

| | |
|---|--|
| Clerk of the House of Representatives Legislative Resource Center B-106 Cannon Building Washington, DC 20515 | Secretary of the Senate Office of Public Records 232 Hart Building Washington, DC 20510 |
|---|--|

SECRETARY OF THE SENATE
01 FEB 12 PM 2:54

LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required to Complete This Page

| | | | |
|---|------------------------------------|---|------------------------------------|
| 1. Registrant Name Verner, Lipfert, Bernhard, McPherson & Hand | | | |
| 2. Registrant Address <input type="checkbox"/> Check if different than previously reported Address 901 15th Street, N.W. Suite 700 City Washington State/Zip (or Country) DC 20005 | | | |
| 3. Principal Place of Business (if different from line 2) City _____ State/Zip (or Country) _____ | | | |
| 4. Contact Name John H. Zentay | Telephone (202) 371-6000 | E-mail (optional) jhzentay@verner.com | 5. Senate ID # 39974-773 |
| 7. Client Name <input type="checkbox"/> Self Lockheed Martin Aeronautics Company | | | 6. House ID # 30883114 |

TYPE OF REPORT 8. Year 2000 Midyear (January 1-June 30) **OR** Year End (July 1-December 31)

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report >> Termination Date _____

11. No Lobbying Activity

| INCOME OR EXPENSES - Complete Either Line 12 OR Line 13 | |
|---|---|
| <p align="center">12. Lobbying Firms</p> <p>INCOME relating to lobbying activities for this reporting period was:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input checked="" type="checkbox"/> >> \$ <u>\$200,000.00</u> Income (nearest \$20,000)</p> <p>Provide a good faith estimate, rounded to the nearest \$20,000 of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).</p> | <p align="center">13. Organizations</p> <p>EXPENSES relating to lobbying activities for this reporting period were:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> >> \$ _____ Expenses (nearest \$20,000)</p> <p>14. REPORTING METHOD. Check box to indicate expense accounting method. See instructions for description of options.</p> <p><input type="checkbox"/> Method A. Reporting amounts using LDA definitions only</p> <p><input type="checkbox"/> Method B. Reporting amounts under section 6033(b)(8) of the Internal Revenue Code</p> <p><input type="checkbox"/> Method C. Reporting amounts under section 162(e) of the Internal Revenue Code</p> |

Signature _____ Date 2/14/2001

Printed Name and Title John H. Zentay - Shareholder Page 1 of 5

Registrant Name: Verner, Lipfert, Bernhard, McPherson & Hand

Client Name: Lockheed Martin Aeronautics Company

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

- 15. General issue area code AVI (one per page)
- 16. Specific Lobbying issues
Gain support for international sales of tactical aircraft.
U.S. policy on international and domestic sales of tactical aircraft.

- 17. House(s) of Congress and Federal agencies contacted Check if None
Department of Commerce
Department of Defense
Department of State
Executive Office of the President
House of Representatives
Senate

- 18. Name of each individual who acted as a lobbyist in this issue area

| Name | Covered Official Position (if applicable) | New |
|------------------------------|---|-----|
| Berzstein, Matthew C. | | No |
| Brown, Jamie E. | | No |
| Hawley, Noelle M. | Legislative Director, Rep. Bill Archer | No |
| Hickie, Jane | | No |
| Mendelsohn, Martin | | No |
| Phillips, Steven R. | | No |
| Richards, Ann | | No |

- 19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature _____ Date 2/14/2001

Printed Name and Title John H. Zentay - Shareholder Page 2 of 5

Registrant Name: Verner, Lippert, Bernhard, McPherson & Hand

Client Name: Lockheed Martin Aeronautics Company

| Item | Description | Date |
|------|---------------------------|---------------------|
| 18a | Lobbyist Name | Shalow, Susannah W. |
| 18b | Covered Official Position | |
| 18c | New Lobbyist | No |
| 18a | Lobbyist Name | Weiss, David A. |
| 18b | Covered Official Position | |
| 18c | New Lobbyist | No |
| 18a | Lobbyist Name | Zentuy, John H. |
| 18b | Covered Official Position | |
| 18c | New Lobbyist | No |

Registrant Name: Verner, Lüpfer, Bernhard, McPherson & Hand

Client Name: Lockheed Martin Aeronautics Company

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code TAX (one per page)

16. Specific Lobbying issues
U.S. foreign sales corporate taxation issues.

17. House(s) of Congress and Federal agencies contacted Check if None
House of Representatives
Senate

18. Name of each individual who acted as a lobbyist in this issue area

| Name | Covered Official Position (if applicable) | New |
|--------------------------|---|-----------|
| <u>Brown, Jamie E.</u> | | <u>No</u> |
| <u>Hawley, Noelle M.</u> | <u>Legislative Director, Rep. Bill Archer</u> | <u>No</u> |
| | | |
| | | |
| | | |
| | | |

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature _____ Date 2/14/2001

Printed Name and Title John H. Zentay - Shareholder Page 4 of 5

Registrant Name: Verner, Lippert, Bernhard, McPherson & Hand

Client Name: Lockheed Martin Aeronautics Company

Information Update Page - Complete ONLY where registration information has changed.

20. Client new address
formerly Lockheed Martin Tactical Aircraft Systems, P.O. Box 748, Mail Zone 1142, Ft. Worth, TX, 76101
21. Client new principal place of business (if different from line 20)
City _____ State/Zip (or Country) _____
22. New general description of client's business or activities _____

LOBBYIST UPDATE

23. Name of each previously reported individual who is **no longer** expected to act as a lobbyist for the client
Jorge, Maria Fabiana
Iturregui, Juan Carlos

ISSUE UPDATE

24. General lobbying issues previously reported that **no longer** pertain _____

AFFILIATED ORGANIZATIONS

25. Add the following affiliated organization(s)

| Name | Address | Principal Place of Business (city and state or country) |
|------|---------|--|
| | | |


26. Name of each previously reported organization that is **no longer** affiliated with the registrant or client _____

FOREIGN ENTITIES

27. Add the following foreign entities

| Name | Address | Principal Place of Business (city and state or country) | Amount of contribution for lobbying activities | Ownership % in client |
|------|---------|--|---|--------------------------|
| | | | | |

28. Name of each previously reported foreign entity that **no longer** owns, or controls, or is affiliated with the registrant, client, or affiliated organization _____

Signature  Date 2/14/2001

Printed Name and Title John H. Zentay - Shareholder Page 5 of 5