

## LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - **All Filers Are Required To Complete This Page**

1. Registrant Name:

**LOCKHEED MARTIN CORP**

2. Address:

6801 ROCKLEDGE DRIVE, BETHESDA, MD 20817

3. Principal place of business (if different from line 2):

4. Contact Name: GREGORY R. DAHLBERG

Telephone: 7034135632

E-mail (optional): gregory.dahlberg@lmco.com

Senate ID #: 23031-12

House ID #:

7. Client Name: ☒ Self

## TYPE OF REPORT

8. Year 2007 Midyear (January 1 - June 30): ☒ **OR** Year End (July 1 - December 31): ☐

9. Check if this filing amends a previously filed version of this report: ☒

10. Check if this is a Termination Report: ☐ => Termination Date: 11. No Lobbying Activity: ☐

## INCOME OR EXPENSES

Complete Either Line 12 **OR** Line 13

### 12. Lobbying Firms

**INCOME** relating to lobbying activities for this reporting period was:

Less than \$10,000: ☐

\$10,000 or more: ☐ => Income (nearest \$20,000): \_\_\_\_\_

Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).

### 13. Organizations

**EXPENSES** relating to lobbying activities for this reporting period were:

Less than \$10,000: ☐

\$10,000 or more: ☒ => Expenses (nearest \$20,000): 4,820,000.00

### 14. Reporting Method.

Check box to indicate expense accounting method. See instructions for description of options.

☐ **Method A.** Reporting amounts using LDA definitions only

☐ **Method B.** Reporting amounts under section 6033(b)(8) of the Internal Revenue Code

☒ **Method C.** Reporting amounts under section 162(e) of the Internal Revenue Code

Registrant Name: LOCKHEED MARTIN CORP Client Name: Self

## LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: AER (one per page)

16. Specific lobbying issues:

H.R.3093/S.1745 Departments of Commerce, Justice, Science and Related Agencies Act, 2008 Senate Report 110-124 -- All provisions related to appropriations of NASA programs. LMCLS License Renewal, Commercial Launch Liability (Legislative renewal), aerospace issues, acquisition reform

17. House(s) of Congress and Federal agencies contacted:

Defense, Dept of (DOD)

Federal Aviation Administration (FAA)

HOUSE OF REPRESENTATIVES

SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: DAVID, ELAINE

Covered Official Position (if applicable): N/A

Name: INGLEE, WILLIAM

Covered Official Position (if applicable): N/A

Name: ROBBINS, MICHELLE E.

Covered Official Position (if applicable): N/A

Name: SAUER, ANN

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

## LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: BUD (one per page)

16. Specific lobbying issues:

H.R.2638/S.1644 Department of Homeland Security Appropriations Act, 2008 H.R.3074/S.1789 Transportation, Housing, Urban Development, and Related Agencies Act, 2008 -- All provisions relating to Aviation, Airport security, and HUD Working Capital Fund. H.R.2829 Financial Services and Government Appropriations Act, 2008 -- Competitive sourcing H.R. 3093/S.1745 Departments of Commerce, Justice, Science, and Related Agencies Appropriations Act, 2008 -- All provisions relating to FBI Biometric Programs, Information Technology Programs, and Census 2010 Programs. H.R.2642/S.1645 Military Construction and Veterans Affairs Appropriations Act, 2008 -- Relating to matters pertaining to Veterans Healthcare Information Technology Programs. H.R.2829/Senate draft - Financial Services and General Government Appropriations Act, 2008 -- Relating to matters pertaining to IRS information technology, and the National Archives and Records Administration. H.R.2206 U.S. Troop Readiness, Veterans' Care, Katrina Recovery, and Iraq Accountability Appropriations Act, 2007 -- War supplemental, all provisions relating to Port and Cargo security. Programmatic provisions relating to maritime ships and systems, undersea systems, maritime patrol aircraft, radar systems and simulation and training. H.R.3222 Department of Defense Appropriations Act, 2008 -- Defense appropriations, Defense budget H.R.1585/S.1547 National Defense Authorization Act for Fiscal Year 2008 -- House & Senate authorization of DoD FY08 appropriations. Aircraft and technology programs. For provisions in Title 1, Title 2, Title 3, Title 8, and Title 15 related to intelligence, surveillance and reconnaissance (ISR), command and control (C2), simulation and training and advanced technology development programs, as well as defense information management and acquisition policy related items. Defense authorization. H.R.1591 U.S. Troop Readiness, Veterans' Health, and Iraq Accountability Act, 2007/ H.R.2206/S.965 U.S. Troop Readiness, Veterans' Care, Katrina Recovery, and Iraq Accountability Appropriations Act, 2007 -- For provisions in Title 1 related to intelligence, surveillance and reconnaissance (ISR), simulation and training and command and control (C2) programs. Aircraft and technology programs. H.R.(number not available) Department of Defense Appropriations for Fiscal Year Ending September 30, 2008 H.R.4339 Emergency Supplemental Act for Defense, the Global War on Terror, and Hurricane Recovery, 2006 -- KC-130J H.R.2764 The Department of State, Foreign Operations and Related Programs Appropriations Act, 2008 -- Foreign operations budget

