Clerk of the House of Representatives	Secretary of the Senate
Legislative Resource Center	Office of Public Records
B-106 Cannon Building	232 Hart Building
Washington, DC 20515	Washington, DC 20510

Secretary of the Senate
Received: Jun 14, 2002

LOBBYING REGISTRATION

Lobbying Disclosure Act of 1995 (Section 4)

Check if this is an Amended Registration ☐

1. Effective Date of Registration May 01, 2002

2. House Identification Number 33118174

Senate Identification Number 6291-2408

REGISTRANT

3. Registrant Name: BKSH & ASSOCIATES
Address: 1801 K ST NW STE 901-L
City: WASHINGTON State: DC Zip: 20006

4. Principal place of business (if different from line 3):

5. Telephone number and contact name:
202530-0500 Contact: MARY KAY MORIN
E-mail(optional): mary_kay_morin@was.bm.com

6. General description of registrant's business or activities:
Lobbying

CLIENT

A Lobbying firm is required to file a separate registration for each client. Organizations employing in-house lobbyists should check the box labeled "Self" and proceed to line 10.

☐ Self

7. Client name: SAP AMERICA, INC.
Address: 1300 PENNSYLVANIA AVENUE, N.W., SUITE 500/NORTH TOWER/GRAY
City: WASHINGTON State: DC Zip: 20004

8. Principal place of business (if different from line 7):

9. General description of client's business or activities:
Technology Company

LOBBYISTS

10. Name of each individual who has acted or is expected to act as a lobbyist for the client identified on line 7. If any person listed in this section has served as a "covered executive branch official" or "covered legislative branch official" within two years of first acting as a lobbyist for the client, state the executive and/or legislative position(s) in which the person served.

Name: BLACK, CHARLES
Covered Official Position (if applicable): N/A
Name: BROWN, PAUL
Covered Official Position (if applicable): N/A
Name: FRIESS, KATHERINE
Covered Official Position (if applicable): N/A
Name: NUSSLE, KAREN
Covered Official Position (if applicable): N/A
Name: PASTRICK, R. SCOTT
Covered Official Position (if applicable): N/A
Name: TEMPLETON, PATRICK
Covered Official Position (if applicable): N/A

LOBBYING ISSUES

11. General lobbying issue areas. Select all applicable codes listed in instructions and on the reverse side of Form LD-1, page 1:

CPI GOV

12. Specific lobbying issues (current and anticipated):

Registrant Name: BKSH & ASSOCIATES Client Name: SAP AMERICA, INC.

General technology issues and government contracts.

AFFILIATED ORGANIZATIONS

13. Is there an entity other than the client that contributes more than $10,000 to the lobbying activities of the registrant in a semi-annual period **and**13. Is there an entity other than the client that contributes more than $10,000 to the lobbying activities of the registrant in a semi-annual periodin whole or in major part plans, supervises or controls the registrant's lobbying activities?

☒ No, then go to line 14.

☐ Yes, then complete the rest of this section for each entity matching the criteria above, then proceed to line 14.

FOREIGN ENTITIES

14. Is there any foreign entity that:
a) holds at least 20% equitable ownership in the client or any organization identified on line 13; **OR**
b) directly or indirectly, in whole or in major part, plans, supervises, controls, directs, finances or subsidizes activities of the client or any organization identified on line 13; **OR**
c) is an affiliate of the client or any organization identified on line 13 and has a direct interest in the outcome of the lobbying activity?

☐ No, then sign and date the registration.
☒ Yes, then complete the rest of this section for each entity matching the criteria above, then sign and date the registration.

Name: SAP AG
Address: NEUROTTSTRASSE 16, D-69190
Principal Place of Business (city and state or country):WALLDORF, GERMANY
Amount of contribution for lobbying activities: 0.00
Ownership percentage in client: 100

Signature: ON FILE Date: Jun 14, 2002

Printed Name and Title: MARY KAY MORIN - FEDERAL COMPLIANCE ADMINISTRATOR