

Clerk of the House of Representatives Legislative Resource Center B-306 Cannon Building Washington, DC 20515	Secretary of the Senate Office of Public Records 232 Hart Building Washington, DC 20510
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SECRETARY OF THE SENATE
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LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required To Complete This Page

1. Registrant Name Sonny Callahan & Associates, LLC		
2. Address <input type="checkbox"/> Check if different than previously reported P.O. Box 9699		
3. Principal Place of Business (if different from line 2) City: Mobile State/Zip (or Country): AL 36691		
4. Contact Name Clay Swanzy	Telephone (251) 602-4950	E-mail (optional)
5. Client Name <input type="checkbox"/> Self Norfolk Southern Corp.		6. Senate ID # 81338
		7. House ID # 36312

TYPE OF REPORT 8. Year 2003 Midyear (January 1-June 30) OR Year End (July 1-December 31)

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report → Termination Date _____

1. No Lobbying

INCOME OR EXPENSES - Complete Either Line 12 OR Line 13

12. Lobbying Firms
INCOME relating to lobbying activities for this reporting period was:
Less than \$10,000
\$10,000 or more
\$ 60,000.
(Amount nearest \$20,000)
Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).

13. Organizations
EXPENSES relating to lobbying activities for this reporting period were:
Less than \$10,000
\$10,000 or more ⇒ \$ _____
Expenses (nearest \$20,000)

14. REPORTING METHOD. Check box to indicate accounting method. See instructions for description of 1
 Method A. Reporting amounts using LDA definition
 Method B. Reporting amounts under section 6033 the Internal Revenue Code
 Method C. Reporting amounts under section 162(c) Internal Revenue Code

Signature

Clay Swanson

Printed Name and Title

senior associate

FD-2 (Rev. 6-98)

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Registrant Name Sonny Callahan Client
Name Norfolk Southern

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code TRA (one per page)

16. Specific lobbying issues

17. House(s) of Congress and Federal agencies contacted

Check if None

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)

19. Interest of each foreign entity in the specific issues listed on line 16 above

Check if None

Signature Clay Swanzy Date 1.14.04
Printed Name and Title Clay Swanzy, senior associate

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Form LD-2 (Rev. 6/98)

Registrant Name Sonny Callahan Client Name Norfolk Southern

Information Update Page - Complete ONLY where registration information has changed.

20. Client new address

21. Client new principal place of business (if different from line 20)

City _____ State/Zip (or Country) _____

22. New general description of client's business or activities

LOBBYIST UPDATE

23. Name of each previously reported individual who is no longer expected to act as a lobbyist for the client

ISSUE UPDATE

24. General lobbying issues previously reported that no longer pertain

AFFILIATED ORGANIZATIONS

25. Add the following affiliated organization(s)

Name	Address	Principal Place of Business (city and state or country)

26. Name of each previously reported organization that is no longer affiliated with the registrant or client

FOREIGN ENTITIES

27. Add the following foreign entities

Name	Address	Principal place of business (city and state or country)	Amount of contribution for lobbying activities	O P C I

28. Name of each previously reported foreign entity that no longer owns, or controls, or is affiliated with the registrant affiliated organization

Signature Clay Swamy Date 1.14.04

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