

Clerk of the House of Representatives
 Legislative Resource Center
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 Washington, DC 20515

Secretary of the Senate
 Office of Public Records
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 Washington, DC 20510

SECRETARY OF THE SENATE
 04 MAR -3 PM 12:07

LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required To Complete This Page

1. Registrant Name BROWN AND COMPANY, INC.			
2. Address <input type="checkbox"/> Check if different than previously reported 600 PENNSYLVANIA AVENUE, S.F., SUITE 304			
3. Principal Place of Business (if different from line 2) City: WASHINGTON DC State/Zip (or Country) 20003			
4. Contact Name FRANKLIN W. LOSEY		Telephone 202-544-9614	E-mail (optional)
7. Client Name <input type="checkbox"/> Self PERFORMANCE LEARNING SYSTEMS, INC.		5. Senate ID # 7177-	6. House ID # 33573

TYPE OF REPORT 8. Year 2003 Midyear (January 1-June 30) OR Year End (July 1-Dec)

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report ⇒ Termination Date _____

11. No Lobbying

INCOME OR EXPENSES - Complete Either Line 12 OR Line 13	
<p style="text-align: center;">12. Lobbying Firms</p> <p>INCOME relating to lobbying activities for this reporting period was:</p> <p>Less than \$10,000 <input checked="" type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> ⇒ \$ _____ <small>Income (nearest \$20,000)</small></p> <p>Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).</p>	<p style="text-align: center;">13. Organizations</p> <p>EXPENSES relating to lobbying activities for this reporting period were:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> ⇒ \$ _____ <small>Expenses (nearest \$20,000)</small></p> <p>14. REPORTING METHOD. Check box to indicate accounting method. See instructions for description of</p> <p><input type="checkbox"/> Method A. Reporting amounts using LDA definition</p> <p><input type="checkbox"/> Method B. Reporting amounts under section 6033 Internal Revenue Code</p> <p><input type="checkbox"/> Method C. Reporting amounts under section 162(e) Internal Revenue Code</p>

Signature

2-12-04

Printed Name and Title CYNTHIA L. BROWN, PRESIDENT

LD-2 (REV. 6/98)

PAC

BROWN AND COMPANY, INC.

Registrant Name

Client Name

PERFORMANCE LEARNING SYS

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each coc information as requested. Attach additional page(s) as needed.

15. General issue area code EDU (one per page)

16. Specific lobbying issues

EXPANDING USE OF PLS COURSES SERVICES THROUGH GOVERNMENT FUNDED PROGRAMS

17. House(s) of Congress and Federal agencies contacted

Check if None


SENATE
HOUSE OF REPRESENTATIVES
DEPARTMENT OF EDUCATION

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
CYNTHIA L. BROWN	
RICHARD T. LePAGE	
FRANKLIN W. LOSEY	
LAURA R. HAAS	HOUSE ALMS SERVICES (COUNCIL 177)

19. Interest of each foreign entity in the specific issues listed on line 16 above

Check if None

Signature  Date 2-12-01
Printed Name and Title CYNTHIA L. BROWN, PRESIDENT