

SECRETARY  
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| Clerk of the House of Representatives<br>Legislative Resource Center<br>B-106 Cannon Building<br>Washington, DC 20515 | Secretary of the Senate<br>Office of Public Records<br>232 Hart Building<br>Washington, DC 20510 |
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**LOBBYING REPORT**

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required To Complete This Page

|   |                                  |                   |                                   |
|---|----------------------------------|-------------------|-----------------------------------|
| 1. Registrant Name<br><b>BALZANO ASSOCIATES, INC.</b>   |                                  |                   |                                   |
| 2. Address <input type="checkbox"/> Check if different than previously reported<br><b>5411-F Backlick Road, Springfield, VA 22151</b> |                                  |                   |                                   |
| 3. Principal Place of Business (if different from line 2)<br>City: <b>Arlington</b> State/Zip (or Country) <b>VA 22209</b>            |                                  |                   |                                   |
| 4. Contact Name<br><b>Becky Howser</b>  | Telephone<br><b>703/256-7931</b> | E-mail (optional) | 5. Senate ID #<br><b>52440001</b> |
| 7. Client Name <input type="checkbox"/> Self<br><b>The Boeing Company</b>   |                                  |                   | 6. House ID #<br><b>30818000</b>  |

**TYPE OF REPORT** 8. Year 2004 Midyear (January 1-June 30)  OR Year End (July 1-Dec 31) 
9. Check if this filing amends a previously filed version of this report 10. Check if this is a Termination Report  ⇨ Termination Date \_\_\_\_\_ 11. No Lobbying **INCOME OR EXPENSES - Complete Either Line 12 OR Line 13**

|   |  |
|---|--|
| <b>12. Lobbying Firms</b><br>INCOME relating to lobbying activities for this reporting period was:<br>Less than \$10,000 <input type="checkbox"/><br>\$10,000 or more <input checked="" type="checkbox"/> ⇨ \$ <u>20,000.</u><br><small>Income (nearest \$20,000)</small><br>Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client). | <b>13. Organizations</b><br>EXPENSES relating to lobbying activities for this period were:<br>Less than \$10,000 <input type="checkbox"/><br>\$10,000 or more <input type="checkbox"/> ⇨ \$ _____<br><small>Expenses (nearest \$20,000)</small><br><b>14. REPORTING METHOD.</b> Check box to indicate accounting method. See instructions for description<br><input type="checkbox"/> Method A. Reporting amounts using LDA definition<br><input type="checkbox"/> Method B. Reporting amounts under section 6 Internal Revenue Code<br><input type="checkbox"/> Method C. Reporting amounts under section 1 Internal Revenue Code |
|---|--|

Signature

Printed Name and Title Michael P. Balzano, Jr. President

LD-2 (REV. 6/98)

Registrant Name Balzano Associates, Inc. Client Name The Boeing Company

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each cot information as requested. Attach additional page(s) as needed.

15. General issue area code AER (one per page)

16. Specific lobbying issues

U S SPACE EXPLORATION POLICY

17. House(s) of Congress and Federal agencies contacted  Check if None

PRESIDENT'S COUNCIL ON IMPLEMENTATION OF U S SPACE EXPLORATION POLICY

18. Name of each individual who acted as a lobbyist in this issue area

| Name                    | Covered Official Position (if applicable) |
|-------------------------|---|
| Michael P. Balzano, Jr. |   |
| Ruthanne Goodman        |   |
| Janel Pennington        |   |
| Nancy J. Limauro        |   |
|                         |   |
|                         |   |
|                         |   |

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature *Michael P. Balzano* Date August 4, 2004

Printed Name and Title Michael P. Balzano, Jr. President

Form LD-2 (Rev. 6/98)

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