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LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required to Complete This Page

1. Registrant Name Food Marketing Institute	
2. Address <input type="checkbox"/> Check if different than previously reported 655 15th Street, NW, Suite 700	
3. Principal Place of Business (if different from line 2)	
City: Washington State/zip (or Country) DC 20005	
4. Contact Name John J. Motley III	Telephone 202-220-0610
E-mail (optional) jjmotley@fmi.org	
5. Senate ID # 15097-12	6. House ID # 30402 00
7. Client Name <input checked="" type="checkbox"/> Self	

TYPE OF REPORT 8. Year 2003 Midyear (January 1-June 30) OR Year End (July 1-December 31)

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report ⇨ Termination Date _____

11. No Lobbying

INCOME OR EXPENSES - Complete Either Line 12 OR Line 13	
<p align="center">12. Lobbying Firms</p> <p>INCOME relating to lobbying activities for this reporting period was:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> ⇨ \$ _____ Income (nearest \$20,000)</p> <p>Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).</p>	<p align="center">13. Organizations</p> <p>EXPENSES relating to lobbying activities for this reporting period were:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input checked="" type="checkbox"/> ⇨ \$ <u>500,000</u> Expenses (nearest \$20,000)</p> <p>14. REPORTING METHOD. Check box to indicate expense accounting method. See instructions for description of options.</p> <p><input checked="" type="checkbox"/> Method A. Reporting amounts using LDA definitions</p> <p><input type="checkbox"/> Method B. Reporting amounts under section 6033(b) Internal Revenue Code</p> <p><input type="checkbox"/> Method C. Reporting amounts under section 162(e) Internal Revenue Code</p>

Signature *John J. Motley III* Date 2-12-04

00000671645

15097-12-2004-02132004113131

Registrant Name:
FOOD MARKETING INST

Client Name:
FOOD MARKETING INST

LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

- 15. General issue area code AGR
- 16. Specific lobbying issues (current and anticipated)

H.R 2637, the Consolidated Appropriations Act of 2004

17. House(s) of Congress and Federal agencies contacted. Check if none.

SENATE	HOUSE OF REPRESENTATIVES	Agriculture, Dept of (USDA)
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18. Name of each individual who has acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
BOURNE, LAURA	N/A
CURRY, ANNE M.	N/A
FARR, DAGMAR T.	N/A
GREEN, GEORGE R.	N/A
HAMMONDS, TIM	N/A
HARIG, ANDREW	N/A
HATCHER, JENNIFER OLDHAM	N/A
KELLEY, JOHN T. JR	N/A
MOTLEY, JOHN J. III	N/A
NICOLL, ERIC	N/A
WHITE, DEBORAH	N/A
WISE-VAUGHN, ELIZABETH	N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. Check if none.

Printed Name:
JOHN J. MOTLEY III

Date: 2/13/04
Title:
VICE-PRESIDENT, GOVERNMENT AND PUBLIC AFFAIRS

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15097-12-2004-02132004113131

Registrant Name:
FOOD MARKETING INST

Client Name:
FOOD MARKETING INST

LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

- 15. General issue area code **BAN**
- 16. Specific lobbying issues (current and anticipated)

H.R. 1474, Check 21 Act
 S. 1334, Check Truncation Act of 2003
 H.R. 2622, Fair and Accurate Credit Transactions Act of 2003
 S. 1753, National Consumer Credit Reporting System Improvement Act of 2003

17. House(s) of Congress and Federal agencies contacted. Check if none.

SENATE	HOUSE OF REPRESENTATIVES	Commerce, Dept of (DOC)
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18. Name of each individual who has acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
BOURNE, LAURA	N/A
CURRY, ANNE M.	N/A
FARR, DAGMAR T.	N/A
GREEN, GEORGE R.	N/A
HAMMONDS, TIM	N/A
HARIG, ANDREW	N/A
HATCHER, JENNIFER OLDHAM	N/A
KELLEY, JOHN T. JR	N/A
MOTLEY, JOHN J., III	N/A
NICOLL, ERIC	N/A
WHITE, DEBORAH	N/A
WISE-VAUGHN, ELIZABETH	N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. Check if none.

Printed Name:
JOHN J. MOTLEY III

Date: 2/13/04
Title:
VICE-PRESIDENT, GOVERNMENT AND PUBLIC AFFAIRS

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15097-12-2004-02132004113131

Registrant Name:
FOOD MARKETING INST

Client Name:
FOOD MARKETING INST

LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

- 15. General issue area code **FOO**
- 16. Specific lobbying issues (current and anticipated)

H.R. 3816, Bioterrorism Preparedness Act
H.R. 2669, National Uniformity Act

17. House(s) of Congress and Federal agencies contacted. Check if none.

SENATE HOUSE OF REPRESENTATIVES White House Office Agriculture, Dept of (USDA)

18. Name of each individual who has acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
BOURNE, LAURA	N/A
CURRY, ANNE M.	N/A
FARR, DAGMAR T.	N/A
GREEN, GEORGE R.	N/A
HAMMONDS, TIM	N/A
HARIG, ANDREW	N/A
HATCHER, JENNIFER OLDHAM	N/A
KELLEY, JOHN T. JR	N/A
MOTLEY, JOHN J., III	N/A
NICOLL, ERIC	N/A
WHITE, DEBORAH	N/A
WISE-VAUGHN, ELIZABETH	N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. Check if none.

