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## LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required to Complete This Page

|  |                                    |   |                                   |
|--|------------------------------------|---|-----------------------------------|
| 1. Registrant Name<br><b>Alcalde &amp; Fay</b>   |                                    |   |                                   |
| 2. Registrant Address <input type="checkbox"/> Check if different than previously reported<br>Address <b>2111 Wilson Boulevard</b> <b>8th Floor</b><br>City <b>Arlington</b> State/Zip (or Country) <b>VA 22201</b> <b>USA</b> |                                    |   |                                   |
| 3. Principal Place of Business (if different from line 2)<br>City _____ State/Zip (or Country) _____   |                                    |   |                                   |
| 4. Contact Name<br><b>Shantrel Brown</b>   | Telephone<br><b>(703) 841-0626</b> | E-mail (optional)<br><b>brown@alcalde-fay.com</b> | 5. Senate ID #<br><b>818-3211</b> |
| 7. Client Name <input type="checkbox"/> Self<br><b>Morris Brown College</b>  |                                    |   | 6. House ID #<br><b>31771214</b>  |

**TYPE OF REPORT** 8. Year 2004 Midyear (January 1-June 30)  OR Year End (July 1-D

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report  >> Termination Date \_\_\_\_\_ 11. No Lobb

### INCOME OR EXPENSES - Complete Either Line 12 OR Line 13

| 12. Lobbying Firms   | 13. Organizations  |
|--|--|
| <p><b>INCOME</b> relating to lobbying activities for this reporting period was:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input checked="" type="checkbox"/> &gt;&gt; \$ <u>\$20,000.00</u><br/>Income (nearest \$20,000)</p> <p>Provide a good faith estimate, rounded to the nearest \$20,000 of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).</p> | <p><b>EXPENSES</b> relating to lobbying activities for this reporting period were:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> &gt;&gt; \$ _____<br/>Expenses (nearest \$</p> <p><b>14. REPORTING METHOD.</b> Check box to indicate accounting method. See instructions for description of</p> <p><input type="checkbox"/> <b>Method A.</b> Reporting amounts using LDA definition</p> <p><input type="checkbox"/> <b>Method B.</b> Reporting amounts under section 6011 of the Internal Revenue Code</p> <p><input type="checkbox"/> <b>Method C.</b> Reporting amounts under section 162(e) of the Internal Revenue Code</p> |

*Shantrel Brown*

Signature [Handwritten Signature]

Printed Name and Title Shantrel Brown, Associate P

Registrant Name: Alcalde & Fay

Client Name: Morris Brown College

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

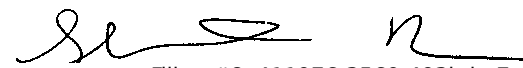
- 15. General issue area code EDU (one per page)
- 16. Specific Lobbying issues
  - Appropriations
  - Education

- 17. House(s) of Congress and Federal agencies contacted  Check if None
  - Department of Education
  - House of Representatives
  - Senate

18. Name of each individual who acted as a lobbyist in this issue area

| Name                    | Covered Official Position (if applicable) |
|-------------------------|---|
| <b>Brown, Shantrel</b>  |   |
| <b>McBeth, Danielle</b> |   |
|                         |   |
|                         |   |
|                         |   |
|                         |   |
|                         |   |
|                         |   |

- 19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature 

Date 8/6/2004

Signature \_\_\_\_\_

Printed Name and Title Shantrel Brown, Associate P