

Clerk of the House of Representatives Legislative Resource Center B-106 Cannon Building Washington, DC 20515	Secretary of the Senate Office of Public Records 232 Hart Building Washington, DC 20510
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SECRETARY OF
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LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required to Complete This Page

1. Registrant Name NorthPoint Strategies, LLC			
2. Address <input type="checkbox"/> Check if different than previously reported 532 North Washington Street, Alexandria, Virginia 22314			
3. Principal Place of Business (if different from line 2) City: _____ State/zip (or Country) _____			
4. Contact Name Trey Hardin	Telephone (703) 535-3000	E-mail (optional)	5. Senate ID # 77812-455
7. Client Name <input type="checkbox"/> Self Lockheed Martin Corporation			6. House ID # 36159019

TYPE OF REPORT 8. Year 2004 Midyear (January 1-June 30) OR Year End (July 1-Dec)

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report ⇨ Termination Date _____

11. No Lobbying

INCOME OR EXPENSES - Complete Either Line 12 OR Line 13

12. Lobbying Firms	13. Organizations
<p>INCOME relating to lobbying activities for this reporting period was:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input checked="" type="checkbox"/> ⇨ \$ <u>40,000.00</u> Income (nearest \$20,000)</p> <p>Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).</p>	<p>EXPENSES relating to lobbying activities for this reporting period were:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> ⇨ \$ _____ Expenses (nearest \$20,000)</p> <p>14. REPORTING METHOD. Check box to indicate reporting method. See instructions for description of</p> <p><input type="checkbox"/> Method A. Reporting amounts using LDA definition</p> <p><input type="checkbox"/> Method B. Reporting amounts under section 6033 Internal Revenue Code</p> <p><input type="checkbox"/> Method C. Reporting amounts under section 162(e) Internal Revenue Code</p>

Signature  Date **7/29/04**

Printed Name and Title **Dewitt T. Hardin, III ("Trey"), Principal Partner**

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Registrant Name NorthPoint Strategies, LLC Client Name Lockheed Martin Corporation

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant is engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code and information as requested. Attach additional page(s) as needed.

15. General issue area code DEF (one per page)

16. Specific lobbying issues

Defense procurement and funding issues.

17. House(s) of Congress and Federal agencies contacted Check if None

House, Senate, Department of Defense

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Dewitt T. Hardin, III ("Trey")	
Patrick D. McSwain	
James T. Turner	
Frank C. Collins, III	

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature  Date 7/29/04

Printed Name and Title Dewitt T. Hardin, III ("Trey"), Principal Partner

Form LD-2 (Rec. 4/03)

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