. Trull, President

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code BUD (one per page)

16. Specific lobbying issues

Monitor WIC infant formula procurement in  
Agriculture Appropriations Bill, H.R. 4461

17. House(s) of Congress and Federal agencies contacted  Check if None

House of Representatives  
U. S. Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	No
Frankie L. Trull		<input type="checkbox"/>
Stephen Michael		<input type="checkbox"/>
Steven L. Kopperud		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature Frankie L. Trull Date February 12, 2001

Printed Name and Title Frankie L. Trull, President

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code AGR (one per page)

16. Specific lobbying issues

Monitor WIC issues

17. House(s) of Congress and Federal agencies contacted  Check if None

House of Representatives  
U. S. Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	
Frankie L. Trull		<input checked="" type="checkbox"/>
Stephen Michael		<input checked="" type="checkbox"/>
Steven L. Kopperud		<input checked="" type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature Frankie L. Trull Date February 12, 2001

Printed Name and Title Frankie L. Trull, President

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15. General issue area code EG0 (one per page)

16. Specific lobbying issues

Monitor issues related to genetically modified organisms  
 Safety & labeling

17. House(s) of Congress and Federal agencies contacted  Check if None

House of Representatives  
 U. S. Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Frankie L. Trull		<input type="checkbox"/>
Stephen Michael		<input type="checkbox"/>
Steven L. Kopperud		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature Frankie L. Trull Date February 12, 2001

Printed Name and Title Frankie L. Trull, President

Registrant Name Policy Directions, Inc. Client Name NESTLE, USA

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15. General issue area code ANI (one per page)

16. Specific lobbying issues

Monitor Pet Food Issues

17. House(s) of Congress and Federal agencies contacted  Check if None

House of Representatives  
U. S. Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Frankie L. Trull		<input type="checkbox"/>
Stephen Michael		<input type="checkbox"/>
Steven L. Korperud		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature Frankie L. Trull Date February 12, 2001

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Registrant Name Policy Directions, Inc. Client Name NESTLE, USA

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15. General issue area code TRD (one per page)

16. Specific lobbying issues

Ingredients and imports

17. House(s) of Congress and Federal agencies contacted  Check if None

House of Representatives  
U. S. Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Frankie L. Trull		<input type="checkbox"/>
Stephen Michael		<input type="checkbox"/>
STEVEN L. KOPPERUD		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

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Signature Frankie L. Trull Date February 12, 2001

Printed Name and Title Frankie L. Trull, President