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**LOBBYING REPORT**

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required To Complete This Page

1. Registrant Name <u>Association of National Advertisers</u>			
2. Address <input type="checkbox"/> Check if different than previously reported <u>1120 20th Street NW Suite 520-S</u>			
3. Principal Place of Business (if different from line 2) City: <u>Washington</u> State/Zip (or Country) <u>DC 20036</u>			
4. Contact Name <u>Daniel L. Jaffe</u>	Telephone <u>(202) 296-2359</u>	E-mail (optional) <u>djaffe@ana.net</u>	5. Senate ID # <u>4653-12</u>
7. Client Name <input type="checkbox"/> Self			6. House ID # <u>30505000</u>

**TYPE OF REPORT** 8. Year 2000 Midyear (January 1-June 30)  OR Year End (July 1-December 31)

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report  ⇨ Termination Date \_\_\_\_\_ 11. No Lobbying Activity

**INCOME OR EXPENSES - Complete Either Line 12 OR Line 13**

<p><b>12. Lobbying Firms</b></p> <p>INCOME relating to lobbying activities for this reporting period was:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> ⇨ \$ _____ Income (nearest \$20,000)</p> <p>Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).</p>	<p><b>13. Organizations</b></p> <p>EXPENSES relating to lobbying activities for this reporting period were:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input checked="" type="checkbox"/> ⇨ \$ <u>420,000</u> Expenses (nearest \$20,000)</p> <p>14. REPORTING METHOD. Check box to indicate expense accounting method. See instructions for description of options.</p> <p><input type="checkbox"/> Method A. Reporting amounts using LDA definitions only</p> <p><input type="checkbox"/> Method B. Reporting amounts under section 6033(b)(8) of the Internal Revenue Code</p> <p><input checked="" type="checkbox"/> Method C. Reporting amounts under section 162(e) of the Internal Revenue Code</p>
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Signature 

Printed Name and Title Daniel L. Jaffe, Executive VP Government Relations

LD-2 (REV. 6/98)

PAGE 1 of 16

Association of  
 Registrant Name National Advertisers Client Name \_\_\_\_\_

LOBBYING ACTIVITY. Select or dummy codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of its client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code CPI (one per page)

16. Specific lobbying issues Online marketing and privacy practices; electronic commerce issues  
 S. 809 - "Online Privacy Protection Act"  
 S. 854 - "Electronic Rights for the 21st Century Act"  
 H.R. 369 - "Children's Privacy Protection and Parental Empowerment Act"  
 H.R. 1685 - "Internet Growth and Development Act"  
 FTC Rulemaking to implement "Children's Online Privacy Protection Act of 1996" (COPPA)  
 European Union Data Protection Directive  
 FTC proposal to issue Policy Statement on application of its rules and guides to new electronic media  
 Senate(s) or Congress and Federal agencies concerned  Check if None

Senate and House  
 Federal Trade Commission  
 Department of Commerce

17. Name of each individual who acted as a lobbyist in this issue area.

Name	Current Official Position (if applicable)	New
Daniel L. Jaffe Executive VP, Government Relations		<input type="checkbox"/>
Kevin A. Scarborough VP, State Government Relations		<input type="checkbox"/>
James P. Bellis Manager, Government Relations		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

18. Number of each foreign entity in the specific issue listed on line 16 above  Check if None

and Name of the \_\_\_\_\_ Daniel L. Jaffe, Executive VP Government Relations

Association of  
 Registrant Name National Advertisers Client Name \_\_\_\_\_

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code CPI (one per page)

16. Specific lobbying issues S. 2606, "The Consumer Privacy Protection Act"  
 Workshop on online profiling sponsored by FTC and Department of Commerce  
 FTC Advisory Committee on Online Access and Security  
 Comments to FTC in support of "safe harbor" application of Children's  
 Advertising Review under COPPA  
H.R. 4049, "The Privacy Commission Act"  
S. 2063, "The Secure Online Communication Enforcement Act of 2000"  
H.R. 3321, "The Electronic Privacy Bill of Rights Act of 1999"  
S. 2448, "The Internet Integrity and Critical Infrastructure Protection  
Act of 2000"

