

Clerk of the House of Representatives
Legislative Resource Center
B-106 Cannon Building
Washington, DC 20515

Secretary of the Senate
Office of Public Records
232 Hart Building
Washington, DC 20510

SECRETARY OF THE S

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LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required To Complete This Page

1. Registrant Name POLICY DIRECTIONS INC.			
2. Address <input type="checkbox"/> Check if different than previously reported 818 Connecticut Avenue, N.W., Suite 225, Washington, D. C. 20006			
3. Principal Place of Business (if different from line 2) City: Same as above State/Zip (or Country)			
4. Contact Name Frankie L. Trull	Telephone 202-776-0071	E-mail (optional) fltrull@poldir.com	5. Senate 31747-
7. Client Name <input type="checkbox"/> Self NESTLE, USA (formerly Carnation Nutritional Products, Div.Nestle)			6. House D 321120

TYPE OF REPORT 8. Year 2001 Midyear (January 1-June 30) ☒ OR Year End (July 1-

9. Check if this filing amends a previously filed version of this report ☐

10. Check if this is a Termination Report ☐ ⇒ Termination Date _____

11. No Lobb

INCOME OR EXPENSES - Complete Either Line 12 OR Line 13

12. Lobbying Firms	13. Organizations
INCOME relating to lobbying activities for this reporting period was:	EXPENSES relating to lobbying activities for this period were:
Less than \$10,000 <input type="checkbox"/>	Less than \$10,000 <input type="checkbox"/>
\$10,000 or more <input checked="" type="checkbox"/> ⇒ \$ <u>80,000.00</u> Income (nearest \$20,000)	\$10,000 or more <input type="checkbox"/> ⇒ \$ _____ Expenses (near
Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).	14. REPORTING METHOD. Check box to indicate accounting method. See instructions for description: <input type="checkbox"/> Method A. Reporting amounts using LDA def <input type="checkbox"/> Method B. Reporting amounts under section (Internal Revenue Code <input type="checkbox"/> Method C. Reporting amounts under section Internal Revenue Code

Signature Frankie L. Trull

Printed Name and Title Frankie L. Trull, President



Registrant Name POLICY DIRECTIONS INC. Client N

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each information as requested. Attach additional page(s) as needed.

15. General issue area code BUD (one per page)

16. Specific lobbying issues

Monitor WIC infant formula procurement in
Agriculture Appropriations Bill, H.R. 4461

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

House of Representatives
U. S. Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Frankie L. Trull	
Stephen Michael	
Steven L. Kopperud	

19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

Signature Frankie L. Trull Date July 30, 2001

Printed Name and Title Frankie L. Trull, President

[REDACTED]

Registrant Name POLICY DIRECTIONS INC. Client _____

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which engaged in lobbying on behalf of the client during the reporting period. Using a separate page for information as requested. Attach additional page(s) as needed.

15. General issue area code AGR (one per page)

16. Specific lobbying issues

Monitor WIC issues

17. House(s) of Congress and Federal agencies contacted

☐ Check if None

House of Representatives
U. S. Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Frankie L. Trull	
Stephen Michael	
Steven L. Kopperud	

19. Interest of each foreign entity in the specific issues listed on line 16 above

☒ Check if None

Signature

Frankie L. Trull

Date July 30, 2001

Printed Name and Title Frankie L. Trull, President

[REDACTED]

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each information as requested. Attach additional page(s) as needed.

15. General issue area code FOO (one per page)

16. Specific lobbying issues

Monitor issues related to genetically modified organisms
Safety & labeling

17. House(s) of Congress and Federal agencies contacted

☐ Check if None

House of Representatives
U. S. Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Frankie L. Trull	
Stephen Michael	
Steven L. Kopperud	

19. Interest of each foreign entity in the specific issues listed on line 16 above

☒ Check if None

Signature Frankie L. Trull Date July 30, 2001

Printed Name and Title Frankie L. Trull, President

[REDACTED]

Registrant Name Policy Directions, Inc. Client Name NESTLE, USA

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the Registrant was engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code and information as requested. Attach additional page(s) as needed.

15. General issue area code ANI (one per page)

16. Specific lobbying issues

Monitor Pet Food Issues

17. House(s) of Congress and Federal agencies contacted

☐ Check if None

House of Representatives
U. S. Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Frankie L. Trull	
Stephen Michael	
Steven L. Kopperud	

19. Interest of each foreign entity in the specific issues listed on line 16 above

☒ Check if None

Signature Frankie L. Trull Date July 30, 2001

Printed Name and Title Frankie L. Trull, President



Registrant Name Policy Directions, Inc. Client Name NESTLE, CO.

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which t
engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each c
information as requested. Attach additional page(s) as needed.

15. General issue area code TRD (one per page)

16. Specific lobbying issues

Ingredients and imports

17. House(s) of Congress and Federal agencies contacted

☐ Check if None

House of Representatives
U. S. Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Frankie L. Trull	
Stephen Michael	
Steven L. Kopperud	

19. Interest of each foreign entity in the specific issues listed on line 16 above

☒ Check if None

Signature Frankie L. Trull Date July 30, 2001

Printed Name and Title Frankie L. Trull President

[REDACTED]

Registrant Name POLICY DIRECTIONS INC. Client

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant is engaged in lobbying on behalf of the client during the reporting period. Using a separate page for information as requested. Attach additional page(s) as needed.

15. General issue area code LBR (one per page)

16. Specific lobbying issues

Monitor Labor Issues

17. House(s) of Congress and Federal agencies contacted

☐ Check if None

U. S. House of Representatives

U. S. Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Frankie L. Trull	
Stephen Michael	
Steven L. Kopperud	

19. Interest of each foreign entity in the specific issues listed on line 16 above

☒ Check if None

Signature Frankie L. Trull Date July 30, 200

Printed Name and Title Frankie L. Trull, President

