Clerk of the House of Representatives Legistative Resource Center B-106 Cannon Building Washington, DC 20515 Secretary of the Senate Office of Public Records 232 Hart Building Washington, DC 20510

SECRETARY OF THE SENATE 99 AME 12 PH 12: 31

H.O.

LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required to Complete This Page

Registrant Name Norfolk Southern Corporation		
	Suite 375 DC 20005	
Principal Place of Business (if different from line 2) City Norfolk State/Zip (or Country)	VA 23510	
4. Contact Name E-usai John Corcoran 202-383-4551	il (optional)	5. Senate 1D ff 29414-12
7. Gleni Name 🕱 Setf		6. House ID it 31285000
INCOME OR EXPENSES - Complete Either 12. Lobbying Firms	7	Zations
<u> </u>	Line 12 OR Line 13	zations
INCOME relating to lubbying activities for this reporting period was:	EXPENSES relating to lobbying ac period were:	tivities for this reporting
Less than \$10,000 []	Less than \$10,000 🗔	
\$10,000 or more (_) >> \$(quarest \$20,000)	\$10,000 or more 🗶 >> \$	\$350,000.00 Expanses (nearest \$20,000)
Provide a good faith estimate, rounded to the nearest	14. REPORTING METHOD, Ch accounting method. See instructions	eck box to indicate expense s for description of options.'''
\$20,000 of all lobbying related income from the client (including all payments to the registrant by any other entity	☐ Method A. Reporting amounts	using LDA definitions only
for lobbying activities on behalf of the client).	Method B. Reporting amounts the Internal Revenue	under section 6033(b)(8) of te Code
	Method C. Reporting amounts Internal Revenue C	
Signature John F. Corcorum	Date 8/12	/99
Printed Name and Title John Corcoran - Senior Vice Presh	dest Public Affairs	

Clie	ent Name:	Norfolk Southern Corporation		
			to reflect the general leave are in 12.3 days	
eng	aged in lobbyic	ng on behalf of the client during the report uested. Attach additional page(s) as neede	ry to reflect the general issue areas in which the registrant ting period. Using a separate page for each code, provide ed.	
15.	General issue	area code BNK (one per page))	
16.	Specific Lobi S. 625 and H Bankruptcy	I.R. 833, "Bankruptcy Reform Act", Seg	apported provisions of both bill amending section 1168 of	currest
17.		Congress and Federal agencies contacted presentatives	CJ Check if None	
			•	
	Mama at uanh	i individual who acted as a lobbyist in this	a Santa	
φ.	Hanc or cace	I maily indeas who accept as a loboyist tit titls	s pope area	
	Name		Covered Official Position (if applicable)	New
	Anthony, Ste	rve		No
	Corcoran, Jo	ðhn		No
	Granum, Jai	mes		No
	Maestri, Bru	ino		No
				,
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:				
:				
: :	.			
:	·····			
19.	Interest of ea	ch foreign entity in the specific issues liste		
19.	Interest of ear			
19.	Interest of eac			
		ch foreign entity in the specific issues liste	ed on line 16 above M. Check if None	
	Interest of eac			

Registrant Name:	Norfolk Southern Corporation		
Client Name:	Norfolk Southern Corporation		
ngaged in lobby	·	ry to reflect the general issue areas in which the registrant sing period. Using a separate page for each code, provide d.	
15. General issu	e area code <u>BUD</u> (one per page))	
		scal 2000, Supported funds for STB, FRA, and Positive 3	frain Control
:			
	Congress and Federal agencies contacted epresentatives	☐ Check if None	
8. Name of eac	ch individual who acted as a lobbyist in this	issue area	
Name		Covered Official Position (if applicable)	New
Anthony, S	teve		No
Corcoran, J	John		No
Granum, Ja	ames		No
Maestri, Br	भग 0		No
	,		
9. Interest of ea	ach foreign entity in the specific issues liste	xf on line 16 above X Check if None	
Signature	ohn F. Coussan	Date 8/12/99	
	Title John Corcoran - Sezior Vice Pre		• - • •
HART PARMS BILL	1186	Pa	ge 3 of 11

