Clerk of the House of Representatives	Secretary of the Senate
Legislative Resource Center	Office of Public Records
B-106 Cannon Building	232 Hart Building
Washington, DC 20515	Washington, DC 20510

SECRETARY OF THE SENATE
01 FEB 14 PM 1:14

LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - **All Filers Are Required To Complete This Page**

1. Registrant Name
Ryan, Phillips, Utrecht, & MacKinnon

2. Address ☐ Check if different than previously reported
1133 Connecticut Avenue, NW, Suite 300

3. Principal Place of Business (if different from line 2)
City: Washington State/Zip (or Country) DC 20036

4. Contact Name: Rodney Hoppe
Telephone: 202-293-1177
E-mail (optional):

5. Senate ID #:

7. Client Name ☐ Self
Phillip Morris Management Corporation

6. House ID #: 30680040

TYPE OF REPORT 8. Year 2000 Midyear (January 1-June 30) **OR** Year End (July 1-December 31) x

9. Check if this filing amends a previously filed version of this report ☐

10. Check if this is a Termination Report ☐ Termination Date _____ 11. No Lobbying Activity ☐

INCOME OR EXPENSES – Complete Either Line 12 **OR** Line 13

12. Lobbying Firms

INCOME relating to lobbying activities for this reporting period was:

Less than $10,000 ☐

$10,000 or more ☒ $ 100,000 (Income (nearest $20,000))

Provide a good faith estimate, rounded to the nearest $20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).

13. Organizations

EXPENSES relating to lobbying activities for this reporting period were:

Less than $10,000 ☐

$10,000 or more ☐ $ _____ (Expenses (nearest $20,000))

14. REPORTING METHOD. Check box to indicate expense accounting method. See instructions for description of options.

θ **Method A.** Reporting amounts using LDA definitions only

θ **Method B.** Reporting amounts under section 6033(b)(8) of the Internal Revenue Code

θ **Method C.** Reporting amounts under section 162(e) of the Internal Revenue Code

Signature Rodney C. Hoppe 2/13/2001

Printed Name and Title Rodney Hoppe, Legislative Associate

LD-2 (REV. 6/98)

Registrant Name Ryan, Phillips, Utrecht & MacKinnon Client Name Philip Morris Management Corporation

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code**, provide information as requested. Attach additional page(s) as needed.

15. General issue area code BUD (one per page)

16. Specific lobbying issues
S. 2553, H.R. 4577, - FY2001 Labor, Health and Human Services Appropriations, provisions or issues related to tobacco.
S. 2536, H.R. 4461, – FY2001 Agriculture Department Appropriations, provisions or issues related to tobacco.
H.R. 4690, – FY2001 Commerce, Justice, State & Judiciary Appropriations, provisions or issues related to tobacco.

17. House(s) of Congress and Federal Agencies contacted ☐ Check if None

U.S. House
U.S. Senate
Executive Office of the President

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Matthew Hawkins		☐
Rodney Hoppe		☐
Jeffrey M. MacKinnon		☐
Mark Planning		☐
Thomas M. Ryan		☐
Joseph V. Vasapoli		☐
		☐

19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

Signature _____ Date _____

Printed Name and Title Rodney Hoppe- Legislative Associate

Registrant Name Ryan, Phillips, Utrecht & MacKinnon Client Name Phillip Morris Management Corporation

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code**, provide information as requested. Attach additional page(s) as needed.

15. General issue area code BUD (One per page)

16. Specific lobbying issues

H.R. 2465, – FY2001 - Defense Department Appropriations, provisions or issues related to tobacco.
S. 1234, H.R. 2606, – FY2001 -Foreign Operations Appropriations, provisions or issues related to tobacco.
H.R. 4577, - FY 2001 – The Omnibus Appropriations Act of 2000, provisions related to tobacco.

