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02 AUG 14 PM

# LOBBYING REPORT

Lobby Disclosure Act of 1995 (Section 5) — All Filers Are Required To Complete This Page

1. Registrant Name			
JOHNSON & JOHNSON			
2. Address <input type="checkbox"/> Check if different than previously reported			
One Johnson & Johnson Plaza, New Brunswick, NJ 08933			
3. Principal Place of Business (if different from line 2)			
City		State/Zip (or Country)	
4. Contact Name	Telephone	E-mail (optional)	5. Senate ID #
Shannon Salmon	202-589-1000		2068-12
7. Client name	<input checked="" type="checkbox"/> Self		6. House ID #
			30348000

**TYPE OF REPORT** 8. Year 2002 Midyear (January 1-June 30)  OR Year End (July 1-Dec)

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report  ⇨ Termination Date \_\_\_\_\_ 11. No Lobbying

## INCOME OR EXPENSES — Complete Either Line 12 OR Line 13

12. Lobbying Firms	13. Organizations
<b>INCOME</b> relating to lobbying activities for this reporting period was:	<b>EXPENSES</b> relating to lobbying activities for this reporting period were:
Less than \$10,000 <input type="checkbox"/>	Less than \$10,000 <input type="checkbox"/>
\$10,000 or more <input type="checkbox"/> ⇨ \$ _____ <small>Income (nearest \$20,000)</small>	\$10,000 or more <input checked="" type="checkbox"/> ⇨ \$ <u>1,623,160.00</u> <small>Expenses (nearest \$20,000)</small>
Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).	<b>14. REPORTING METHOD.</b> Check box to indicate reporting method. See instructions for description of method.
	<input checked="" type="checkbox"/> <b>Method A.</b> Reporting amounts using LDA definitions
	<input type="checkbox"/> <b>Method B.</b> Reporting amounts under section 6013(b)(7)(C) Internal Revenue Code
	<input type="checkbox"/> <b>Method C.</b> Reporting amounts under section 162(e)(2)(B) Internal Revenue Code

Signature \_\_\_\_\_

Printed Name and Title Shannon Salmon, Vice President Federal Affairs



Registrant Name JOHNSON & JOHNSONClient Name Self

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each information as requested.** Attach individual page(s) as needed.

15. General issue area code BUD (one per page)

16. Specific lobbying issues

1997 Balanced Budget Act (P.L. 105-33)  
Balanced Budget Refinement Act (P.L. 106-113)  
Benefits Improvement and Protection Act (P.L. 106-554)  
FY 2003 Budget Resolution

17. House(s) of Congress and Federal agencies contacted  Check if None

United States Senate  
United States House of Representatives  
Centers for Medicare and Medicaid Services  
White House - Dirksen Lehman and Mark Clellan

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Don Bohn	
Darrel Jodrey	
Martha Naismith	
Shannon Salmon	
Bruce Carroll	
Cathy Dooley	

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature \_\_\_\_\_ Date \_\_\_\_\_

Printed Name and Title Shannon Salmon, Vice President Federal Affairs





Registrant Name JOHNSON & JOHNSON Client Name Self

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each information as requested. Attach individual page(s) as needed.**

15. General issue area code CPT (one per page)

16. Specific lobbying issues

- Greater Access to Affordable Pharmaceutical Act of 2001 (HR 1862, S 812)
- Drug Competition Act (HR 1063, S 754)
- Greenwood-Eshoo (HR 3580)
- PDUFA (HR 3448--PL 107-188)

17. House(s) of Congress and Federal agencies contacted  Check if None

- United States Senate
- United States House of Representatives

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Don Bohn	
Bruce Carroll	
Cathy Dooley	
Charles Nau	
Shannon Salmon	

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature \_\_\_\_\_ Date \_\_\_\_\_

Printed Name and Title Shannon Salmon, Vice President Federal Affairs





Registrant Name JOHNSON & JOHNSON

Client Name Self

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each information as requested. Attach individual page(s) as needed.**

15. General issue area code HCR (one per page)

16. Specific lobbying issues

- Ambulance Restocking Safe Harbor
- Health Insurance Portability and Accountability Act of 1996
- FDA Funding, Reuse of Single Use Devices (FY 2002 Ag Approps, S 1191)
- Genetic Nondiscrimination in Health Insurance and Employment Act (HR 602, S 318)
- Pharmaceutical Reimportation, FDA Appropriations (S 2244)
- VA Disability Technology Funding, VA/HUD Appropriations Bill
- Direct-to-Consumer Pharmaceutical Advertising
- FDA Modernization
- Best Pharmaceuticals for Children Act (S 838, HR 2887, S 1789)
- Bioterrorism (HR 3160, HR 3162, S 1715, S 1764, S 1765)

17. House(s) of Congress and Federal agencies contacted  Check if None

- United States Senate
- United States House of Representatives
- HHS
- White House

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Don Bohn	
Darrel Jodrey	
Shannon Salmon	
Bruce Carroll	
Martha Naismith	

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature \_\_\_\_\_ Date \_\_\_\_\_





Registrant Name JOHNSON & JOHNSON

Client Name Self

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each information as requested. Attach individual page(s) as needed.**

