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LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required to Complete This Page

1. Registrant Name BKSH & Associates			
2. Registrant Address <input type="checkbox"/> Check if different than previously reported Address 1801 K Street, N.W. Suite 901-L City Washington State/Zip (or Country) DC 20006 USA			
3. Principal Place of Business (if different from line 2) City _____ State/Zip (or Country) _____			
4. Contact Name Charles Black	Telephone 202/530-0500	E-mail (optional)	5. Senate ID # 6291-758
7. Client Name <input type="checkbox"/> Self Philip Morris Management Corporation	6. House ID # 33118036		

TYPE OF REPORT 8. Year 2000 Midyear (January 1-June 30) ☐ OR Year End (July 1-December 31) ☒

9. Check if this filing amends a previously filed version of this report ☐

10. Check if this is a Termination Report ☐ >> Termination Date _____ 11. No Lobbying Activity ☐

INCOME OR EXPENSES - Complete Either Line 12 OR Line 13	
12. Lobbying Firms INCOME relating to lobbying activities for this reporting period was: Less than \$10,000 <input type="checkbox"/> \$10,000 or more <input checked="" type="checkbox"/> >> \$ <u>\$160,000.00</u> Income (nearest \$20,000) Provide a good faith estimate, rounded to the nearest \$20,000 of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).	13. Organizations EXPENSES relating to lobbying activities for this reporting period were: Less than \$10,000 <input type="checkbox"/> \$10,000 or more <input type="checkbox"/> >> \$ _____ Expenses (nearest \$20,000) 14. REPORTING METHOD. Check box to indicate expense accounting method. See instructions for description of options. <input type="checkbox"/> Method A. Reporting amounts using LDA definitions only <input type="checkbox"/> Method B. Reporting amounts under section 6033(b)(8) of the Internal Revenue Code <input type="checkbox"/> Method C. Reporting amounts under section 162(e) of the Internal Revenue Code

Signature Mary Kay Morin Date 2/14/2001
Printed Name and Title Mary Kay Morin - Federal Compliance Administrator Page 1 of 12

Registrant Name: BKSH & Associates

Client Name: Philip Morris Management Corporation

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code BNK (one per page)

16. Specific Lobbying issues
H.R.833, Bankruptcy Reform Act of 1999,
S.625, Bankruptcy Reform Act of 1999,

17. House(s) of Congress and Federal agencies contacted ☐ Check if None
House of Representatives
Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
<u>Black, Charles</u>		<u>No</u>
<u>Chiccechitto, Karen</u>		<u>No</u>
<u>Disler, Mark</u>		<u>No</u>
<u>Fenig, David</u>		<u>No</u>
<u>Friess, Katherine</u>		<u>No</u>
<u>Merin, Charles</u>		<u>No</u>
<u>Powell, Paul</u>		<u>No</u>

19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

Signature _____ Date 2/14/2001

Printed Name and Title Mary Kay Morin - Federal Compliance Administrator Page 2 of 12

Registrant Name: **BKSH & Associates**

Client Name: **Philip Morris Management Corporation**

Item	Description	Data
18a	Lobbyist Name	Shea, Dennis
18b	Covered Official Position	
18c	New Lobbyist	No

Registrant Name: **BKSH & Associates**

Client Name: **Philip Morris Management Corporation**

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code **BUD** (one per page)

16. Specific Lobbying issues

H.R.1141, 1999 Emergency Supplemental Appropriations Act,

H.R.4461, Agriculture, Rural Development, Food and Drug Administration, and Related Agencies Appropriations Act, 2001,

H.R.4577, Departments of Labor, Health and Human Services, and Education, and Related Agencies Appropriations Act, 2001,

H.R.4635, Department of Veterans Affairs and Housing and Urban Development, and Independent Agencies Appropriations Act, 2001,

H.R.4690, Departments of Commerce, Justice, and State, the Judiciary, and Related Agencies Appropriations Act, 2001,

S.2553, Departments of Labor, Health and Human Services, and Education, and Related Agencies Appropriations Act, 2001,

17. House(s) of Congress and Federal agencies contacted

☐ Check if None

House of Representatives

Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Black, Charles		No
Chiccehitto, Karen		No
Disler, Mark		No
Fenig, David		No
Friess, Katherine		No
Healey, James		No
Merin, Charles		No

19. Interest of each foreign entity in the specific issues listed on line 16 above

☒ Check if None

Signature _____ Date **2/14/2001**

Printed Name and Title **Mary Kay Morin - Federal Compliance Administrator**

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Registrant Name: BKSH & Associates

Client Name: Philip Morris Management Corporation

Item	Description	Data
16	Lobbying Issues	H.R. 4871/S. 2900, Treasury, Postal Appropriations for F.Y. 2001.
18a	Lobbyist Name	Powell, Paul
18b	Covered Official Position	
18c	New Lobbyist	No
18a	Lobbyist Name	Sable Weber, Ronna
18b	Covered Official Position	
18c	New Lobbyist	No
18a	Lobbyist Name	Shea, Dennis
18b	Covered Official Position	
18c	New Lobbyist	No
18a	Lobbyist Name	Slone, Peter
18b	Covered Official Position	
18c	New Lobbyist	No

Registrant Name: BKSH & Associates

Client Name: Philip Morris Management Corporation

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code TAX (one per page)

