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## LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required To Complete This Page

1. Registrant Name Julia J. Norrell & Associates	
2. Address <input checked="" type="checkbox"/> Check if different than previously reported 601 Pennsylvania Avenue, N.W. South Building, Suite 900	
3. Principal Place of Business (if different from line 2) City: Washington State/Zip (or Country): DC 20004	
4. Contact Name Julia J. Norrell Telephone (202) 434-8192 E-mail (optional)	5. Senate ID# 2943651
7. Client Name <input checked="" type="checkbox"/> Self Unum Corporation	6. House ID# 31289004

**TYPE OF REPORT** 8. Year 2000 Midyear (January 1-June 30) OR Year End (July 1-December 31)

9. Check if this is an amended version of a previously filed report

10. Check if this is a Termination Report  Termination Date \_\_\_\_\_ 11. No Lobbying Activity

<b>INCOME OR EXPENSES - Complete Either Line 12 OR Line 13</b>	
<b>12. Lobbying Firms</b>  INCOME relating to lobbying activities for this reporting period was:  Less than \$10,000 <input type="checkbox"/> _____  \$10,000 or more <input type="checkbox"/> <u>\$20,000</u> Income (nearest \$20,000)	<b>13. Organizations</b>  EXPENSES relating to lobbying activities for this reporting period were:  Less than \$10,000 <input type="checkbox"/> _____  \$10,000 or more <input type="checkbox"/> <u>\$</u> _____ Expenses (nearest \$20,000)
Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).	<b>14. REPORTING METHOD.</b> Check box to indicate expense accounting method. See instructions for description of options <input type="checkbox"/> Method A. Reporting amounts using LDA definitions only <input type="checkbox"/> Method B. Reporting amounts under section 6033(h)(8) of the Internal Revenue Code <input type="checkbox"/> Method C. Reporting amounts under section 162(c) of the Internal Revenue Code

Printed Name and Title Julia J. Norrell, President.  
LD-2 (Rev. 6/98)

Registrant Name: Julia J. Norrell & Associates Client Name: Unum Corporation

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code (one per page)

INS

16. Specific lobbying issues

H.R. 10 The Financial Service Modernization Act  
H.R. 602 The Civil Service LFC Benefits Act  
H.R. 631 The SSI Fraud and Prevention Act  
S. 1344 The Patients Bill of Rights

17. House(s) of Congress and Federal agencies contacted  Check if None

U.S. House of Representatives  
U.S. Senate  
Office of Personnel Management

18. Name of each individual who acted as a lobbyist in this issue area

Julia J. Norrell

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature: Julia J. Norrell Date: 02/20/01

Printed Name and Title: Julia J. Norrell, President

Registrant Name: Julia J. Norrell & Associates Client Name: Unum Corporation

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code (one per page)

TAX

16. Specific lobbying issues

H.R. 2488 The Financial Freedom Act of 1999

17. House(s) of Congress and Federal agencies contacted  Check if None

U.S. House of Representatives  
U.S. Senate  
Office of Personnel Management

18. Name of each individual who acted as a lobbyist in this issue area

Julia J. Norrell

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature: Julia J. Norrell Date: 02/20/01

Printed Name and Title: Julia J. Norrell, President