

**LOBBYING REPORT**

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required to Complete This Page

1. Registrant Name Alcalde & Fay			
2. Registrant Address <input type="checkbox"/> Check if different than previously reported Address 2111 Wilson Boulevard Suite 850 City Arlington State/Zip (or Country) VA 22201 USA			
3. Principal Place of Business (if different from line 2) City State/Zip (or Country)			
4. Contact Name Hector Alcalde	Telephone 703-841-9626	E-mail (optional) haalcalde@alcalde-fay.com	5. Senate ID # E18-722
7. Client Name <input type="checkbox"/> Self Waiter Industries			6. House ID # 31771042

TYPE OF REPORT 8. Year 2000 Midyear (January 1-June 30)  OR Year End (July 1-December 31)

9. Check if this filing amends a previously filed version of this report   
 10. Check if this is a Termination Report  >> Termination Date July 2000 11. No Lobbying Activity

<b>INCOME OR EXPENSES - Complete Either Line 12 OR Line 13</b>	
<p align="center"><b>12. Lobbying Firms</b></p> <p>INCOME relating to lobbying activities for this reporting period was:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input checked="" type="checkbox"/> &gt;&gt; \$ <u>\$40,000.00</u>  <small>Income (nearest \$20,000)</small></p> <p>Provide a good faith estimate, rounded to the nearest \$20,000 of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).</p>	<p align="center"><b>13. Organizations</b></p> <p>EXPENSES relating to lobbying activities for this reporting period were:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> &gt;&gt; \$ _____  <small>Expenses (nearest \$20,000)</small></p> <p>14. REPORTING METHOD. Check box to indicate expense accounting method. See instructions for description of options.</p> <p><input type="checkbox"/> Method A. Reporting amounts using LDA definitions only</p> <p><input type="checkbox"/> Method B. Reporting amounts under section 6033(b)(3) of the Internal Revenue Code</p> <p><input type="checkbox"/> Method C. Reporting amounts under section 162(e) of the Internal Revenue Code</p>

Signature: [Signature] Date: 8/14/00  
 Printed Name and Title: Hector Alcalde - Chairman and CEO Page 1 of 3

Registrant Name: Alcalde & Kay

Client Name: Walter Industries

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.


- 15. General issue area code RNV (one per page)
- 16. Specific Lobbying issues  
Energy and Water Appropriations, Water and Pipe funding  
Tax credit for industrial coke oven facility

- 17. House(s) of Congress and Federal agencies contacted  Check if None  
Department of Agriculture  
FDIC  
House of Representatives  
Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
<u>Alcalde, Hector</u>		<u>No</u>
<u>Alcalde, Richard</u>		<u>No</u>
<u>Stroud, Tim</u>		<u>YES</u>
<u>Turner, Christopher</u>		<u>YES</u>

- 19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature:  Date: 8/14/00

Printed Name and Title: Hector Alcalde - Chairman and CEO Page 2 of 3

Registrant Name: Alcalde & Fay

Client Name: Walker Industries

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code RES (one per page)

16. Specific Lobbying issues  
Water Resources Development Act

17. House(s) of Congress and Federal agencies contacted  Check if None  
House of Representatives  
Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Alcalde, Hector		No
Alcalde, Richard		No
Stroud, Tim		Yes
Turner, Christopher		Yes

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature  Date 8/14/00

Printed Name and Title Hector Alcalde - Chairman and CEO Page 3 of 3

Registrant Name Alcalde & Fay Client Name Nalco Industries

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code TAX (one per page)

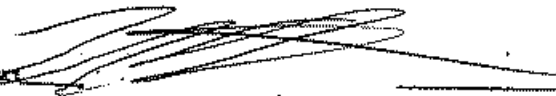
16. Specific lobbying issues  
Tax Credit for industrial coke oven facility

17. House(s) of Congress and Federal agencies contacted  Check if None  
House of Representatives  
Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	NY
<u>Alcalde, Hector</u>		<input type="checkbox"/>
<u>Alcalde, Richard</u>		<input type="checkbox"/>
<u>Stroud, Tim</u>		<input checked="" type="checkbox"/>
<u>Turner, Christopher</u>		<input checked="" type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature  Date 8/14/00  
Printed Name and Title Hector Alcalde - CEO

Registrant Name Alcalde & Fay Client Name Walter Industries

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code TOR (one per page)


16. Specific lobbying issues  
Bankruptcy reform legislation

17. House(s) of Congress and Federal agencies contacted  Check if None  
House of Representatives  
Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
<u>Alcalde, Hector</u>		<input type="checkbox"/>
<u>Alcalde, Richard</u>		<input type="checkbox"/>
<u>Strad, Tim</u>		<input checked="" type="checkbox"/>
<u>Turner, Christopher</u>		<input checked="" type="checkbox"/>
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		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature  Date 8/14/00  
Printed Name and Title Hector Alcalde - Chairman & CEO

Registrant Name Alcalde & Fay Client Name Walter Industries

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code HOU (one per page)


16. Specific lobbying issues  
Housing appropriations

17. House(s) of Congress and Federal agencies contacted  Check if None  
Department of Housing & Urban Development  
House of Representatives  
Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	None
<u>Alcalde, Hector</u>		<input type="checkbox"/>
<u>Alcalde, Richard</u>		<input type="checkbox"/>
<u>Stroud, Tim</u>		<input checked="" type="checkbox"/>
<u>Turner, Christopher</u>		<input checked="" type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature  Date 8/14/00  
Printed Name and Title Hector Alcalde - CEO