17. House(s) of Congress and Federal agencies contacted:

Air Force, Dept of  
Defense, Dept of (DOD)  
Executive Office of the President (EOP)  
Federal Bureau of Investigation (FBI)  
HOUSE OF REPRESENTATIVES  
Navy, Dept of  
SENATE  
State, Dept of (DOS)  
U.S. Marines

18. Name of each individual who acted as a lobbyist in this issue area:

Name: BANTON, LINDA W.  
Covered Official Position (if applicable): N/A  
Name: BURTON, DAWN  
Covered Official Position (if applicable): N/A  
Name: DAHLBERG, GREGORY  
Covered Official Position (if applicable): N/A  
Name: DAILEY, BRIAN  
Covered Official Position (if applicable): N/A  
Name: DUNCAN, LAWRENCE  
Covered Official Position (if applicable): N/A  
Name: HARVEY, GERALD  
Covered Official Position (if applicable): N/A  
Name: HERMANDORFER, WAYNE A.  
Covered Official Position (if applicable): N/A  
Name: INGLEE, WILLIAM  
Covered Official Position (if applicable): N/A  
Name: KIRTMAN, DEANNA  
Covered Official Position (if applicable): N/A  
Name: MALONE, HARRY  
Covered Official Position (if applicable): N/A  
Name: MCLEAN, SCOTT

Registrant Name: LOCKHEED MARTIN CORP Client Name: Self

Covered Official Position (if applicable): N/A  
Name: MOSS, REBECCA  
Covered Official Position (if applicable): N/A  
Name: MUSARRA, GERALD  
Covered Official Position (if applicable): N/A  
Name: O'DONNELL, JOHN  
Covered Official Position (if applicable): N/A  
Name: OVERSTREET, JACK C.  
Covered Official Position (if applicable): N/A  
Name: ROSEMARINO, ANTHONY  
Covered Official Position (if applicable): N/A  
Name: SAUER, ANN  
Covered Official Position (if applicable): N/A  
Name: SCHILPP, DONALD  
Covered Official Position (if applicable): N/A  
Name: SHERIDAN, CEDRIC  
Covered Official Position (if applicable): N/A  
Name: SULLIVAN, ALAN P.  
Covered Official Position (if applicable): N/A  
Name: WARREN, JENNIFER  
Covered Official Position (if applicable): N/A  
Name: ZIUZIN SCHLEGEL, NANCY  
Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

## LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: DEF (one per page)

16. Specific lobbying issues:

H.R.1585/S.1547 National Defense Authorization Act for Fiscal Year 2008 -- HASC FY08, all provisions related to funding of the Administration's Budget request for select military space and intelligence programs. Defense authorization, Defense policy issues, specialty metals. Aircraft and technology programs. USG Acquisition Policy. Coordination with operating company staff to shape lobbying strategy and update lobbying documents. Meetings with Congressional staff to convey LM Logistics and Sustainment capabilities. For provisions in Title 1, Title 2, Title 3, Title 8 and Title 15 related to intelligence, surveillance and reconnaissance (ISR), simulation and training and advanced technology development programs, as well as defense information management and acquisition policy related items. H.R.2206 U.S. Troop Readiness, Veterans' Care, Katrina Recovery and Iraq Accountability Appropriations Act, 2007 -- Emergency supplemental appropriations, programmatic provisions relating to maritime ships and systems, undersea systems, maritime patrol aircraft, radar systems and simulation and training. H.R.2082 Intelligence Authorization Act for Fiscal Year 2008 -- All provisions related to funding of the Administration's budget request for select military space and intelligence programs. H.R.1538 Dignified Treatment of Wounded Warriors Act -- SSCI FY08, All provisions related to funding of the Administration's budget request for select military spaces and intelligence programs. H.R.1591 U.S. Troop Readiness, Veterans' Health, and Iraq Accountability Act, 2007 and H.R.2206 U.S. Troop Readiness, Veterans' Care, Katrina Recovery, and Iraq Accountability Appropriations Act, 2007 -- Emergency supplemental appropriations for FY ending September 30, 2007, for provisions in Title 1 related to intelligence, surveillance and reconnaissance (ISR), simulation and training and command and control (C2) programs. S.1547 National Defense Authorization Act for Fiscal Year 2008 -- For provisions in Title 1, Title 2, Title 3, Title 8 and Title 15 related to intelligence, surveillance and reconnaissance (ISR), command and control (C2), and advanced technology development programs, as well as defense information management and acquisition policy related items. HR (Number not available) Making Appropriations for the Department of Defense for Fiscal Year Ending 30 September 2008 -- for provisions in Title 2, Title 3, and Title 4 related to intelligence, surveillance and reconnaissance (ISR), advanced technology development, simulation and training, and command and control (C2) programs. Export Control Provisions in Proposed Legislation.

17. House(s) of Congress and Federal agencies contacted:

Air Force, Dept of  
Defense, Dept of (DOD)  
HOUSE OF REPRESENTATIVES  
Navy, Dept of  
SENATE  
State, Dept of (DOS)

18. Name of each individual who acted as a lobbyist in this issue area:

Name: DAHLBERG, GREGORY  
Covered Official Position (if applicable): N/A  
Name: DAILEY, BRIAN  
Covered Official Position (if applicable): N/A  
Name: DUNCAN, LAWRENCE  
Covered Official Position (if applicable): N/A  
Name: HANSEN, WILLIAM  
Covered Official Position (if applicable): N/A  
Name: HERMANDORFER, WAYNE A.  
Covered Official Position (if applicable): N/A  
Name: INGLEE, WILLIAM  
Covered Official Position (if applicable): N/A  
Name: KIRTMAN, DEANNA  
Covered Official Position (if applicable): N/A  
Name: MALONE, HARRY  
Covered Official Position (if applicable): N/A  
Name: MAYNARD, RORY  
Covered Official Position (if applicable): N/A  
Name: MCLEAN, SCOTT  
Covered Official Position (if applicable): N/A  
Name: MITCHELL, MICHAEL C.  
Covered Official Position (if applicable): N/A  
Name: MOSS, REBECCA  
Covered Official Position (if applicable): N/A

Registrant Name: LOCKHEED MARTIN CORP Client Name: Self

Name: O'DONNELL, JOHN

Covered Official Position (if applicable): N/A

Name: OVERSTREET, JACK C.