17. House(s) of Congress and Federal agencies contacted  Check if None

Senate and House  
 Federal Trade Commission  
 Department of Commerce

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Daniel L. Jaffe Executive VP Government Relations		<input type="checkbox"/>
Keith A. Scarborough VP, State Government Relations		<input type="checkbox"/>
James P. Bellis Manager, Government Relations		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature \_\_\_\_\_ Date \_\_\_\_\_

Printed Name and Title Daniel L. Jaffe, Executive VP Government Relations

Association of  
Registrant Name National Advertisers Client Name \_\_\_\_\_

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code CPI (one per page)

16. Specific lobbying issues

S.2928, Consumer Internet Privacy Enhancement Act

S.2606, Consumer Privacy Protection Act

17. House(s) of Congress and Federal agencies contacted  Check if None

Senate and House  
Federal Trade Commission  
Department of Commerce

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Daniel L. Jaffe Executive VP Government Relations		<input type="checkbox"/>
Keith Scarborough VP State Government Relations		<input type="checkbox"/>
James P. Bellis Manager Government Relations		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature \_\_\_\_\_ Date \_\_\_\_\_

Printed Name and Title Daniel W. Jaffe, Executive VP Government Relations

Association of  
 Registrant Name National Advertisers Client Name \_\_\_\_\_

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code FCC (one per page)

16. Specific lobbying issues

Marketing of Dial-Around and other Long Distance Services to Consumers  
 (Public forum sponsored by FTC and FCC)

17. House(s) of Congress and Federal agencies contacted  Check if None

Federal Trade Commission

Federal Communications Commission

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Daniel L. Jaffe Executive VP Government Relations		<input type="checkbox"/>
Keith A. Scarborough VP, State Government Relations		<input type="checkbox"/>
James F. Bellis Manager, Government Relations		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature \_\_\_\_\_ Date \_\_\_\_\_

Printed Name and Title Daniel L. Jaffe, Executive VP Government Relations

Association of  
 Registrant Name National Advertisers Client Name \_\_\_\_\_

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code AKV (one per page)

16. Specific lobbying issues

Proposals for rulemaking or inquiry by Federal Communications Commission on broadcast advertising for alcohol beverage products  
 Proposal by Bureau of Alcohol, Tobacco and Firearms to require health warnings in all advertising for alcohol beverage products  
 Inquiry by Federal Trade Commission on alcohol beverage advertising practices

S.433 - "Alcoholic Beverage Label Preservation Act of 1999"  
 Proposed rulemaking by ATF on health claims in alcohol beverage labeling and advertising (10-25-99 Federal Register Notice)

17. House(s) of Congress and Federal agencies contacted  Check if None

Senate and House  
 Alcohol, Tobacco, and Firearms

18. Name of each individual who acted as a lobbyist in this issue area

Name	Current Official Position (if applicable)	New
Daniel L. Jaffe Executive VP, Government Relations		<input type="checkbox"/>
Keith A. Scarborough VP, State Government Relations		<input type="checkbox"/>
James P. Bellis Manager, Government Relations		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of any foreign entity in the specific issues listed on line 16 above  Check if None

Signature \_\_\_\_\_ Date \_\_\_\_\_

Printed Name and Title: Daniel L. Jaffe, Executive VP Government Relations 6 of 16

Association of  
~~Former Name~~ National Administrators ~~Client Name~~

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

14. General issue area code NAT (one per page)

15. Specific lobbying issues

Fees and restrictions on commercial filming in national parks  
 S. 568 and S. 338; H.R. 154

17. House(s) of Congress and Federal agencies contacted  Check if None

- Senate and House
- National Park Service
- Fish & Wildlife Service
- Bureau of Land Management

18. Name of each individual who acted as a lobbyist in this issue area

Name	Current Official Position (if applicable)	New
Daniel L. Jaffe Executive VP, Government Relations		<input type="checkbox"/>
KEITH A. SCOROUGH VP, State Government Relations		<input type="checkbox"/>
James P. Bellis Manager, Government Relations		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Amount of each foreign source in the specific issue listed on line 18 above  Check if None

Signature: Daniel L. Jaffe, Executive VP Government Relations 2 of 16

Association of  
National Advertisers

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code TAX (one per page)

16. Specific lobbying issues

Proposals to change current tax treatment of advertising expenses as a business deduction