15. General issue area code MMM (one per page)

16. Specific lobbying issues

- Medicare Prescription Drug Coverage and Pricing proposals (e.g., HR 4954, S 2625, Senate Tripartisan F
- Medicare Coverage Policy, including Coverage of Specific Products
- Medicare Payment Policy, including payment for specific products
- Benefits Improvement and Protection Act (P.L. 106-554)
- Medicare Fraud and Abuse
- Medicare Patient Access to Preventive and Diagnostic Tests Act (HR 1798, S 1066)
- Medicare Medical Nutrition Therapy Amendment Act (S 960)
- Average Wholesale Price
- Self-Administration
- Coverage for Oral Oncology Drugs (HR 1624, S 913)
- Medicare Contractor Reform Act
- In-Vitro Diagnostics Legislation

17. House(s) of Congress and Federal agencies contacted  Check if None

- United States Senate
- United States House of Representativesss
- CMS

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Don Bohn	
Darrel Jodrey	
Craig Kramer	
Martha Naismith	
Shannon Salmon	
Bruce Carroll	
Cathy Dooley	

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature \_\_\_\_\_ Date \_\_\_\_\_

Printed Name and Title Shannon Salmon, Vice President Federal Affairs



**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each information as requested. Attach individual page(s) as needed.**

15. General issue area code TAX (one per page)

16. Specific lobbying issues

- R&D Tax Credit (HR 41, S 41)
- International Tax Simplification (HR 5095, 4151, 5103)
- Foreign Sales Corp. WTO case (HR 5095)
- Deferral
- Corporate Tax Shelters (S. 2498)
- Section 956 Possessions Incentive (HR 2550)
- Pension Reform (S. 1971, HR 3669, 3762)

17. House(s) of Congress and Federal agencies contacted  Check if None

- United States Senate
- United States House of Representatives
- USTR
- Treasury

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Craig Kramer	

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature \_\_\_\_\_ Date \_\_\_\_\_  
 Printed Name and Title Shannon Salmon, Vice President Federal Affairs



Registrant Name JOHNSON & JOHNSON

Client Name Self

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each** information as requested. Attach individual page(s) as needed.

15. General issue area code TOR (one per page)

16. Specific lobbying issues

Class Action Reform (HR 2341)  
Volunteer Protection Act of 1997  
HIPAA Sec. 194 Implementation

17. House(s) of Congress and Federal agencies contacted  Check if None

United States Senate  
United States House of Representatives  
HHS  
White House—Executive Office of the President

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Craig Kramer	
Bruce Carroll	

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature \_\_\_\_\_ Date \_\_\_\_\_



Registrant Name JOHNSON & JOHNSON

Client Name Self

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each information as requested. Attach individual page(s) as needed.**

15. General issue area code TRD (one per page)

16. Specific lobbying issues

- Duty Suspension legislation (HR 4321-4325, HR 4401-4403)
- Intellectual Property Rights
- Foreign Market Barriers & Unfair Trade Practices
- Trade Agreements with Chile, Singapore, South Africa, Australia, Central America
- Free Trade of the Americas Agreement (FTAA)
- Asia Pacific Economic Cooperation (APEC) Forum
- Trade Promotion Authority (HR 3009)

17. House(s) of Congress and Federal agencies contacted  Check if None

- United States Senate
- United States House of Representatives
- State, Commerce, Justice Departments
- FDA, DEA
- USTR

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Craig Kramer	
Shannon Salmon	

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature \_\_\_\_\_ Date \_\_\_\_\_

Printed Name and Title Shannon Salmon, Vice President Federal Affairs



Registrant Name \_\_\_\_\_ Client Name \_\_\_\_\_

**Information Update Page - Complete ONLY where registration information has changed.**

20. Client new address

21. Client new principal place of business (if different from line 20)

City

State/Zip (or Country)

22. New general description of client's business or activities

**LOBBYIST UPDATE**

23. Name of each previously reported individual who is **no longer** expected to act as a lobbyist for the client

**ISSUE UPDATE**

24. General lobbying issues previously reported that **no longer** pertain

**AFFILIATED ORGANIZATIONS**

25. Add the following affiliated organization(s)

Name	Address	Principal Place of Business (city and state or country)

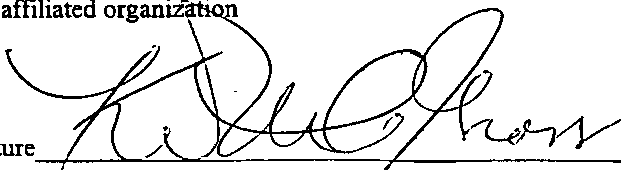
26. Name of each previously reported organization that is **no longer** affiliated with the registrant or client

**FOREIGN ENTITIES**

27. Add the following foreign entities

Name	Address	Principal place of business (city and state or country)	Amount of contribution for lobbying activities

28. Name of each previously reported foreign entity that **no longer** owns, **or** controls, **or** is affiliated with the registrant affiliated organization

Signature 

Date 08/14/10

Printed Name and Title Kenneth A. Gross, Attorney