17. House(s) of Congress and Federal Agencies contacted ☐ Check if None

U.S. House
U.S. Senate
Executive Office of the President

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Matthew Hawkins		☐
Rodney Hoppe		☐
Jeffrey M. MacKinnon		☐
Mark Planning		☐
Thomas M. Ryan		☐
Joseph V. Vasapoli		☐
		☐

19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

Signature _____ Date _____

Printed Name and Title Rodney Hoppe- Legislative Associate

Registrant Name Ryan, Phillips, Utrecht & MacKinnon Client Name Phillip Morris Management Corporation

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code,** provide information as requested. Attach additional page(s) as needed.

15. General issue area code TAX (One per page)

16. Specific lobbying issues

Issues related to tobacco excise taxes, including funding for new programs.

17. House(s) of Congress and Federal Agencies contacted ☐ Check if None

U.S. House
U.S. Senate
Executive Office of the President

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Matthew Hawkins		☐
Rodney Hoppe		☐
Jeffrey M. MacKinnon		☐
Mark Planning		☐
Thomas M. Ryan		☐
Joseph V. Vasapoli		☐
		☐

19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

Signature _____ Date _____

Printed Name and Title Rodney Hoppe- Legislative Associate

Registrant Name Ryan, Phillips, Utrecht & MacKinnon Client Name Phillip Morris Management Corporation

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code**, provide information as requested. Attach additional page(s) as needed.

15. General issue area code TOB (One per page)

16. Specific lobbying issues
H.R. 144 – Youth Tobacco Possession Prevention Act, all provisions.
H.R. 1130 – Fire Safe Cigarette Act, all provisions.
H.R. 1421 – Stop Kids From Smoking Act, all provisions.
H.R. 1289 – Tobacco Use Prevention and Public Health Act, all provisions.
H.R. 1232 – Recoupment of Medicaid-related tobacco funds, all provisions.
H.R. 691 – Veterans Tobacco Trust Fund Act, all provisions.
H.R. 4207 Tobacco Authority Amendments Act, all provisions
S. 584 – Recoupment of Medicaid-related tobacco funds, all provisions.

17. House(s) of Congress and Federal Agencies contacted ☐ Check if None

U.S. House
U.S. Senate
Executive Office of the President

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Matthew Hawkins		☐
Rodney Hoppe		☐
Jeffrey M. MacKinnon		☐
Mark Planning		☐
Thomas M. Ryan		☐
Joseph V. Vasapoli		☐
		☐

19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

Signature _____ Date _____

Printed Name and Title Rodney Hoppe- Legislative Associate

Registrant Name Ryan, Phillips, Utrecht & MacKinnon Client Name Phillip Morris Management Corporation

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code,** provide information as requested. Attach additional page(s) as needed.

15. General issue area code TRD (One per page)

16. Specific lobbying issues

None

17. House(s) of Congress and Federal Agencies contacted ☐ Check if None

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Matthew Hawkins		☐
Rodney Hoppe		☐
Jeffrey M. MacKinnon		☐
Mark Planning		☐
Thomas M. Ryan		☐
Joseph V. Vasapoli		☐
		☐

19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

Signature _____ Date _____

Printed Name and Title Rodney Hoppe-Legislative Associate

Information Update Page – Complete ONLY where registration information has changed.

20. Client new address

21. Client new principal place of business (if different from line 20)

City: State/Zip (or Country)

22. New general description of client's business or activities

LOBBYIST UPDATE

23. Name of each previously reported individual who is **no longer** expected to act as a lobbyist for the client

Matthew Hawkins

ISSUE UPDATE

24. General lobbying issues previously reported that **no longer** pertain

AFFILIATED ORGANIZATIONS

25. Add the following affiliated organizations(s)

Name	Address	Principal Place of Business (city and state or country)

26. Name of each previously reported organization that is **no longer** affiliated with the registrant or client

FOREIGN ENTITIES

27. Add the following foreign entities

Name	Address	Principal place of business (city and state or country)	Amount of contribution if more than $10,000	Ownership percentage in client

28. Name of each previously reported foreign entity that no longer owns, or controls, or is affiliated with the registrant, client or affiliated organization.

Signature _____ Date _____

Printed Name and Title Rodney Hoppe, Legislative Associate

Form LD-2 (Rev. 6/98) Page of