nga nfo:	aged in lobbyin mation as requ	g on behalf of the client dur ested. Attach additional pap	ring the reporting (s) as needed	ng period. Using a separate page for each code, provide !	
	General issue				
6.	railroad prov	ying issues d S1096, "Recycle Americ islons on spur lines and cr o Protocol, Oppose Treaty	intract carriag		d adding
7.	House(s) of C House of Rep Senate	ongress and Federal agencion resentatives	es contacted	☐ Check if None	,
8.	Name of each	individual who acted as a l	obbyist in this i	issue area	
8.	Name of each	individual who acted as a le	obbyist in this f	issue area Covered Official Position (if applicable)	New
8.		<u> </u>	obbyist in this i		New No
8.	Name	ve	obbyist in this i		
8.	Name Authony, Ste	ve	obbyist in this i		No
8.	Name Authony, Ste Corcoran, Jo	ve bn nes	obbyist in this s		No No
8.	Name Authony, Ste Corcoran, Jo Granum, Jan	ve bn nes	obbyist in this i		No No No
8.	Name Authony, Ste Corcoran, Jo Granum, Jan	ve bn nes	obbyist in this i		No No No
8.	Name Authony, Ste Corcoran, Jo Granum, Jan	ve bn nes	obbyist in this i		No No No
8.	Name Authony, Ste Corcoran, Jo Granum, Jan	ve bn nes	obbyist in this s		No No No
	Name Authony, Ste Curcuran, Ja Granum, Jan Maestri, Bru	ve ba		Covered Official Position (if applicable)	No No No
	Name Authony, Ste Curcuran, Ja Granum, Jan Maestri, Bru	ve bn nes		Covered Official Position (if applicable)	No No No
	Name Authony, Ste Curcuran, Ja Granum, Jan Maestri, Bru	ve ba		Covered Official Position (if applicable)	No No No

Registrant Name:	Norfolk Southern Corporation		
Client Name:	Norfolk Southern Corporation		
engaged in lobbyir	TIVITY. Select as many codes as necessary ig on behalf of the client during the reporti- uested. Attach additional page(s) as needed	y to reflect the general issue areas in which the registrant ng period. Using a separate page for each code, provide !.	
15. General issue16. Specific LobiS.578, "Heal	area code HCR (one per page) bying issues		i03 relating
17. House(s) of C Senate	Congress and Federal agencies contacted	Check if None	
 Name of each Name 	individual who acted as a lobbyist in this	issue area Covered Official Position (if applicable)	New
Anthony, Ste	ve		No
Corcoran, Jo	hn		No
Granum, Jai	Très		No
Maestri, Bru	no		No
		V	
19. Interest of each	th foreign entity in the specific issues listed	t on line 16 above M Check if None	
Signature 2	m J. Willan	Date 8/12/99	······
Printed Name and	Title John Corcoran - Senior Vice Pres	sident Public Affairs Pag	s 5 of 11

Reg	istrant Name:	Norfolk Southern Corporation	
Clie	nt Name:	Norfelk Southern Corporation	<u>.</u>
eng	aged in lobbyin	TVITY. Select as many codes as necessary to reflect the general issue areas in which the regions on behalf of the client during the reporting period. Using a separate page for each code, pleasted. Attach additional page(s) as needed.	strant rovide
15.	General issue	area code MAR (one per page)	
16.	Specific Lobb H.R, James Act -No	oying issues Harbor Service User Fee (HSUF), Oppose Administration's HSUF proposal o bill or amendment, , Opposes efforts to exempt Kaolin clay from Jones Act	
17.	House(s) of C	Congress and Federal agencies contacted Check if None	
	House of Rep Senate		
:			
18.	Name of each	individual who acted as a lobbyist in this issue area	
	Name	Covered Official Position (if applicable)	New
	Anthony, Ste	ve	No
	Corcoraa, Jo	hn	No
	Granum, Jan	RC3	No
•	Maestri, Brui	no	No
<u></u>			
÷	······		
	<u>~</u>		
			!
19.	Interest of eac	th foreign entity in the specific issues listed on line 16 above Check if None	
Sign	ature 2	hu T. Corona Date 8/12/99	
Prin	ted Name and T	Title John Corcorau - Senior Vice President Public Affairs	Page 6 of !!

Registrant Name:	Norfolk Southern Corporation	
Client Name:	Norfolk Southern Corporation	
engaged in lobbyin	IVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant g on behalf of the client during the reporting period. Using a separate page for each code, provide ested. Attach additional page(s) as needed.	
15. General issue	area code ROD (one per page)	
H.R. 2060 , ". fuel tax.	ying issues infe and Efficient Transportation Act", Oppose increase in truck weight limitations. Railroad Safety and Financing Equity Act", Opposed creation of grade crossing fund-with railroad i, Listen and Live Stamp Act", Support issuance of stamp with part of funds earmarked for grade c	
17. House(s) of C House of Rep Senate	ongress and Federal agencies contacted	
18. Name of each	individual who acted as a lobbyist in this issue area	
Name	Covered Official Position (if applicable)	New
Anthony, Ste	ye	Ne
Corcoran, Jo	hn .	No
Granum, Jan	nes	No
Maestri, Bru	no ·	No
. :		
	* / - · · · · · · · · · · · · · · · · · ·	

