

Clerk of the House of Representatives
Legislative Resource Center
B-106 Cannon Building
Washington, DC 20515

Secretary of the Senate
Office of Public Records
237 Hart Building
Washington, DC 20510

SECRETARY OF THE SENATE

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LOBBYING REPORT

H. D.

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required To Complete This Page

1. Registrant Name Wessel + ASSOCIATES, LLC			
2. Address <input type="checkbox"/> Check if different than previously reported 6429 SPRING TERRACE			
3. Principal Place of Business (if different from line 2) City: FALLS CHURCH State/Zip (or Country): VA 22042			
4. Contact Name MICHAEL WESSEL	Telephone 703-534-4702	E-mail (optional) m.wessel@erds.com	5. Senate ID # 48851-12
7. Client Name <input type="checkbox"/> Self HALLMARK CARDS, INC.	6. House ID # 34578000		

TYPE OF REPORT 8. Year **1999** Midyear (January 1-June 30) OR Year End (July 1-December 31)

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report Termination Date **MARCH 31, 1999** 11. No Lobbying Activity

INCOME OR EXPENSES - Complete Either Line 12 OR Line 13

12. Lobbying Firms INCOME relating to lobbying activities for this reporting period was: Less than \$10,000 <input checked="" type="checkbox"/> \$10,000 or more <input type="checkbox"/> ⇒ \$ _____ Income (nearest \$20,000) Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).	13. Organizations EXPENSES relating to lobbying activities for this reporting period were: Less than \$10,000 <input type="checkbox"/> \$10,000 or more <input type="checkbox"/> ⇒ \$ _____ Expenses (nearest \$20,000) 14. REPORTING METHOD. Check box to indicate expense accounting method. See instructions for description of options. <input type="checkbox"/> Method A. Reporting amounts using LDA definitions only <input type="checkbox"/> Method B. Reporting amounts under section 6033(b)(8) of the Internal Revenue Code <input type="checkbox"/> Method C. Reporting amounts under section 162(e) of the Internal Revenue Code
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Signature

Michael Wessel

Printed Name and Title

MICHAEL WESSEL, PRESIDENT

LD-2 (REV. 6/98)

PAGE 1 of 3

Registrant Name WESSEL ASSOCIATES, LLC Client Name HALLMARK CARDS, INC.

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code TRD (one per page)

16. Specific lobbying issues TRADE LAW AND TARIFFS AFFECTING GREETING CARDS

17. House(s) of Congress and Federal agencies contacted Check if None

HOUSE OF REPRESENTATIVES
EXECUTIVE OFFICE OF THE PRESIDENT

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
MICHAEL WESSEL		<input checked="" type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature *Michael Wessel* Date 8-1-99
Printed Name and Title MICHAEL WESSEL, PRESIDENT