Printed Name:
JOHN J. MOTLEY III

Date: 2/13/04
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VICE-PRESIDENT, GOVERNMENT AND PUBLIC AFFAIRS

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Registrant Name:
 FOOD MARKETING INST

Client Name:
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LOBBYING ACTIVITY

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15. General issue area code **HCR**

16. Specific lobbying issues (current and anticipated)

S. 1784, Methamphetamine Blister Pack Loophole Elimination Act of 2003
 H.R. 2427, Pharmaceutical Marketing Access Act of 2003
 S. 684, Pharmacy Education Aid Act of 2003

17. House(s) of Congress and Federal agencies contacted. Check if none.

SENATE	HOUSE OF REPRESENTATIVES	White House Office	Health & Human Services, Dept of (HHS)
Agency for Health Care Policy & Research	Health Resources & Services Administration (HRSA)		

18. Name of each individual who has acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
BOURNE, LAURA	N/A
CURRY, ANNE M.	N/A
FARR, DAGMAR T.	N/A
GREEN, GEORGE R.	N/A
HAMMONDS, TIM	N/A
HARIG, ANDREW	N/A
HATCHER, JENNIFER OLDHAM	N/A
KELLEY, JOHN T. JR	N/A
MOTLEY, JOHN J., III	N/A
NICOLL, ERIC	N/A
WHITE, DEBORAH	N/A
WISE-VAUGHN, ELIZABETH	N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. Check if none.

Printed Name:
 JOHN J. MOTLEY III

Date: 2/13/04
 Title:
 VICE-PRESIDENT, GOVERNMENT AND PUBLIC AFFAIRS

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15097-12-2004-02132004113131

Registrant Name:
FOOD MARKETING INST

Client Name:
FOOD MARKETING INST

LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

- 15. General issue area code **LAW**
- 16. Specific lobbying issues (current and anticipated)

H.R. 1115, Class Action Fairness Act
S. 1751, Class Action Fairness Act

17. House(s) of Congress and Federal agencies contacted. Check if none.

HOUSE OF REPRESENTATIVES **Commerce, Dept of (DOC)**

18. Name of each individual who has acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
HOURNE, LAURA	N/A
CURRY, ANNE M.	N/A
FARR, DAGMAR T.	N/A
GREEN, GEORGE R.	N/A
HAMMONDS, TIM	N/A
HARIG, ANDREW	N/A
HATCHER, JENNIFER OLDHAM	N/A
KELLEY, JOHN T. JR	N/A
MOTLEY, JOHN J., III	N/A
NICOLL, ERIC	N/A
WHITE, DEBORAH	N/A
WISE-VAUGHN, ELIZABETH	N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. Check if none.

Printed Name:
JOHN J. MOTLEY III

Date: 2/13/04
Title:
VICE-PRESIDENT, GOVERNMENT AND PUBLIC AFFAIRS

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15097-12-2004-02132004113131

Registrant Name:
FOOD MARKETING INST

Client Name:
FOOD MARKETING INST

LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code **LBR**

16. Specific lobbying issues (current and anticipated)

H.R. 2618, Department of Labor, Health and Human Services, and Education, and related Agencies Appropriations Act, 2004.
H.R. 1119, Family Time Flexibility Act
H.R. 660, Small Business Health Fairness Act of 2003
H.R. 1261, Workforce Reinvestment and Adult Education Act of 2003
H.R. Personal Responsibility in Food Consumption Act

17. House(s) of Congress and Federal agencies contacted. Check if none.

SENATE **HOUSE OF REPRESENTATIVES** **Labor, Dept of (DOL)**

18. Name of each individual who has acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
BOURNE, LAURA	N/A
CURRY, ANNE M.	N/A
FARR, DAGMAR T.	N/A
GREEN, GEORGE R.	N/A
HAMMONDS, TIM	N/A
HARIG, ANDREW	N/A
HATCHER, JENNIFER OLDHAM	N/A
KELLEY, JOHN T. JR	N/A
MOTLEY, JOHN J., III	N/A
NICOLL, ERIC	N/A
WHITE, DEBORAH	N/A
WISE-VAUGHN, ELIZABETH	N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. Check if none.