19. Interest of cac	h foreign entity in the specific issues listed on line 16 above Check if None Date 8/12/99	
Printed Name and 1	Fitle John Corcoran - Senior Vice President Public Affairs Page 7	of 11
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Registrant Name	Norfolk Southern Corporation		
Client Name:	Norfolk Southern Corporation	AND	
ngaged in lobby		y to reflect the general issue areas in which the registran ing period. Using a separate page for each code, provid d.	
15. Generaliss	ue area code RRR (one per page)		
S. 98, "Sur S.621, "Ra S.747, "Su Post-merg Transport	obbying issues Administration User Fees proposals, Opp Tace Transportation Board Reauthorizati illroad Competition and Service Improven rface Transportation Board Reauth, and I er activities—Norfolk Southern continued	oosed new user fees for STB & FRA on Act", Supported clean authorization of STR, nent Act", Opposed bill with its reregulations provis Improvement Act", Opposed bill with its reregulation meeting with various Department of Transportation, tation Board officials regarding merger conditions, e	en provisions. National
Departmen House of R National T Sepate	f Congress and Federal agencies contacted nt of Transportation Representatives transportation Safety Board ransportation Board	Check if Nonc .	
8. Name of ea	ich individual who acted as a lobbyist in this	1	
		Covered Official Position (if applicable)	New
Anthony, S	Steve		No
Carcoran,	John		Ne
Granum, J	lames		Na
Maestri, B	runo		No
9. Interest of	each foreign entity in the specific issues liste	d on line 16 above M Check if None	,
Signature 2	John F. Louenan	Date 8/12/99	
rinted Name an	d Title John Corcoran - Senior Vice Pre	sident Public Affairs	Page 8 of II
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Registrant Name:	Norfolk Southern Corporation	
Client Name:	Norfolk Southern Corporation	
engaged in lobbyin	IVITY. Select as many codes as necessary to reflect the general issue areas in which the registring on behalf of the client during the reporting period. Using a separate page for each code, projected. Attach additional page(s) as needed.	
15. General issue	area code TAX (one per page)	
16. Specific Lobb H.R. 1001 an	ying issues d S. 820, "Transportation Tax Equity and Fairness Act" , Supported repeal of railroad 4.	3 deficit fuel tax.
17. House(s) of C House of Rep Senate	Congress and Federal agencies contacted	
·18. Name of each	individual who acted as a lobbyist in this issue area Covered Official Position (if applicable)	New
Anthony, Ste	ve	Ne
Corcoran, Jo	केत	No
Granum, Jan	nes	Ne }
Maestri, Bru	во	Ne
19. Interest of eac	ch foreign entity in the specific issues listed on line 16 above M Check if None	' '
Signature 2	ho 7. Comman Date 8/12/99	
Printed Name and	Title John Corcoran - Senior Vice President Public Affairs	Page 9 of th

hera Corporation as many codes as necessary to re		
as many codes as necessary to re		
he client during the reporting pe dditional page(s) as needed.	effect the general issue areas in which the registrant cried. Using a separate page for each code, provide	
	·	
Materials Transportation Safe		
and allowing flow controf.	· .	
deral agencies contacted	Check if None	
1		New
	, , , , , , , , , , , , , , , , , , ,	
		No
	4	No
		No
		No
	: -	
in the specific issues listed on li	ine t6 above : X Check if None	1 1
Couran	Date 8/12/99	
arcoran - Senior Vice Presiden	t Public Affaire	ge 18 of 11
		₹£ 24 (1) 11
	te interstate and Local Authors and allowing flow control. deral agencies contacted contacted as a lobbyist in this issue contacted as a lobbyist in this issue	Materials Transportation Safety Authorization Act.", Opposed and/or sought and to interstate and Local Authority Act.", Oppose H.R. 1190 and similar bills restrict and allowing flow control. Check if None

Registrant Name: Norfolk Southern Corporation				·		
Olient Name:	Norfolk Southern Corporation					
·	 	omplete ONLY where	registration information has	changed.		
20. Client new add	Brc58		i			
21. Client new prin	ncipal place of business (if	different from (inc 20)				
City		State/Zip (or Country)				
22. New general d	escription of client's busine	ss of activities				
LOBBYIST U	PDATÉ		waranana and a same a same and a			
		individual who is no le	onger expected to act as a lobb	yist for the client		
			•			
ISSUE UPDA						
24. General lob	bying issues previous	y reported that no long	er portain			
RET						
	ORGANIZATION lowing affiliated organ					
	Name	,	Address	Principal Place of B		
				(city and state of et	, MILLERY J	
26. Name of ea	ch previously reported	l organization that is no	longer affiliated with the regi	strant or client		
				•		
FOREIGN EN			······································			
27. Add the fol	lowing foreign entities	·		······································	1	
Name		Address	Principal Place of Business (city and state or country)	Amount of contribution for tobbying activities	Ownership 9 in client	
	}					
	 	-				
		foreign entity that no l	longer owns, or controls, or is	affiliated with the regist	rant, client,	
	ch previously reported organization		1			
			: : :			
	organization	ouour	l l	8/12/99		

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