

Clerk of the House of Representatives
 Legislative Resource Center
 5-106 Cannon Building
 Washington, DC 20515

Secretary of the Senate
 Office of Public Records
 232 Hart Building
 Washington, DC 20510

SECRETARY OF THE SENATE
 05 FEB -9 AM 11:1

LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required To Complete This Page

1. Registrant Name LEONARD + Co			
2. Address <input type="checkbox"/> Check if different than previously reported 3433 N. ALBEMARLE ST.			
3. Principal Place of Business (Same Street from line 2) CITY ARLINGTON		State/Zip (or Country) VA 22207	
4. Contact Name BURLEIGH C.W. LEONARD	Telephone 703-536-9118	E-mail (optional)	5. Senate ID #
7. Client Name <input type="checkbox"/> Self ALTRIA CORPORATE SERVICES INC			6. House ID # 3046700

TYPE OF REPORT 3. Year 2004 Midyear (January 1-June 30) OR Year End (July 1-December)

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report → Termination Date _____

11. No Lobbying /

INCOME OR EXPENSES - Complete Either Line 12 OR Line 13	
<p>12. Lobbying Firm</p> <p>INCOME relating to lobbying activities for this reporting period was:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input checked="" type="checkbox"/> ⇒ \$ <u>93,000</u> <small>(Income (maximum \$20,000))</small></p> <p>Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).</p>	<p>13. Organizations</p> <p>EXPENSES relating to lobbying activities for this reporting period were:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> ⇒ \$ _____ <small>Expenses (maximum \$20,000)</small></p> <p>14. REPORTING METHOD. Check box to indicate accounting method. See instructions for description of</p> <p><input type="checkbox"/> Method A. Reporting amounts using LDA definition</p> <p><input type="checkbox"/> Method B. Reporting amounts under section 6033(c) Internal Revenue Code</p> <p><input type="checkbox"/> Method C. Reporting amounts under section 162(e) Internal Revenue Code</p>

R. A. ...

Signature Burleigh C.W. Leonard

Printed Name and Title BURLEIGH C.W. LEONARD PRESIDENT

Registrant Name LEONARD + Co Client Name ALTRIA CORPORATE SERVICES INC

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant is engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, information as requested. Attach additional page(s) as needed.

15. General issue area code FOO (one per page)

16. Specific lobbying issues

COUNTRY OF ORIGIN LABELING
HR 2699

17. House(s) of Congress and Federal agencies contacted

Check if None

U.S. HOUSE OF REPRESENTATIVES
U.S. SENATE

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
<u>BURLEIGH C.W. LEONARD</u>	

19. Interest of each foreign entity in the specific issues listed on line 16 above

Check if None

Signature Burleigh C.W. Leonard

Date 1/28/05

Printed Name and Title BURLEIGH C.W. LEONARD PRESIDENT

Registrant Name LEONARD + Co Client Name ALTRIA CORPORATE SERVICES

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

13. General issue area code A&R (one per page)

16. Specific lobbying issues

PROPOSED RESTRICTIONS ON MILK PROTEIN CONTENT
SUGAR PRICE SUPPORT PROGRAM

17. House(s) of Congress and Federal agencies contacted

Check if None

U.S. HOUSE OF REPRESENTATIVES
U.S. SENATE

18. Name of each individual who acted as a lobbyist in this issue area

Name	Current Official Position (if applicable)
<u>BURLEIGH C. LEONARD</u>	

19. Interest of each foreign entity in the specific issues listed on line 16 above

Check if None

Burleigh C. Leonard

Date 1/29/05

Signature *[Handwritten Signature]*

Printed Name and Title **BURLEIGH CW. LEONARD PRESIDENT**

Registrant Name LEONARD + Co Client Name ALTRIA CORPORATE SERVICES INC

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code TOB (one per page)

16. Specific lobbying issues

FDA REGULATION OF TOBACCO PRODUCTS
BUY OUT OF TOBACCO QUOTAS

17. House(s) of Congress and Federal agencies contacted

Check if None

U.S. HOUSE OF REPRESENTATIVES
U.S. SENATE

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
<u>BURLEIGH C.W. LEONARD</u>	

19. Interest of each foreign entity in the specific issues listed on line 16 above

Check if None

Burleigh C.W. Leonard

Date 1/28/05

Signature

Printed Name and Title

BURLEIGH C.W. LEONARD PRESIDENT

REGISTRANT NAME: LEONARD + Co CLIENT NAME: ALTRIA CORPORATE SERVICES INC

Information Update Page - Complete ONLY where registration information has changed.

20. Client new address

N/A

21. Client new principal place of business (if different from line 20)

City

State/Zip (or Country)

22. New general description of client's business or activities

N/A

LOBBYIST UPDATE

23. Name of each previously reported individual who is no longer expected to act as a lobbyist for the client

N/A

ISSUE UPDATE

24. General lobbying issues previously reported that no longer pertain

N/A

AFFILIATED ORGANIZATIONS

25. Add the following affiliated organization(s)

Name	Address	Principal Place of Business (city and state or country)
N/A		

26. Name of each previously reported organization that is no longer affiliated with the registrant or client

N/A

FOREIGN ENTITIES

27. Add the following foreign entities

Name	Address	Principal place of business (city and state or country)	Amount of contribution for lobbying activities	Open
N/A				

28. Name of each previously reported foreign entity that no longer owns, or controls, or is affiliated with the registrant, affiliated organization

N/A

Signature Burleigh C.W. Leonard Date 11/27/00
BURLEIGH C.W. LEONARD PRESIDENT