Clerk of the House of Representatives Legislative Resource Center B-106 Cannon Building Washington, DC 20515	Secretary of the Senate Office of Public Records 232 Hart Building Washington, DC 20510

2/28/02

LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - **All Filers Are Required To Complete This Page**

1. Registrant Name
Institute of Real Estate Management (IREM)

2. Address ☐ Check if different than previously reported
430 N. Michigan Ave.

3. Principal Place of Business (if different from line 2)
City: Chicago State/Zip (or Country) IL 60611

4. Contact Name Charles Achilles Telephone 312-329-6020 E-mail (optional) cachille@irem.org

5. Senate ID # 19491-

6. House ID # 300730

7. Client Name ☑ Self

TYPE OF REPORT 8. Year 2001 Midyear (January 1-June 30) ☐ **OR** Year End (July 1-Decen

9. Check if this filing amends a previously filed version of this report ☐

10. Check if this is a Termination Report ☐ ⇨ Termination Date_____ 11. No Lobbying A

INCOME OR EXPENSES - Complete Either Line 12 OR Line 13

12. Lobbying Firms

INCOME relating to lobbying activities for this reporting period was:

Less than $10,000 ☐

$10,000 or more ☐ ⇨ $_____
Income (nearest $20,000)

Provide a good faith estimate, rounded to the nearest $20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).

13. Organizations

EXPENSES relating to lobbying activities for this repor period were:

Less than $10,000 ☐

$10,000 or more ☐ ⇨ $ 180,000
Expenses (nearest $20

14. REPORTING METHOD. Check box to indicate e accounting method. See instructions for description of o

☐ **Method A.** Reporting amounts using LDA definitio

☐ **Method B.** Reporting amounts under section 6033(Internal Revenue Code

☐ **Method C.** Reporting amounts under section 162(e Internal Revenue Code

Signature Charles Achilles

Charles A. Achilles Staff V P

Printed Name and Title

LD-2 (REV. 6/98)

PAG

Registrant Name IRGM Client Name

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the re engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code,** information as requested. Attach additional page(s) as needed.

15. General issue area code BNK (one per page)

16. Specific lobbying issues : Bankruptcy Reform Bills: H.R.833 and S.(IRGM supported adoption of the House language on ren housing.

17. House(s) of Congress and Federal agencies contacted ☑ Check if None

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Charles Achilles	
Megan Booth	

19. Interest of each foreign entity in the specific issues listed on line 16 above ☑ Check if None

Signature Charles A. Achilles Date 2/7/02

Printed Name and Title Charles A. Achilles Staff V.P.

Registrant Name IREM Client Name

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the reg engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code,** p information as requested. Attach additional page(s) as needed.

15. General issue area code TEC (one per page)

16. Specific lobbying issues: Telecommunications - Satellite Dish Rule IREM met with FCC staff and commissioners regarding OTARD, forced access.

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

FCC

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Charles Achilles	
Katherine Broemmel	
Megan Booth	

19. Interest of each foreign entity in the specific issues listed on line 16 above ☑ Check if None

Signature Charles A Achilles Date 2/7/02

Printed Name and Title Charles A. Achilles Staff V.P.

Registrant Name IRGM Client Name

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the regist engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code,** pro information as requested. Attach additional page(s) as needed.

15. General issue area code FIN (one per page)

16. Specific lobbying issues

Federal Reserve Board/Dept. of Treasury jointly proposed rule allowing financial holding companies to branch into real estate brokerage and management. IRGM sent letters, solicited commentary from Congress.

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

Federal Reserve
Treasury Department

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Charles Achilles	
Megan Booth	

19. Interest of each foreign entity in the specific issues listed on line 16 above ☐ Check if None

Signature [signature] Date 2/7/02

Printed Name and Title Charles A. Achilles Staff VP

Page 4

Registrant Name IREM Client Name

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the regi engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code,** p information as requested. Attach additional page(s) as needed.

15. General issue area code INS (one per page)

16. Specific lobbying issues

HR3210. "The Terrorism Risk Protection Act" limits insurers to the first 1 billion in damages caused by terrorist attacks.

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

Worked with Coalition to provide information to various members of Congress.

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Charles Achilles	
Megan Booth	

19. Interest of each foreign entity in the specific issues listed on line 16 above ☐ Check if None

Signature Charles Achilles Date 2/7/02

Printed Name and Title Charles A. Achilles