16. Specific Lobbying issues
Foreign Sales Corporations
Excise Taxes
Punitive Damages

17. House(s) of Congress and Federal agencies contacted
House of Representatives
Senate

☐ Check if None

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
<u>Bode, Holly</u>		<u>No</u>
<u>Chiccohitto, Karen</u>		<u>No</u>
<u>Disler, Mark</u>		<u>No</u>
<u>Fenig, David</u>		<u>No</u>
<u>Friess, Katherine</u>		<u>No</u>
<u>Healey, James</u>		<u>No</u>
<u>Merin, Charles</u>		<u>No</u>

19. Interest of each foreign entity in the specific issues listed on line 16 above

☒ Check if None

Signature _____ Date 2/14/2001

Printed Name and Title Mary Kay Morin - Federal Compliance Administrator Page 6 of 12

Registrant Name: **BKSH & Associates**

Client Name: **Philip Morris Management Corporation**

Item	Description	Data
18a	Lobbyist Name	Powell, Paul
18b	Covered Official Position	
18c	New Lobbyist	No
18a	Lobbyist Name	Sable Weber, Ronna
18b	Covered Official Position	
18c	New Lobbyist	No
18a	Lobbyist Name	Shea, Dennis
18b	Covered Official Position	
18c	New Lobbyist	No
18a	Lobbyist Name	Stone, Peter
18b	Covered Official Position	
18c	New Lobbyist	No

Registrant Name: BKSH & Associates

Client Name: Philip Morris Management Corporation

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code TOB (one per page)

16. Specific Lobbying issues

H.R.1141, 1999 Emergency Supplemental Appropriations Act,

H.R.4461, Agriculture, Rural Development, Food and Drug Administration, and Related Agencies Appropriations Act, 2001,

H.R.4577, Departments of Labor, Health and Human Services, and Education, and Related Agencies Appropriations Act, 2001,

H.R.4690, Departments of Commerce, Justice, and State, the Judiciary, and Related Agencies Appropriations Act, 2001, S.2536, Agriculture, Rural Development, Food and Drug Administration, and Related Agencies Appropriations Act, 2001,

H.R. 4871/S. 2900, Treasury, Postal Appropriations for F.Y. 2001.

17. House(s) of Congress and Federal agencies contacted

☐ Check if None

US House of Representatives

US Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Black, Charles		No
Chiccehitto, Karen		No
Dister, Mark		No
Fenig, David		No
Friess, Katherine		No
Heatey, James		No
Merin, Charles		No

19. Interest of each foreign entity in the specific issues listed on line 16 above

☒ Check if None

Signature _____ Date 2/14/2001

Printed Name and Title Mary Kay Morin - Federal Compliance Administrator Page 8 of 12

Registrant Name: **BKSH & Associates**

Client Name: **Philip Morris Management Corporation**

Item	Description	Data
18a	Lobbyist Name	Powell, Paul
18b	Covered Official Position	
18c	New Lobbyist	No
18a	Lobbyist Name	Sable Weber, Renna
18b	Covered Official Position	
18c	New Lobbyist	No
18a	Lobbyist Name	Shea, Dennis
18b	Covered Official Position	
18c	New Lobbyist	No
18a	Lobbyist Name	Stone, Peter
18b	Covered Official Position	
18c	New Lobbyist	No

Registrant Name: BKSH & Associates

Client Name: Philip Morris Management Corporation

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code TRD (one per page)

16. Specific Lobbying issues

**H.R.4598, Gray Market Cigarettes Abolition Act of 2000,
S.2696, Gray Market Cigarette Compliance Act of 2000,**

17. House(s) of Congress and Federal agencies contacted
**House of Representatives
Senate**

☐ Check if None

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Black, Charles		No
Chiechitto, Karen		No
Disler, Mark		No
Fenig, David		No
Friess, Katherine		No
Healey, James		No
Merin, Charles		No

19. Interest of each foreign entity in the specific issues listed on line 16 above

☒ Check if None

Signature _____ Date 2/14/2001

Printed Name and Title Mary Kay Morin - Federal Compliance Administrator Page 10 of 12

Registrant Name: **BKSH & Associates**

Client Name: **Philip Morris Management Corporation**

Item	Description	Data
18a	Lobbyist Name	Powell, Paul
18b	Covered Official Position	
18c	New Lobbyist	No
18a	Lobbyist Name	Sable Weber, Ronna
18b	Covered Official Position	
18c	New Lobbyist	No
18a	Lobbyist Name	Shea, Dennis
18b	Covered Official Position	
18c	New Lobbyist	No
18a	Lobbyist Name	Stone, Peter
18b	Covered Official Position	
18c	New Lobbyist	No

Registrant Name: BKSH & Associates

Client Name: Philip Morris Management Corporation

Information Update Page - Complete ONLY where registration information has changed.

20. Client new address

21. Client new principal place of business (if different from line 20)

City _____ State/Zip (or Country) _____

22. New general description of client's business or activities

LOBBYIST UPDATE

23. Name of each previously reported individual who is **no longer** expected to act as a lobbyist for the client
Chiccehitto, Karen

ISSUE UPDATE

24. General lobbying issues previously reported that **no longer** pertain

AFFILIATED ORGANIZATIONS

25. Add the following affiliated organization(s)

Name	Address	Principal Place of Business (city and state or country)

26. Name of each previously reported organization that is **no longer** affiliated with the registrant or client

FOREIGN ENTITIES

27. Add the following foreign entities

Name	Address	Principal Place of Business (city and state or country)	Amount of contribution for lobbying activities	Ownership % in client

28. Name of each previously reported foreign entity that **no longer** owns, or controls, or is affiliated with the registrant, client, or affiliated organization

Signature _____ Date 2/14/2001

Printed Name and Title Mary Kay Morin - Federal Compliance Administrator Page 12 of 12