Printed Name:
JOHN J. MOTLEY III

Date: 2/13/04
Title:
VICE-PRESIDENT, GOVERNMENT AND PUBLIC AFFAIRS

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15097-12-2004-02132004113131

Registrant Name:
FOOD MARKETING INST

Client Name:
FOOD MARKETING INST

LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code **MMM**
 16. Specific lobbying issues (current and anticipated)

H.R. 1, Medicare Prescription Drug Improvement and Modernization Act of 2003
S. 1, Medicare Prescription Drug Improvement and Modernization Act of 2003

17. House(s) of Congress and Federal agencies contacted. Check if none.

SENATE	HOUSE OF REPRESENTATIVES	White House Office	Health & Human Services, Dept of (HHS)
Centers For Medicare and Medicaid Services (CMS)	Health Resources & Services Administration (HRSA)		

18. Name of each individual who has acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
BOURNE, LAURA	N/A
CURRY, ANNE M.	N/A
FARR, DAGMAR T.	N/A
GREEN, GEORGE R.	N/A
HAMMONDS, TIM	N/A
HARIG, ANDREW	N/A
HATCHER, JENNIFER OLDHAM	N/A
KELLEY, JOHN T. JR	N/A
MOTLEY, JOHN J., III	N/A
NICOLL, ERIC	N/A
WHITE, DEBORAH	N/A
WISE-VAUGHN, ELIZABETH	N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. Check if none.

Printed Name:
JOHN J. MOTLEY III

Date: **2/13/04**
 Title:
VICE-PRESIDENT, GOVERNMENT AND PUBLIC AFFAIRS

00000671652

15097-12-2004-02132004113131

Registrant Name:
FOOD MARKETING INST

Client Name:
FOOD MARKETING INST

LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

- 15. General issue area code TAX
- 16. Specific lobbying issues (current and anticipated)

- H.R. 3521, Tax Relief Extension Act of 2003
- S. 1896, Energy Tax Incentives Act of 2003
- S. 1149, Energy Tax Incentives Act of 2003
- H.R. 6, Energy Policy Act of 2003
- H.R. 3561, To Amend the Internal Revenue Code of 1986 to provide a shorter recovery period for the depreciation of certain improvements to retail space.
- H.R. 3108, Pension Funding Equity Act of 2003
- H.R. 7, Charitable Giving Act of 2003
- H.R. 8, Death Tax Repeal Permanency Act of 2003
- S. 13, Death Tax Firness Act of 2003
- H.R. 2, Jobs and Growth Reconciliation Tax Act of 2003
- S. 576, Business Property Economic Revitalization Act of 2003
- H.R. 771, Full Expensing for Economic Growth Act of 2003
- H.R. 1776, Pension Preservation and Savings Expansion Act of 2003
- H.R. 1259, Public Safety and Protection Investment Act of 2003
- S. 476, CARE Act of 2003

17. House(s) of Congress and Federal agencies contacted. Check if none.

SENATE	HOUSE OF REPRESENTATIVES	White House Office
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18. Name of each individual who has acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
BOURNE, LAURA	N/A
CURRY, ANNE M.	N/A
FARR, DAGMAR T.	N/A
GREEN, GEORGE R.	N/A
HAMMONDS, TIM	N/A
HARIG, ANDREW	N/A
HATCHER, JENNIFER OLDHAM	N/A
KELLEY, JOHN T. JR	N/A
MOTLEY, JOHN J., III	N/A
NICOLL, ERIC	N/A
WHITE, DEBORAH	N/A
WISE-VAUGHN, ELIZABETH	N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. Check if none.

Printed Name:
JOHN J. MOTLEY III

Date: 2/13/04
Title:
VICE-PRESIDENT, GOVERNMENT AND PUBLIC AFFAIRS

00000671653

15097-12-2004-02132004113131

Registrant Name:
FOOD MARKETING INST

Client Name:
FOOD MARKETING INST

LOBBYING ACTIVITY

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- 15. General issue area code **TRD**
- 16. Specific lobbying issues (current and anticipated)

H.R 2739, United States Singapore Free Trade Agreement Implementation Act
H.R 2738, United States- Chile Free Trade Agreement Implementation Act

17. House(s) of Congress and Federal agencies contacted. Check if none.
SENATE **HOUSE OF REPRESENTATIVES** **Trade & Development Agency**

18. Name of each individual who has acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
BOURNE, LAURA	N/A
CURRY, ANNE M.	N/A
FARR, DAGMAR T.	N/A
GREEN, GEORGE R.	N/A
HAMMONDS, TIM	N/A
HARIG, ANDREW	N/A
HATCHER, JENNIFER OLDHAM	N/A
KELLEY, JOHN T. JR	N/A
MOTLEY, JOHN J., III	N/A
NICOLL, ERIC	N/A
WHITE, DEBORAH	N/A
WISE-VAUGHN, ELIZABETH	N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. Check if none.

Printed Name:
JOHN J. MOTLEY III

Date: **2/13/04**
Title:
VICE-PRESIDENT, GOVERNMENT AND PUBLIC AFFAIRS

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