17. House(s) of Congress and Federal agencies contacted  Check if None

Senate and House

18. Name of each individual who acted as a lobbyist in this issue area

Name	Level Official Position (if applicable)	New
Daniel L. Jaffe Executive VP, Government Relations		<input type="checkbox"/>
Ruth A. Scarborough VP, State Government Relations		<input type="checkbox"/>
James P. Bellis Manager, Government Relations		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Number of each foreign entity in the specific issue listed on line 18 above  Check if None

Date: \_\_\_\_\_  
and Name of Firm: Daniel L. Jaffe, Executive VP Government Relations

Association of  
 Registered Nurses National Administrative  ~~Client Name~~

LOBBYING ACTIVITY. Select at least one code as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

14. General issue area code PHA (one per page)

16. Specific lobbying issues

Direct-to-consumer prescription drug advertising  
 Proposals to extend coverage for prescription drugs under Medicare program  
 H.R. 4686, the "Fair Balance Prescription Drug Advertisement Act"

17. House(s) of Congress and Federal agencies contacted  Check if None

Senate and House  
 Food and Drug Administration

18. Name of each individual who acted as a lobbyist in this issue area

Name	Current Official Position (if applicable)	None
Daniel L. Jaffe Executive VP, Government Relations		<input type="checkbox"/>
Keith A. Scarborough VP, State Government Relations		<input type="checkbox"/>
James P. Bellis Manager, Government Relations		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Location of each lobbying activity in the specific issues listed on Item 16 above  Check if None

Signature \_\_\_\_\_ Date \_\_\_\_\_

Printed Name and Title: Daniel L. Jaffe, Executive VP Government Relations | 9 of 16

Association of  
 Registrant Name National Advertising Client Name \_\_\_\_\_

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

13. General issue area code GAM (one per page)

14. Specific lobbying issues

Marketing recommendations of the National Gambling Impact Study Commission  
 S. 692 -- "Internet Gambling Prohibition Act of 1999"  
 S. 2340, "The Amateur Sports Integrity Act"  
 H.R. 3575, "The Student Athlete Protection Act"  
 Proposals to restrict companies from offering promotions or sweepstakes based on amateur athletic events

17. House(s) of Congress and Federal agencies contacted  Check if None

Senate and House  
 Federal Communications Commission

18. Name of each individual who acted as a lobbyist in this issue area

Name	Current Official Position (if applicable)	New
Daniel L. Jaffe Executive VP, Government Relations		<input type="checkbox"/>
Kelvin A. Scarborough VP, State Government Relations		<input type="checkbox"/>
James P. Bellis Manager, Government Relations		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Number of each foreign entity in the specific issue listed on line 16 above  Check if None

\_\_\_\_\_  
 Date

Name of Signatory: Daniel L. Jaffe, Executive VP Government Relations 10 of 16

Association of  
 Registrant Name National Advertising Client Name \_\_\_\_\_

LOBBYING ACTIVITY. Select or mark codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of its clients during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code POS (one per page)

16. Specific lobbying issues

- Proposed restrictions on marketing practices of "sweepstakes"
- S. 335 - "Deceptive Mail Prevention and Enforcement Act"
- S. 301 - "Honesty in Sweepstakes Act of 1999"
- S. 336 - "Deceptive Games of Chance Mailings Elimination Act of 1999"
- H.R. 170 - "Honesty in Sweepstakes Act of 1999"

17. House(s) of Congress and Federal agencies contacted  Check if None

Senate and House

18. Name of each individual who acted as a lobbyist in this issue area

Name	Current Official Position (if applicable)	New
Daniel L. Jaffe Executive VP, Government Relations		<input type="checkbox"/>
Keith A. Scarborough VP, State Government Relations		<input type="checkbox"/>
James P. Bellis Manager, Government Relations		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Number of each foreign entity in the specific issue listed on line 18 above  Check if None

Date \_\_\_\_\_  
 Name: Daniel L. Jaffe, Executive VP Government Relations

Association of  
 Name National Advertising Client Name \_\_\_\_\_

LOBBYING ACTIVITY: Select primary codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

L. General issue area code TOB (one per page)

1d. Specific lobbying issues

- Proposal of FDA to restrict marketing of tobacco products (Docket No. 95N-02)
- H.R. 4207, "FDA Tobacco Authority Amendments Act"
- H.R. 4041, "Child Tobacco Use Prevention Act of 2000"
- H.R. 4042, "FDA Tobacco Jurisdiction Act of 2000"
- S. 2379, "Kids Act" or "Kids Deserve Freedom from Tobacco Act of 2000"
- S. 2125, "Smoker's Right to Know and Truth in Tobacco Labeling Act"
- S. 2568, "Youth Smoking Prevention and Public Health Protection Act"
- S. 2566, "National Youth Smoking Reduction Act"

