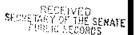
Clerk of the House of Representatives Legislative Resource Center B-106 Carmon Building Washington, DC 20515 Secretary of the Senate Office of Public Records 232 Hart Building Washington, DC 20510



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LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required to Complete This Page

| 1. Registran Name | |
|---|--|
| BKSH & Associates | |
| Michigan 1000 and and an | Suite 901-1. DC 2006 USA |
| 3 Principal Place of Business (if different from line 2) | |
| City State/Zip (or Country) | |
| 4. Contact Name Telephone E-mail Charles Black 202/530-0500 | 5. Senate 10 # 6291-987 |
| O. Cheut Name : Self SmithKline Beecham | 6. House ID # 33118071 |
| INCOME OR EXPENSES - Complete Either | |
| 12. Lobbying Firms INCOME relating to lobbying activities for this reporting period was: | 13. Organizations EXPENSES relating to lobbying activities for this reporting period were: |
| Less than \$10,000 💮 | Less than \$10,000 |
| \$10,000 or more \$\times \sim \frac{\$\text{\$\frac{520,000.00}{\text{lnowne (nearest \$20,000)}}}\$ Provide a good faith estimate, rounded to the nearest \$20,000 of all lobbying related income from the client | \$10,000 or more \(\sigma\) \(\sigma\) \(\text{Expenses (nearest \$20,000)}\) 14. REPORTING METHOD. Check hox to indicate expense accounting method. See instructions for description of options. |
| (including all payments to the registrant by any other entity for lobbying activities on behalf of the elient). | Method A. Reporting amounts using LDA definitions only Method B. Reporting amounts under section 6033(b)(8) of the Internal Revenue Code |
| | Method C. Reporting amounts under section 162(e) of the Internal Revenue Code |
| ignature Mary lay Merin | Date 2/14/2001 |
| Printed Name and File Mary Kay Morin - Federal Compli | |

| ASBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registratus ngaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide afformation as requested. Attach additional page(s) as needed. 5. General issue area code BUD (one per page) | Registrant Nam | e: BKSH & Associates | | |
|---|---------------------------------|---|---|------------|
| inspaged in bothyling on behalf of the client during the reporting period. Using a separate page for each code, provide triormation as requested. Artach additional page(s) as needed. 5. General issue area code BUD (one per page) 6. Specific Lobbying issues H.R.9037, Departments of Labor, Health and Human Services, and Education, and Related Agencies Appropriations Act, 2000, H.R.4461, Agriculture, Rural Development. Food and Drug Administration, and Related Agencies Appropriations Act, 2001, 7. House(s) of Congress and Federal agencies contacted House of Representatives Senate 18. Name of each individual who acted as a lobbyist in this issue acea Name Covered Official Position (if applicable) New Bode, Hotly No No Klepner, Jerry No No SmithKline Beecham, plc is the parent company of SmithKline Beecham Corp. | Client Name: | SmithKline Beacham | | |
| 6. Specific Lobbying issues H.R.4037, Departments of Labor, Health and Human Services, and Education, and Related Agencies Appropriations Act, 2000. H.R.4461, Agriculture, Rural Development. Food and Drug Administration, and Related Agencies Appropriations Act, 2001. 7. House(s) of Congress and Federal agencies contacted House of Representatives Senate 8. Name of each individual who acted as a lobbyist in this issue area Name Covered Official Position (if applicable) New Bode, Hotly No Klepner, Jerry No 19. Interest of each foreign entity in the specific issues listed on line 16 above SmithKline Beecham, plc is the parent company of SmithKline Beecham Corp. | engaged in Jobb | ying on behalf of the client during the reportie | ng period. Using a separate page for each code, provide | |
| H.R.43637, Departments of Labor, Health and Human Services, and Education, and Related Agencies Appropriations Act, 2000, H.R.4461, Agriculture, Rural Development, Food and Drug Administration, and Related Agencies Appropriations Act, 2001, 7. House(s) of Congress and Federal agencies contacted House of Representatives Senate 8. Name of each individual who acted as a lobbyist in this issue area Name Covered Official Position (if applicable) Bode, Hotly No Klepner, Jerry No 19. Interest of each foreign entity in the specific issues listed on line 16 above SmithKline Beecham, ple is the parent company of SmithKline Beecham Corp. | 5. General is: | sue area code BUD (one per page) | | |
| House of Representatives Sexate 18. Name of each individual who acted as a lobbyist in this issue area Name Covered Official Position (if applicable) New Bode, Holly No Klepner, Jerry No 19. Interest of each foreign entity in the specific issues listed on line 16 above Circheck if None SmithKline Beecham, ple is the parent company of SmithKline Beecham Corp. | H.R.3037, 2000, H.R.4461, | Departments of Labor, Health and Human | | |
| Name Covered Official Position (if applicable) New | House of | | □ Check if None | |
| Klepner, Jerry No No No No No No No No No N | | ach individual who acted as a lobbyist in this | 4 | New |
| 19. Interest of each foreign ontity in the specific issues listed on line 16 above C1 Check if None SmithKline Beecham, ple is the parent company of SmithKline Beecham Corp. Signature | Rode, Ho | Hv . | | Ne |
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| SmithKline Beecham, plc is the parent company of SmithKline Beecham Corp. Signature | | | | |
| | 19. Interest o SmithKli | f each foreign entity in the specific issues liste ine Beecham, ple is the parent company of S | ed on line 16 above Cl. Check if None SmithKline Beecham Corp. | |
| | Circumstance | | Date 2/14/2001 | |
| Printed Name and Title Page 2 of 5 | | | | |
| | Printed Name | and Title many stay morns - rederal Comp | PARTY I WARMEN HITE | age 4 of 5 |