Covered Official Position (if applicable): N/A

Name: ROSEMARINO, ANTHONY

Covered Official Position (if applicable): N/A

Name: SAUER, ANN

Covered Official Position (if applicable): N/A

Name: SCHILPP, DONALD

Covered Official Position (if applicable): N/A

Name: SHERIDAN, CEDRIC

Covered Official Position (if applicable): N/A

Name: WALTERS, GREGORY

Covered Official Position (if applicable): N/A

Name: ZIUZIN SCHLEGEL, NANCY

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: LOCKHEED MARTIN CORP Client Name: Self

## LOBBYING ACTIVITY.

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: ENV (one per page)

16. Specific lobbying issues:

S.24 Perchlorate Monitoring and Right-to- Know Act of 2007 -- Perchlorate legislation H.R.1714 Safe Drinking for Healthy Communities Act of 2007 -- Environmental regulation, perchlorate legislation Nanotechnology legislation (Senate Commerce Committee)

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES

SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: DAVID, ELAINE

Covered Official Position (if applicable): N/A

Name: DUNCAN, LAWRENCE

Covered Official Position (if applicable): N/A

Name: MUSARRA, GERALD

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: LOCKHEED MARTIN CORP Client Name: Self

### LOBBYING ACTIVITY.

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: FIN (one per page)

16. Specific lobbying issues:

H.R.1780 Small Business Securities Protection Act -- SEC & PCAOB implementing guidance/regulations on SOX 404.

17. House(s) of Congress and Federal agencies contacted:  
Securities & Exchange Commission (SEC)

18. Name of each individual who acted as a lobbyist in this issue area:

Name: DAVID, ELAINE  
Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**



Registrant Name: LOCKHEED MARTIN CORP Client Name: Self

## LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: HOM (one per page)

16. Specific lobbying issues:

SAFETY Act approvals & applications, SAFETY Act Legislation (Rep. Langevin) H.R.1684 Department of Homeland Security Authorization Act for Fiscal Year 2008 -- Savi Networks Logistics and Sustainment capabilities H.R.2638/S.1644 Department of Homeland Security Appropriations Act, 2008 -- Savi Networks Logistics and Sustainment capabilities H.R.2206 U.S. Troop Readiness, Veterans' Care, Katrina Recovery, and Iraq Accountability Appropriations Act, 2007 -- FY07 Iraq War Supplemental H.R.2638/S.1644 Department of Homeland Security Appropriations Act, 2008 -- DHS TY08 appropriations H.R.599 To direct the Director of Homeland Security to streamline the Safety Act and anti-terrorism technology procurement process.

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES

Homeland Security, Dept of (DHS)

SENATE

U.S. Customs & Border Protection

18. Name of each individual who acted as a lobbyist in this issue area:

Name: BANTON, LINDA W.

Covered Official Position (if applicable): N/A

Name: BURLEW, WILLIAM

Covered Official Position (if applicable): N/A

Name: DAHLBERG, GREGORY

Covered Official Position (if applicable): N/A

Name: DAVID, ELAINE

Covered Official Position (if applicable): N/A

Name: DUNCAN, LAWRENCE

Covered Official Position (if applicable): N/A

Name: MITCHELL, MICHAEL C.

Covered Official Position (if applicable): N/A

Name: MUSARRA, GERALD

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: LOCKHEED MARTIN CORP Client Name: Self

## LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: SCI (one per page)

16. Specific lobbying issues:

H.R.3093/S.1745 Commerce, Justice, Science, and Related Agencies Appropriations Act, 2008 -- NASA appropriations S.1745 Departments of Commerce and Justice, Science and Related Agencies Appropriations Act, 2008/ Senate Report 110-124 -- All provisions related to appropriations of NASA programs

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES

SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: DAHLBERG, GREGORY

Covered Official Position (if applicable): N/A

Name: ROBBINS, MICHELLE E.

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

## LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: TAX (one per page)

16. Specific lobbying issues:

HR1591 U.S. Troops Readiness, Veterans' Health, and Iraq Accountability Act, 2007 -- deferred compensation HR2 Fair Minimum Wage Act of 2007 - deferred compensation H.R.1023 To repeal the imposition of withholding on certain payments made to vendors by government entities -- Repeal of 3% withholding requirement S.777 Withholding Tax Relief Act of 2007 -- Repeal of 3% withholding requirement PAE / Afghan Taxation Proposed legislation to address Non-Resident State Tax Withholding

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES

SENATE

State, Dept of (DOS)