17. House(s) of Congress and Federal agencies contacted  Check if None

Senate and House  
 Food and Drug Administration

18. Name of each individual who acted as a lobbyist in this issue area

Name	Current Official Position (if applicable)	New
Daniel L. Jaffe		<input type="checkbox"/>
Executive VP, Government Relations		<input type="checkbox"/>
Kath A. Scarborough		<input type="checkbox"/>
VP, State Government Relations		<input type="checkbox"/>
James F. Bellis		<input type="checkbox"/>
General, Government Relations		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

Number of each foreign entity in the specific issue listed on line 18 above  Check if None

Name of individual: Daniel L. Jaffe, Executive VP Government Relations

Association of  
 Registrant Name National Advertisers Client Name \_\_\_\_\_

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code EDU (one per page)

16. Specific lobbying issues

H.R. 2915 and S. 1908. "The Student Privacy Protection Act"

S. 2 and H.R. 3616, to Reauthorize the Elementary and Secondary Education Act of 1965; proposed amendments to restrict marketing activities in schools

17. House(s) of Congress and Federal agencies contacted  Check if None

Senate and House

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Daniel L. Jaffe Executive VP, Government Relations		<input type="checkbox"/>
Keith A. Scarborough VP, State Government Relations		<input type="checkbox"/>
James P. Bellis Manager, Government Relations		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature \_\_\_\_\_ Date \_\_\_\_\_

Printed Name and Title - Daniel L. Jaffe, Executive VP Government Relations

Registrant Name Association of National Advertisers Client Name \_\_\_\_\_

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code ADV (one per page)

16. Specific lobbying issues

FTC Rule on Inflation Adjustment for Civil Penalty Amounts  
(FTC File No. P859907)

17. House(s) of Congress and Federal agencies contacted  Check if None

Senate and House

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Daniel L. Jaffe Executive VP Government Relations		<input type="checkbox"/>
Keith Scarborough VP State Government Relations		<input type="checkbox"/>
James P. Bellis Manager Government Relations		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature \_\_\_\_\_ Date \_\_\_\_\_

Printed Name and Title Daniel L. Jaffe, Executive VP Government Relations

Association of  
 Registrant Name National Advertisers Client Name \_\_\_\_\_

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code COM (one per page)

16. Specific lobbying issues

Ratings Systems and concerns about content of movies, video games, and television programming; Wamp-Stupak amendment to H.R. 1501, the juvenile justice bill; S.1228- "Media Violence Labeling Act of 1999"; S.876 "Children's Protection from Violent Programming Act"; S.J. Res.23; H.J-Res.47  
 Inquiry by FTC on marketing practices of entertainment industry  
 Advertising placement in minority-owned and minority-oriented media  
 Resolutions to support efforts to develop "family friendly TV programming"

17. House(s) of Congress and Federal agencies contacted  Check if None S. Con. Res. 49 and H. Con. Re 178

Senate and House  
 Federal Trade Commission  
 Federal Communications Commission

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Daniel L. Jaffe Executive VP Government Relations		<input type="checkbox"/>
Keith Scarborough VP State Government Relations		<input type="checkbox"/>
James P. Bellis Manager Government Relations		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature \_\_\_\_\_ Date \_\_\_\_\_

Printed Name and Title Daniel L. Jaffe, Executive VP Government Relations

Registrant Name Association of National Advertisers Client Name \_\_\_\_\_

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code COM (one per page)

16. Specific lobbying issues

Notice of Proposed Rulemaking on Children's Television Obligations of Digital Television Broadcasters; FCC; MM Docket no. 00-167

17. House(s) of Congress and Federal agencies contacted  Check if None

Senate and House  
Federal Communications Commission

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Daniel L. Jaffe	Executive VP Government Relations	<input type="checkbox"/>
Keith Scarborough	State Government Relations	<input type="checkbox"/>
James P. Bellis	MANAGER, GOVERNMENT RELATIONS	<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature \_\_\_\_\_ Date \_\_\_\_\_

Printed Name and Title Daniel L. Jaffe, Executive VP Government Relations