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## LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required to Complete This Page


1. Registrant Name <b>The Dutko Group, Inc.</b>	
2. Registrant Address <input type="checkbox"/> Check if different than previously reported Address <b>412 First Street SE Suite 100</b> City <b>Washington</b> State/Zip (or Country) <b>DC 20003</b>	
3. Principal Place of Business (if different from line 2) City _____ State/Zip (or Country) _____	
4. Contact Name <b>Arthur Silverman</b>	5. Senate ID # <b>12868-214</b>
Telephone _____ E-mail (optional) _____	
7. Client Name <input type="checkbox"/> Self <b>Excel Communications, Inc.</b>	6. House ID # <b>32229059</b>

**TYPE OF REPORT** 8. Year 1999 Midyear (January 1-June 30)  OR Year End (July 1-December 31)

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report  >> Termination Date \_\_\_\_\_ 11. No Lobbying Activity

INCOME OR EXPENSES - Complete Either Line 12 OR Line 13	
<b>12. Lobbying Firms</b> INCOME relating to lobbying activities for this reporting period was: Less than \$10,000 <input type="checkbox"/> \$10,000 or more <input checked="" type="checkbox"/> >> \$ <u>\$90,000.00</u> Income (nearest \$20,000)	<b>13. Organizations</b> EXPENSES relating to lobbying activities for this reporting period were: Less than \$10,000 <input type="checkbox"/> \$10,000 or more <input type="checkbox"/> >> \$ _____ Expenses (nearest \$20,000)
Provide a good faith estimate, rounded to the nearest \$20,000 of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).	<b>14. REPORTING METHOD.</b> Check box to indicate expense accounting method. See instructions for description of options. <input type="checkbox"/> Method A. Reporting amounts using LDA definitions only <input type="checkbox"/> Method B. Reporting amounts under section 6033(b)(8) of the Internal Revenue Code <input type="checkbox"/> Method C. Reporting amounts under section 162(e) of the Internal Revenue Code

Signature  Date 8/12/99

Printed Name and Title Mark Irion - President Page 1 of 3

Registrant Name: The Dutko Group, Inc.

Client Name: Excel Communications, Inc.

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

- 15. General issue area code TEC (one per page)
- 16. Specific Lobbying issues  
Monitoring legislation pertaining to the amendments to the 1996 Telecom Act and FCC reauthorization legislation, HR 1685, HR 1686, HR 2420, S 1043, S 877

- 17. House(s) of Congress and Federal agencies contacted  Check if None  
Federal Communications Commission  
House of Representatives  
Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
<u>Bayliss, Kim K.</u>		<u>No</u>
<u>Perry, Steve</u>		<u>No</u>
<u>Raffensperger, Julie</u>		<u>No</u>
<u>Sayle, Stephen</u>		<u>No</u>

- 19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature \_\_\_\_\_ Date 8/12/99

Printed Name and Title Mark Irion - President Page 2 of 3

Registrant Name: The Dutko Group, Inc.

Client Name: Excel Communications, Inc.

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code TRD (one per page)

16. Specific Lobbying issues  
Monitor telecommunications trade issues

17. House(s) of Congress and Federal agencies contacted  Check if None  
House of Representatives  
Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
<u>Bayliss, Kim K.</u>		<u>No</u>
<u>Perry, Steve</u>		<u>No</u>
<u>Raffensperger, Julie</u>		<u>No</u>
<u>Sayle, Stephen</u>		<u>No</u>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature \_\_\_\_\_ Date 8/12/99

Printed Name and Title Mark Irion - President Page 3 of 3