Treasury, Dept of

18. Name of each individual who acted as a lobbyist in this issue area:

Name: DAVID, ELAINE

Covered Official Position (if applicable): N/A

Name: DUNCAN, LAWRENCE

Covered Official Position (if applicable): N/A

Name: MUSARRA, GERALD

Covered Official Position (if applicable): N/A

Name: ZIUZIN SCHLEGEL, NANCY

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: LOCKHEED MARTIN CORP Client Name: Self

### LOBBYING ACTIVITY.

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: TEC (one per page)

16. Specific lobbying issues:

Spectrum

17. House(s) of Congress and Federal agencies contacted:

Commerce, Dept of (DOC)

Defense, Dept of (DOD)

Executive Office of the President (EOP)

Federal Communications Commission (FCC)

18. Name of each individual who acted as a lobbyist in this issue area:

Name: WARREN, JENNIFER

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: LOCKHEED MARTIN CORP Client Name: Self

### LOBBYING ACTIVITY.

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: TRA (one per page)

16. Specific lobbying issues:

HR 2722/S.924 Integrated Deepwater Program Reform Act HR2830 Coast Guard Authorization Act of 2007 H.R.3074/S.1789 Transportation, Housing and Urban Development, and Related Agencies Appropriations Act, 2008 -- FY08 Transportation appropriations H.R.2881 FAA Reauthorization Act of 2007 S.1300 Aviation Investment and Modernization Act of 2007 H.R.1356/S.1076 Next Generation Air Transportation Systems Financing Reform Act of 2007 H.R.2698 Federal Aviation Research Development Reauthorization Act of 2007

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES  
SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: BANTON, LINDA W.

Covered Official Position (if applicable): N/A

Name: DAHLBERG, GREGORY

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: LOCKHEED MARTIN CORP Client Name: Self

## LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: TRD (one per page)

16. Specific lobbying issues:

Export Control / OFAC Administration and Congressional support for Coalition on Security and Competitiveness export control modernization OFAC Licenses for PAE activity in Sudan, LMCLS / Arabsat 5A/5B/5C ARWG 2007 Legislative Agenda Specialty Metals legislation/DOD regulations Commerce Department / China export regulations Foreign Investment and National Security Act of 2007 Congressional Notification - UAE Pilot Training Program Potential C-130 Sale to Chad H.R. 2764 The Department of State, Foreign Operations and Related Programs Appropriations Act, 2008 -- Egypt, Pakistan FMF H.R.1585 National Defense Authorization Act for Fiscal Year 2008 -- USG Acquisition Policy

17. House(s) of Congress and Federal agencies contacted:

Commerce, Dept of (DOC)

Defense, Dept of (DOD)

Executive Office of the President (EOP)

HOUSE OF REPRESENTATIVES

SENATE

State, Dept of (DOS)

Treasury, Dept of

18. Name of each individual who acted as a lobbyist in this issue area:

Name: DAVID, ELAINE

Covered Official Position (if applicable): N/A

Name: DUNCAN, LAWRENCE

Covered Official Position (if applicable): N/A

Name: MUSARRA, GERALD

Covered Official Position (if applicable): N/A

Name: ZIUZIN SCHLEGEL, NANCY

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above: **None**

Signature: ON FILE Date: Aug 30, 2007

Printed Name and Title: GREGORY R. DAHLBERG, VICE PRESIDENT, LEGISLATIVE A -

**Information Update Page:**

**Complete ONLY where registration information has changed.**

**LOBBYIST UPDATE**

**23. Name of each previously reported individual who is NO LONGER expected to act as a lobbyist for the client**

**ISSUE UPDATE**

**24. General lobbying issues previously reported that NO LONGER pertain**

**AFFILIATED ORGANIZATIONS**

**25. Add the following organization(s)**

**26. Name of each previously reported organization that is NO LONGER affiliated with the registrant or client**

**FOREIGN ENTITIES**

**27. Add the following foreign entities**

**28. Name of each previously reported foreign entity the NO LONGER owns, OR controls, OR is affiliated with the registrant, client or affiliated organization**

Signature: ON FILE Date: Aug 30, 2007

Printed Name and Title: -