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| Clerk of the House of Representatives Legislative Resource Center B-106 Cannon Building Washington, DC 20515 | Secretary of the Senate Office of Public Records 232 Hart Building Washington, DC 20510 |
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SECRETARY OF THE SE
04 AUG 16 PM 5:

LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required to Complete This Page

| | | | |
|---|-----------------------------|-------------------|----------------------------|
| 1. Registrant Name Washington Strategies, LLC | | | |
| 2. Address <input type="checkbox"/> Check if different than previously reported 2111 Wilson Boulevard, Suite 600 | | | |
| 3. Principal Place of Business (if different from line 2) Arlington VA 22201 City: State/zip (or Country) | | | |
| 4. Contact Name Monica Barron | Telephone (703) 351-5030 | E-mail (optional) | 5. Senate ID # 40668595 |
| 7. Client Name <input type="checkbox"/> Self American Society of Educators | | | 6. House ID # 32459030 |

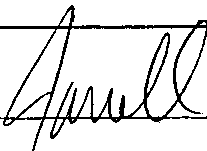
TYPE OF REPORT 8. Year 2004 Midyear (January 1-June 30) OR Year End (July 1-De

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report ⇌ Termination Date _____ 11. No Lobbyi

| | |
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| INCOME OR EXPENSES - Complete Either Line 12 OR Line 13 | |
| <p align="center">12. Lobbying Firms</p> <p>INCOME relating to lobbying activities for this reporting period was:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input checked="" type="checkbox"/> ⇌ \$ <u>20,000.00</u> Income (nearest \$20,000)</p> <p>Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).</p> | <p align="center">13. Organizations</p> <p>EXPENSES relating to lobbying activities for this reporting period were:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> ⇌ \$ _____ Expenses (nearest \$20,000)</p> <p>14. REPORTING METHOD. Check box to indicate accounting method. See instructions for description of</p> <p><input type="checkbox"/> Method A. Reporting amounts using LDA defini</p> <p><input type="checkbox"/> Method B. Reporting amounts under section 603 Internal Revenue Code</p> <p><input type="checkbox"/> Method C. Reporting amounts under section 162 Internal Revenue Code</p> |

Signature _____



Date 8/13/2004

Printed Name and Title

WILLIAM F. BARTON, FELLOW

LD-2 (REV. 4/03)

PAGE 1

Registrant Name Washington Strategies, LLC Client Name American Society of Educators

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which th engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each co information as requested. Attach additional page(s) as needed.**

15. General issue area code BUD (one per page)

16. Specific lobbying issues

Federal Appropriations

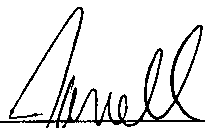
17. House(s) of Congress and Federal agencies contacted Check if None

U.S. House of Representatives
U.S. Senate

18. Name of each individual who acted as a lobbyist in this issue area

| Name | Covered Official Position (if applicable) |
|--------------------------|---|
| William P. Jarrell | Partner |
| Jennifer Johnson Calvert | Partner |
| Mark A. O'Connell | Government Affairs Counselor |
| Allison S. DeKosky | Appropriations Director |
| Troy Tidwell | Western Office Director |
| | |
| | |
| | |

19. Interest of each foreign entity in the specific issues listed on line 16 above. Check if None

Signature  Date 8/13/2004

Printed Name and Title William P. Jarrell, Partner

Registrant Name Washington Strategies, LLC Client Name American Society of Educators

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15. General issue area code EDU (one per page)

16. Specific lobbying issues

| |
|-----------|
| Education |
|-----------|

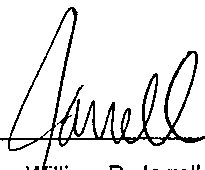
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