| Regi | strant Name: | BKSH & Associates | |
|-------|--------------------------------|--|----------|
| Clien | st Name: | SmithKline Beecham | |
| enga | ged in lobbyin | IVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant g on behalf of the client during the reporting period. Using a separate page for each code, provide tested. Attach additional page(s) as needed. | |
| 15. | General issue | area code HCR (one per page) | |
| 16. | Specific Lobb Hepatitis Vac | oying issues coine Availability | |
| | | | |
| | | | |
| | | | |
| 17. | | Congress and Federal agencies contacted (C) Check if None | |
| | House of Rep Senate | | |
| | | | |
| 18. | Name of each | individual who acted as a lobbyist in this issue area | |
| | Name | Covered Official Position (if applicable) | New |
| | Bode, Holly | | No |
| | Klepner, Jer | ry | No |
| | | | |
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| 19. | | ch foreign entity in the specific issues listed on line 16 above Check if None Beecham, ple is the parent company of SmithKline Beecham Corp. | |
| Sigr | nature | Date 2/14/2001 | |
| | | Title Mary Kay Morin - Federal Compliance Administrator Pag | e 3 of 5 |
| | | | |

| Registrant Name: | 8KSH & Associates | | |
|---|--|--|-----|
| Client Name: | SmithKline Beecham | | |
| engaged in lobbyi | | reflect the general issue areas in which the registram period. Using a separate page for each code, provide | |
| 15. General issu- 16. Specific Lob None | | | |
| | | | |
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| 17. House(s) of | Congress and Federal agencies contacted | ★ Check if None | |
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| 18. Name of each | individual who acted as a lobbyist in this issi | ue area | |
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| Name | | Covered Official Position (if applicable) | New |
| Name | .] | | New |
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| | ch foreign entity in the specific issues listed or | | New |
| | ch foreign entity in the specific issues listed or | n line 16 above X Check if None | New |
| 19. Interest of ea | ch foreign entity in the specific issues listed or | The 16 above X Check if None Date 2/14/2001 | New |

| Registrant Name: | BKSH & Associates | | |
|---|--|---|-----|
| ÇKent Name: | SmithKline Beecham | | |
| engaged in Jobbyin | g on behalf of the client during the reports uested. Attack additional page(s) as needed | to reflect the general issue areas in which the registrant ag period. Using a separate page for each code, provide. | |
| General issue Specific Lobb Name | | • | |
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| 7. House(s) of C | ongress and Federal agencies contacted | X Check if None | |
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| 8. Name of each | individual who acted as a lobbyist in this i | १९२५८ संस्थ | |
| 8. Name of each Name | individual who acted as a lobbyist in this i | ssue area Covered Official Position (if applicable) | New |
| | individual who acted as a lobbyist in this i | | New |
| | individual who acted as a lobbyist in this i | | New |
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| | individual who acted as a lobbyist in this i | | New |
| | individual who acted as a lobbyist in this | | New |
| Name | | Covered Official Position (if applicable) | New |
| Name | individual who acted as a lobbyist in this i | Covered Official Position (if applicable) | New |
| 9. Interest of eac | | Covered Official Position (if applicable) | New |
| Name Name | | on line 16 above Check if None | New |